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Other Donors Tie Third World Aid To U.S. Cutbacks

By Clyde H. Farnsworth New York Times Service

ASHINGTON - Foreign aid 's have served notice that will scale back their contributo the poorest countries in portion to any reductions made

he United States. ne decision, made Wednesday delegates attending the 36th anmeeting of the World Bank the International Monetary nd, may unravel a three-year, -billion commitment made by

A Third World spokesman reacts with bitterness to the IMF's decision not to expand the allocation of special draw-ing rights. Page 17.

34 countries to the International Development Agency after negotiations in which the United States was represented by the Carter administration.

It was the first indication of the dimension of cutbacks that may be in store for countries of sub-Saharan Africa and other oe-pressed regions of the world as a result of the financial difficulties and slumping economies of the richer nations, and the increased influence in some of them, especially the United States, of economists and politicians opposed to

large aid programs.

The central theme of this conference, which has drawn 15,000 bankers and government economic officers to Washington, is that the next few years will be especially hard on the least-developed countries and that all countries must now do more to help themselves.

Reagan Comment

President Reagan told the conference Tuesday that 'unless a nation puts its own financial and economic house in order, no amount

of aid will produce progress."
The International Development Agency is an affiliate of the World Bank that makes 50-year loans to the needlest nations with no interest charge and only a small administrative fee. A replenishment than before. We cannot leave the peckage covering 1981, 1982 and fate of men in the hands of eco-1983 was negotiated during the nomic forces.'
Carter administration in which the Mr. Pisani.'

getting Congress to appropriate

The United States had said it will provide a little more than \$1

KUWAIT - Kuwait reported

the: Iranian aircraft attacked a

Kuwaiti oil installation Thursday

The report was apparently cor-

roborated by U.S. radar planes

based in Saudi Arahia. Iran denied involvement and

countered by blaming its enemy in

the Gulf, Iraq, for the attack. Knwait said three Iranian planes

bombed an oil complex north of

Kuwait city, destroying parts of it but causing no casualties. The U.S. secretary of state. Al-

exander M. Haig Jr., told the Sen-

ate Foreign Relations Committee

in Washington that U.S. AWACS

radar planes in Saudi Arabia had

monitored Iranian planes bombing

Controversial Issue

Mr. Haig's revelation highlighted the controversial issue of U.S.

radar planes in Saudi Arabia, strongly opposed by Israel and much of the U.S. Congress.

The secretary of state said the

AWACS monitoring of the attack

on Kuwait was a "God-given warning" of the importance of the radar planes.

Mr. Haig said a U.S. AWACS plane in Saudi Arabia had picked

up Iranian aircraft aimost from the time they became airborne on their flight to bomb the oil installation.

No advance warning was given to Kuwait, but Mr. Haig said that if the AWACS bad been in the Saudi defense system they would

have given warning in time to enable the Saudi Arabians to deploy

fighters and engage them before they could drop their bombs.

they could grop their bombs.
Iranian Foreign Ministry officials, quoted by Tehran Radio, blamed Iraqi planes for the attack on Kuwali but offered no proof.

Iran Alleges Plot

They said the attack was part of an anti-Iranian plot by the United States and Israel, with the coopera-

non of Britain and France. The

plot was linked to recent visits to the Middle East by French Presi-

dent Francois Mitterrano, British

Prime Minister Margaret Thatcher, the Iranian officials asserted.

Kuwait has accused Iran of

and set it ablaze.

Iranian Raid Reported

billion a year, but Congress has already trimmed the first-year outlay to \$500 million and in the budget reconciliation bill approved last summer voted to stretch out the full payment over four years.

The administration has asked for \$820 million in the second year, but U.S. legislators attending some sessions of the weeklong conference in Washington expressed doubts that this amount would be

Three Republican representatives - Norman D. Shumway of California, Robert L. Livingston of Louisiana and Mickey Edwards of Oklahoma — questioned whether the appropriation request would even get to the floor. If it does not, analysts said, Congress will probably pass a continuing resolution, providing for financing at the prior year's level.

Under the decision made by other donor nations, the \$12-billion development agency package could thereby be trimmed by more

U.S. Treasury Secretary Donald T. Regan sought to dispel some of the gloom at the conference Wednesday, predicting that global conditions would improve if countries adhered to austerity policies. "There are encouraging signs in our economic future," he said.

Criticism From EEC

BRUSSELS (AP) - The European Economic Community's top foreign aid official charged Thurs-day that President Reagan's formula for world economic revovery is "deadly to the poor.

In his speech at the International Monetary Fund and World Bank meeting, Mr. Reagan re-iterated the administration's view that improving the private free world market is the best way to

heip developing countries. Edgard Pisani, EEC development commissioner, asserted that if people in the world's poor coun-tries are left "to the fate of the market, they will be less well off

Mr. Pisani's remarks were made United States agreed to provide after he unveiled new EEC Com-\$3.24 billion, or 27 percent of the mission proposals for improving Although the Reagan adminis-tration has said it will honor the systems. The proposal calls for an initial addition of about \$40 milprogram and for establishment of consortiums of EEC countries to

Rescuers carry a victim of a car bomb that exploded Thursday morning in West Beirut, killing at least 40 persons and wounding 247 others near the offices of the Palestine Liberation Organization.

Car Bomb in West Beirut Kills 40, Wounds 247 Near Offices of PLO

United Press International BEIRUT — A powerful car bomb expioded octside a PLO office in a densely populated Palestin-ian neighborhood in West Beirit on Thursday morning, killing at least 40 persons and wounding 247 others, officials said.

Moments after the hlast, another booby-trapped car was found on the same street and defused as guerrillas converged on the area to

Majed Abu Sharar, bead of the Palestine Liberation Organization's information hureau, blamed "Lebanese agents of the United States and Israel" for the attack, the third in Lebanon in four days and the sixth since Sept. 17. The police said at least 40 persons were killed and the Palestini-

Spy Handed Over To East Germany

fore Mr. Guillaume's release that

an elaborate prisoner exchange in-

volving Communist agents held in

West Germany, Denmark and

France would he completed by the

On Oil Site in Kuwait Resters
BONN — Günter Guillaume, the East German spy whose arrest three air attacks on a Kuwaiti cusin 1974 helped bring down Chantoms post on the border with Iraq. cellor Willy Brandt's government, was handed over to East Germany two in November last year and one in June this year. Iran denied the on Thursday night as part of an East-West prisoner exchange. Kuwait is an important transit

point for goods to Iraq, whose only ports have been closed by the West German border officials said Mr. Guillaume, 54, was driven into East Germany four hours af-ter being freed from a Bonn bospi-Gulf oil analysts said the oilgathering center in the Umm altal where he had been treated for a Aisb area, an expanse of sand and scruh about 25 miles (40 kilomekidney ailment. He had served seven years and five months of a 13ters) south of the Iraqi border and year term in Rheinbach prison for about the same distance north of Kuwait city, was a collecting point Informed sources said hours be-

They said Kuwaiti oil producnion had risen recently to more than 700,000 barrels a day from a depressed level of 600,000 month.

for a relatively small proportion of

minimum of 247 persons were wounded in the explosion, which caused considerable damage to nearby brildings and cars.

WAFA said no leading PLO of-ficial was burt in the blast, which went off in front of the organization's foreign press office and 500 yards from the office of Salah Khalaf, also known as Abu Ivad, the second-ranking man in el-Fai, the PLU's main military body. WAFA said Abu lyad's office

was damaged in the hlast, but that

A police spokesman described the bomb scene as chaotic, and Beinut's American University Hospital said it was on "red alert" to handle the casualties.

No group immediately claimed responsibility for the bombing, the latest in a series of attacks against Palestinian and Lebanese leftist

targets since Sept. 17. A shadowy group called the Front for the Liberation of Lebanon from Foreigners has said it was behind the other bombings. The rightist Phalangist Voice of Lebanon radio said the car was

packed with with 220 pounds (100 kilograms) of explosives. Reporters said the scene was similar to the Israeli air attack against the PLO headquarters in Beirut on July 17, in which 300 persons were killed and 700

"Rows of buildings along both sides of the street are badly destroyed. Cars are burning and the place is littered with severed limbs and corpses," a reporter said.

In the chaos after the explosion. Palestinian guerrillas fired their Soviet-made AK-47 machine guns into the air and cleared all roads leading out of the blast area, wit-

Lebanon's wave of car bombings began with afmajor explosion outside a joint, Pussarian leftist guerrilla headquarti s in the southern coasial town of Sidon on Sept. 17, killing at least 25 persons and wounding 100.

On the same day, another bomb exploded in a cement factory at the northern town of Chekka killing four and wounding seven. Chekka is under the control of the pro-Palestinian former Lebanese president, Suleiman Franjieh.

attacks in Beirut on Sept. 18 and in

U.S. Will Nearly Triple Grain Offered to Russia

By Dusko Doder

MOSCOW — The Reagan administration agreed Thursday to provide an additional 15 million tons of grain to the Soviet Union during the next 12 months, boosting to a record level the availability of American wheat and corn Moscow needs to offset a poor

The agreement was announced by Undersecretary of Agriculture Seely Lodwick after two days of talks with senior Soviet officials. It raises to 23 million tons the amount available to the Soviet Union for the period of Oct. 1, 1981, to Sept. 30, 1982.

In a prepared statement that he read at a news conference, Mr. Lodwick said that it was his "best judgment" that the Russians would purchase an additional 10 million tons, bringing total U.S. exports to the Soviet Union to 18 million tons for the crop year.

Another official said later that the Russians may take all available

American grain in case Argentina has a below-average harvest, as is The Russians have already pu

chased 7.7 million tons of U.S. grain; this was part of the 8-million-ton ceiling allowed under the previous sales agreement for the period, U.S. officials said the larg-est previous Soviet purchase of American grain in a single crop year was 15.5 million tons in 1978-79.

Carter Embargo

Former President Jimmy Carter. imposed an embargo on grain ex-ports to the Soviet Union after the intervention in Afghanistan in December, 1979. The ban exempted 8 million tons previously contracted for in the 1979-80 period and the same amount for the current crop

President Reagan ended the embargo this year in keeping with his election campaign criticism last-fall that the han was unfair to American farmers.

Mr. Carter's cancellation of con-

their for 17 million tons of grain—above the contracted 8 million tons not affected by the anbargo — was the first time the United States has significantly used food as a weapon in foreign policy. It widely argued in Washington that the lifting of the restriction by signal to the Russians.

Moscow's negotiators were be-The Sidon and Chekka blasts lieved to have sought assurances "enhances our own vital na were followed by similar car-bomh from the American side that uninterests in the Middle East." foreseen political developments in

U.S. officials would not disclose whether political considerations were raised by either side. The Russians imported a record

34 million tons of grain last year after a disappointing harvest of 190 million tons. Latest estimates now forecast that this year's har-vest may fall below 180 million tons. This would mean that for a third year in a row the Soviet harvest would fall 40 million to 50 million tons of the 1978 grain har-

vest of 236 million tons.

During the past two years the Russians have been trying to diversify their food import sources. They bought almost 2 million

votny, a member of the U.S. dele-, na and recently concluded agree-gation, refused to comment on this ment with that country to imporment with that country to import \$1 billion in Argentine meat dur-

Established 1887

ing the next five years.

Moscow also signed an agreement with Brazil to buy 2.5 million tons of soya-bean and the same amount of corn during a five-year

Similar purchases are being negotiated with Canada, Australia and several other countries. But the Soviet crop this year — hit by floods in some areas and drought in others - is expected to be espe-

cially poor.

In this context, all alternate sources available to the Russians could not meet the expected import total of 40 million tons if the American grain market.

Reagan Says AWACS Needed for Oil Security

By Fred Farris ional Berald Tribune

WASHINGTON - As his chief Cabinet members fought to save his proposal to sell AWACS planes to Saudi Arabia, President Reagan declared Thursday that the sale did not threaten Israel and was necessary "to defend the oil fields on which the security of the free world depends."

He also declared that the United States would not allow Saudi Ara-

bia "to be an Iran." On Capitol Hill, Secretary of State Alexander M. Haig Jr. an-nounced a U.S. Saudi understanding" regarding a U.S. pres-

ence on the radar surveillance planes well into the 1990s. But Sen. John H. Glenn Jr., Democrat of Ohio, a principal op-ponent of the AWACS sale, said his conditions for dropping his ob-jections. have not been met yet. He spoke after hearing closed door testimony from Mr. Haig, who for-mally presented the Reagan ad-ministration's proposed sales pack-age to the Senate Foreign Rela-

tions Committee. Mr. Reagan said at a news con-ference that both Israel's security and the stability of a Middle East peace were of vital concern to the United States. He emphasized that an would send a wrong the plan to sell the \$8.5-billion package of five radar planes and aircraft arms improvements also "enhances our own vital national

A reporter recalled that the southern Lebanon three days ago, when a dozen people were killed. the future would not lead to a new Carter administration once considerable amhargo. However, Donald No-cred selling the sophisticated

The assembly hall voted to inter-rogate each candidate, with ques-tions submitted in writing and

drawn out of a box at a late session

Thursday night. Elections for a

new, 114-member national com-

mittee for the union will also be

The congress continued debates on the union's overall program.

which some delegates found too

mild and not far-reaching enough.

Among other things, the draft

program calls for democratic elec-

tions to the national legislature, a second chamber in parliament for

economic matters, "social control" over the mass media, including separate television studios for Soli-

darity, and an eventual end to cen-

sorship. It also wants Poland to join the International Monetary

Suggestions for Program

on the program, many offering suggestions of their own. The most controversial was Mr. Lis' call for

a decrease in government expendi-tures on armanients. "There is no possibility of improving the eco-nomic position of the country without radical cuts, and such cuts

should come first in the arma-

Mr. Lis insisted that his sugges-tion, which was supported by a subsequent speaker, was not in-tended to weaken the Warsaw

Pact." But the Soviet Union and

other Communist countries would undoubtedly view such a stand by

Solidarity as an attempt to under-

Other speakers called for radical

steps to improve the economy and

the supply of goods, including a proposal to widen the sector of pri-

vate enterprise. One warned that unless things improved rapidly, there would be food riots in four tn

Stefan Kurowski, a Warsaw

economist and a top adviser to the

union on economic matters, strongly criticized the govern-ment's economic policies, which he

said would raise the country's level of indebtedness to between \$45 billion and \$50 billion by 1986. He

called for a revision of foreign trade agreements with Eastern and

Western countries alike.

ments industry," he said.

mine the alliance.

More than 100 speakers spoke

AWACS radar planes to the shah of Iran; only to see the shah toppled. Mr. Reagan was asked how he could prevent Saudi AWACS planes from falling into hostile hands if Saudi rulers were overthrown. He replied firmly that he could "make a guarantee it will not compromise our security.

"I do not believe it will fall into enemy hands, but it would not compromise our security even if it did," Mr. Reagan said. "I have to

Reagan threatens to veto legis-lation exceeding his spending targets. Page 2.

The U.S. is listening carefully to Israeli proposals for strong-er military ties. Page 3.

say that Saudi Arabia, we will not permit to be an Iran."

He was asked later how he could prevent an Iran-type upheaval in Sandi Arabia. Although the Unit-ed States had made mistakes in Iran, Mr. Reagan replied, in Saudi Arabia it is not just the United States but the entire Western world that is involved.

There is no way we could stand by and see those energy resources taken over by anyone [else]." Mr. Reagan said, referring to the fact that oil from Saudi Arabia and the Gulf region supply a large part of the energy for the industrialized

Mr. Haig was followed by Defense Secretary Caspar W. Wein-berger in urging the Senate For-cign Relations Committee in secret sessions to embrace the Sandi sale.

The deal would go forward unless both houses of Congress vetoed it by majority vote within 30 days after its submission. In the House, it is opposed by an apparent majority, so the administration is concentrating its efforts in the Senate, where it might still be salvazed.

The administration's formal submission of the arms package had been postponed from Wednesday, reportedly to gain additional time for administration negotiations with the Saudi Arabians to develop a formula that the Senate would accept.

Sen, Charles H. Percy, Republican of Illinois and chairman of the Foreign Relations Committee, said he thinks there are "new assurances" from Saudi Arabia to surmount the hurdle of joint U.S.-Saudi manning of the planes. Sen. Glenn has proposed that U.S. crewmen also serve aboard the AWACS places in Sandi Arabia, a notion that authoritative Saudi sources had rejected as infringing on the kingdom's sovereignty.

Mr. Haig said after the Senate committee hearing that a key point of an eight-part "understanding" with Saudi Arabia is that "only carefully screened Saudi and U.S. nationals will be permitted to be involved with these aircraft."

He added: "Given the sbortage of Saudi air crews and technicians,

this means that there will be an American presence in the aircraft and on the ground well into the

In addition to the five Airborne Warning and Control Systems craft, the package includes eight Bosing 707 aerial refueling planes, hooling 100 aeriat reading pianes, 1,177 Super Sidewinder air-to-air missiles for its jet fighters, 202 spe-cial fuel tanks that will permit San-di F-15 fighters to increase their range. plus spare parts. AWACS can carry equipment to detect aircraft attacking from more than 200 miles (320 kilometers) away, compared with 20 miles for ground radar

Israel has declared the proposal a threat to its security. But Mr. Reagan on Thursday, in his fourth formal news conference, under-scored his conviction that it was not a threat to Israel.

Moreover, he said, it was important for other nations to 2 not allowing other nations - some observers interpreted this to mean Israel — "to make American for-

emhargo. However, Donald No- ered selling the sophisticated Walesa Opposed in Union Election By 2 Radical Chiefs and Moderate

By John Darnton New York Times Service

GDANSK, Poland - Three Solidarity leaders entered their candidacies Thursday to oppose Lech Walesa as chairman of the union, one of them representing the same sort of moderate line as Mr. Walesa and two of them more radical.

Delegates at the national coness bere widely expected Mr. Walesa, the charismatic international symbol of their movement, to win easily in the voting, which was set for Friday. But the tallies will be watched closely, to gauge both his hold over the union and the relative strength of the various factions.

Meanwhile, a high official of the union, Bogdan Lis, called for a cutback in Poland's military expenditures as part of an austerity drive to help the country out of its

ly added to the union's program, is bound to meur opposition from the government, which will likely view it as a dangerous intrusion on the authorities' prerogatives.

Collected Signatures

The three opponents, who each collected more than 50 signatures on qualifying peninons, were Andrzej Gwiazda, a 46-year-old engineer from Gdansk and No. 2 official in the union; Marian Jurczyk, a 46-year-old warehouse manager Szczecin: and Jan Rulewski, a 36year-old construction engineer and leader of the Bydgoszcz chapter.

lewski are regarded as militants in the leadership, meaning that they are less open to compromise on such issues as workers' participa-

Mr. Rillewski, who attended the military cademy, spent four years in jail for desertion from the Polish

evicted unionists from a public as-sembly hall in Bydgoszcz, an incident that nearly sparked a nation-

Mr. Jurczyk headed the strike committee in Szczecin that signed an agreement with the government

Western banks accept a seven-year rescheduling of \$3 billion in Polish debt. Page 2.

at the same time as Mr. Walesa's committee in Gdansk. After the list of candidates was

announced Thursday afternoon, union officials reported that scores of phone calls and telexes were coming in from factories and union chapters around the country, demanding that Mr. Walesa be returned to office.

Printers Yield

of London and The Sunday Times have agreed to return to work. Page 2.

Russia Assailed

EXTRA FARE

technology are examined in a special supplement that ap-pears today on Pages 7S-12S.

INSIDE

Printers whose pay dispute threatened to close The Times

The Soviet Union became the target for the leaders of four Commonwealth countries at a meeting in Melbourne, Page 5.

Communications Trends in the fast-moving world of communications

Italian Fashion

Tomorrow, as the showings of the Milan collections begin, the IHT takes a look at the international success of Italy's thriving fashion industry.





Both Mr. Gwiazda and Mr. Ru-

tion in the management of indus-Mr. Gwiazda, a lanky, bearded man often thought of as a theoretiman often thought of as a meoreu-cian of the movement, spent three years of his childhood in a Siberi-an camp, where his father was sent as a Polish military officer.

Army. March, he was one of beaten up when police

Russia Reportedly Proposes New Guidelines in U.S. Relations

By Bernard Gwertzman

New York Times Service
WASHINGTON — The Soviet Union has proposed to the United States that the two countries seek agreement nn a new set nf principles to govern relations between them, with the stress on each side's pledging unt to seek military advantage over the other, according to a senior State Department

In a briefing in New York on Wednesday morn-

In a briefing in New York on Wednesday morning the official provided some additional details on Secretary of State Alexander M. Haig Jr.'s nine hours of discussions with Foreign Minister Andrei A. Gromyko on Sept. 23 and 28.

As was already made known, the two sides "held to the position they came into the talks with," the official said. "hut both sides listened seriously to the other and neither refused to discuss issues raised by the other side."

He said that while the Russians stressed the value.

He said that while the Russians stressed the value nf a new agreement in principle on military equali-ty, the Americans pressed for resolution of specific problems such as Afghanistan and Cambodia, and for an end to Soviet support for insurgency operations in Africa. Latin America and elsewhere

Number of Issues

Ever since the first meeting between the Soviet leader. Leonid I. Brezhnev, and President Richard M. Nixon in 1972, the Soviet side has pressed for agreements in principle on a number of issues.

In 1972, the two governments agreed in principles on relations between them, and in 1973 to a set of principles to avoid nuclear war. The introduction by Mr. Gromyko of the latest proposal, officials said, was consistent with the past Soviet approach.
While the official did not dismiss the Soviet proposal out of hand, he did not welcome it either.

The Reagan administration, in the past, has been the Reagan administration, in the past, has been critical of the Soviet Uninn for failing to live up to the 1972 "basic principles," which called upon the two powers not in seek unilateral advantage over the other. Other officials said any new set of principles would have to be accompanied by concrete Soviet actions taking account of U.S. concerns.

The official said that the Soviet proposal, along with the U.S. concern about specific problems, would be discussed further when Mr. Haig and Mr. Gromykn meet again, probably in Geneva, early

175 Targeted

The main achievement of the talks was the announcement that the twn sides would resume nego-tiations nn limiting medium-range nuclear forces in Europe nn Nov. 30 in Geneva. But the afficial said these talks will be very difficult and perhaps pro-

He said that the Soviet Uninn wants to limit negotiations to weapons systems with "defined Euro-pean target capabilities." This means, he said, that the Russians want to include in the discussions unly those SS-20 mobile missiles that are currently targeted nn Western Europe.

The United States asserts that there are about 250 SS-20s now deployed in the Soviet Union, with about 175 currently targeted on Western Europe. Each SS-20 can be moved to another location and

Because of the mobility of the SS-20s, Mr. Haig told Mr. Gromyko, the United States wants all the SS-20s included in the negotiations. Also, the Unit-ed States wants the Soviet Union to dismantle any missile that is subject to limits in a future negotia-tion, not just moved beyond the range of Europe, the official said.

The Western allies have no missile system com-parable in the SS-20, the official said, and will not begin to catch up with the Russians until 1983-84 when the first of a new series of ground-launched Cruise missiles and Pershing-2 missiles are installed. That will give the alliance a total of 572 nuclear warheads, less than the 750 already installed.

History wanteaus, less than the 750 arready installed no the SS-20s.

He said that Mr. Grumyko also wants to include in the negotiations the U.S. fighter-bombers based in Europe and nn aircraft carriers. But he said that Mr. Haig maintained that the West was insisting on limiting the first round of negotiations to land-based missile systems.

Previously, it was assumed by the United States that the Soviet Union agreed that the negotiations on medium-range forces, known as theater nuclear forces, would be "within the overall framework" of the Strategic Arms Limitation Talks. This was because the Soviet Union had contended it did not matter whether a missile was fired at the Soviet Union from Western Europe or the United States; it wnuld be just as devastating.

"The Soviets have suddenly seemed to want to disassociate it from the process," the official said of a development in the Haig-Gromyko discussions.

Although there were nn apparent breakthroughs or meetings of minds, the official said that it is now

"clear in hindsight that the Soviets are fully aware in greater detail of precisely what our concerns are and the seriousness with which we hald these con-

Haig's Complaints

Mr. Haig complained about Soviet support for Cuba, and there were disagreements over Afghani-stan, Cambodia, China, Iran, the Gulf, Libya, the

Middle East and Poland, the official said.

"The Soviet side seemed to be pressing for agreement on broad principles in govern our relations, with emphasis on equality in a broad sense, and especially in security terms," the senior official said.

"We focused on specific areas of contention."

Beyond discussions of principles, the Russians also raised questions about when the United States would resume the Strategic Arms Limitation Talks, about problems of trade discrimination against them and about "American rhetoric." the official

Mr. Haig told Mr. Gromyko that the second straregic arms limitation treaty, signed in 1979 but never approved by the Senate, "was behind us and that a new basis for strategic arms control talks would have to be launched."

The Soviet side was told that the treaty "had fallen un the rocky shoals of Soviet intervention in Afghanistan as well as on substantive deficiencies" in the document, he said.

As to the Soviet complaint about excessive rhetoric, Mr. Haig "underscored reciprocity," the official said. "suggesting that one side could not expect to be restrained if the other indulged in outrageous propagandistic patterns."

Reagan Vows to Veto **Budget-Busting Bills**

By Robert C. Siner

International Herald Tribune

WASHINGTON — Warning that the economic mistakes of four decades cannot be reversed in eight months, President Reagan on Thursday strongly defended his economic program and threatened to veto any legislation that would exceed his spending targets.

"We will not be swayed from our plan by every changing current, every passing trend or every short-term fluctuation," the president said at a nationally televised news conference. "I will sign no legislation that would hust the hudget and violate our commithudget and violate our commit-ment to hold down federal spend-

Mr. Reagan said that the pros-perity of the nation had been hurt because the federal government was taking too great a percentage of the gross national product,

doing things that government had no husiness trying to do.

He referred to the new \$1-tril-lion national debt celling, which he signed into law earlier Thursday. as "a monument to the policies of the past that hrought it about — policies that as nf today are re-versed."

Sees Optimism

In answer to questions, Mr. Reagan said that this change already had produced some of the economic optimism that his program is supposed to foster. He cited an announcement by the Irou and Steel Institute that the steel industry would undertake the largest program of expansion and modernization in its history, "based on their optimism with regard to our

Tehran Radio reported Thursday night. The radio gave no reason for the premier's decision, but he had program."

The president also referred to polls showing support for the program and the overwhelmingly positive response to his speech of last week calling for a new round of budget cuts. He added that he expected better economic news as his said earlier that he intended to vote for Mr. Khamenei because he Mr. Khamenei, 42, is the former leader of the Friday prayers in Tehran. He has won support from the other candidates, who, it is ac-

pected better economic news as his program began to take hold. Asked about the so-far negative response of the stock and money markets. Mr. Reagan produced a letter from the Securities Industry. Association saying that allegations that the industry had no confi-

nomic policies were not true. "We assure you that the thrust of your economic program enjoys over-whelming support," the letter said.

dence in the administration's eco-

Mr. Reagan hlamed soaring in-terest rates on heavy government borrowing, adding that he was confident that as his tax and spending cuts worked their way through the economy, with the ex-pected generation of more revenue and less government spending the pressure on the markets would

ease and interest rates would come Kennedy Tax Cut

He cited the Kennedy adminis-tration's tax cut, which reduced taxes hut brought added revenue to the government through in-creased economic activity, as an example of how his program would work.

Asked about the "social safety net" and whether his budget cuts would not hurt the poor, Mr. Reagan conceded that there would be some confusion and some mistakes but he insisted that the truly needy would be provided for. He said that his administration

had tried to find those areas where people had other income besides government assistance and in those areas to reduce the government benefits. But he emphasized that those who were totally dependent on the federal government would continue to receive their benefits

On other subjects, Mr. Reagan

. He did not want to get into specifics about what types of bills he might veto. He said that in gen-eral he would not sign any hill that "busted the budget" but that be would make his decisions on a case-by-case basis.

 He was hesitant about saying he would accept larger defense cuts than those already proposed. He said that such cuts could threaten programs he deemed neo-

essary for national security. He supported an extension of the Voting Rights Act "in princi-ple," calling the vote "a sacred right that must be upheld."

U.K. Newspaper Union to Return to Work

By Steven Rattner New York Times Service

LONDON — Protesting printers at The Sunday Times voted Thursday night to end a dispute that had threatened the future of the Lon-don newspaper and that of its sister publication, The Times.

After a two-and-a-half-hour meeting the 101 members of the National Graphical Association, whose demands for more men and more pay triggered the crisis, accepted an agreement negotiated by union leaders that amounted to virtual capitulation.

The men promised not to interrupt production and will not be paid for last Saturday, when the paper was shut down. Their de-mands will be discussed to joint talks with a union of pressroom as-

Len Murray, general secretary of the Trades Union Congress, de-scribed the settlement as "honoraon the fraces Chion Congress, described the settlement as "honorable and practical," but it clearly constituted a victory for Rupert Murdoch, owner of Times News-

THE RESERVE OF THE PARTY OF THE

papers Ltd., who is fighting to trim the company's losses of nearly £5 million (\$9 million) in July and

August.
For his part, Mr. Murdoch said he was delighted that "common sense has prevailed," but he warned that if any production disturhance occurred, "the people concerned would be dismissed without further warning."

On Wednesday night, the men rejected the same offer, which had been negotiated with national leaders late Tuesday, But on Thursday morning, the 50-year-old Australian publisher, refining earlier intimations, warned that he would close the papers by Monday if an agreement was not reached.

"Murdoch finally convinced don-based lecturer and writer on

No sooner said!

Great opportunity!

Great opportunity!

Great opportunity!

Have we got n.

Have cash!!!

further cuts must be made. In the dispute, pressure was ap-plied by labor leaders on the graphical association unit to settle. The men, known as "casuals" because of their part-time employ ment, were unhappy because the 25-percent extra pay they receive over their assistants was eroded when the assistants received a raise in return for agreeing to lower

manning limits.
One of Mr. Murdoch's tough tactics was in order the shutdown of The Sunday Times last Friday and the suspension of its 1,400 workers without pay after the 101 National Graphical Association members at the paper refused to promise not to interfere with production as part of their protest.

force, and he has made clear that

In an apparent goodwill gesture them he would shut the paper Mr. Murdoch agreed to pay all sal-down," said Tom Baistow, a Lon- aries at The Sunday Times for the days missed, with the exception of

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Rupert Murdoch

central Than done!

1042

5837

5753

16947

28931

12601

65089

59252

875

Iran Electing New President In Spite of Crash, Violence ballot, Premier Mohammed Reza Mahdavi Kani, pulled out of the race on the eve of the election,

Prom Agency Dispatches
BEIRUT — Ayatollah Ruhollah
Khomeini's government pushed
ahead Thursday with plans to hold the nation's third presidential election on Friday, despite a campaign of street violence apparently aimed at discouraging a heavy vnter turn-

The elections, to take place a day after state funerals were held for four top military commanders who were killed in a plane crash, were expected to result in an overwhelming victory for Hojatoleslam Ali Khamenei, the secretary-general of the ruling Islamic Republican

Four lesser-known candidates, all Khomeini loyalists, were also on the ballot in the elections to choose a successor to President Mohammed Ali Rajai, who was killed along with Premier Mohammed Javad Bahonar in a

bombing on Aug. 30. However, one of those on the

the 100 persons aboard the U.S.-made C-130 transport plane died in the Tuesday night crash in a Tehran suburb. Commanders Killed

was the best man for the job.

Supported by Rivals

knowledged, are in the race only in

state funeral attended by a million

mourners, a government informa-

The official, who did not give his name, said when reached by

telephone from Beirut that a gov

ernment statement reported 41 of

tion official said.

Coffins of the four military commanders were paraded through Tehran streets Thursday during a

case Mr. Khamenei drops out.

Local Revolutionary Guard commanders to key cities of south-ern Iran on the front line of the war with Iran were killed in the crash, Iran's main newspaper, Islamic Republic, reported Thurs-day. Also killed were Defense Minister Musa Namju; the armed forces chief of staff, Maj. Gen. Valcollab Fallahi; the former air Valcollah Fallahi; the former air force chief, Col. Javad Fakuri; and Mohsen Kolahdoz, the acting Rev-

olutionary Guard commander. The coffins, draped to Iran's lag, were borne through streets in cars while the crowd chanted "death to America" and "the hypocrites must be executed," the offi-

"Hypocrites" is the term used by Ayatollah Khomeini's regime for the leftist Mujahaddin Khalq guerrillas who have been waging a campaign of assassinations and bombings to bring down the re-gime. The Mujahaddin was not blamed for the plane crash.

Said to Lack Fuel

The Tehran newspaper Kayhan on Thursday quoted officials as saying the plane had run out of fuel and crashed before it could

make an emergency landing.

Ayatollah Khomeini on Thursday appointed Col. Ghassem Ali Zahir-Nejad as chief of staff of Iran's armed forces, replacing Gen. Fallahi, and named Col. Ali Sayyed Shirazi to replace Col. Zahir-Nejad as ground forces com-

In Paris on Thursday, the exiled former president, Abolhassan Bani-Sadr, and Massoud Rajavi, leader of the Mujahaddin, announced they had formed a "tran-sitional government" headed by Mr. Bani-Sadr, with Mr. Rajavi leading a National Council of Re-sistance for the Independence and Freedom of the Democratic Islam-

ic Republic of Iran.
They promised equality, land reform, autonomy for Kurdistan, elimination of the Revolutionary Guard and a new judicial system to replace the "Khomenist courts," which they said they "emphatically condemned."

WORLD NEWS BRIEFS

Brezhnev Welcomes New Arms Talks With U.S.

United Press International MOSCOW - President Leonid I. Brezhnev on Thursday welcomed

talks on nuclear arms limitation in Europe with the United States and vowed to negotiate in good faith. "The Soviet Union is ready to conduct these talks earnestly, fairly and

constructively, strictly adhering to the principle of equality and equal security of the sides," Mr. Brezhnev said in his first comment since the arms talks, scheduled to start Nov. 30, were announced last week. Mr. Brezhnev's brief remarks were made during a Kremin meeting

with Didier Ratsiraka, visiting president of the Malagasy Republic, Mr. Brezhnev and Mr. Ratsiraka exchanged views on several wide-ranging subjects, the news agency Tass said, but paid particular attention to the "situation in the Indian Ocean." They cited a U.S. military buildup

Egypt Asks U.S. to Provide Weapons for Sudan

CAIRO - Egypt is appealing to the United States to provide Sudan with arms because of the risk of Soviet-Libyan Intervention there. De-

fense Minister Abdel Halim Abu Ghazala said Thursday. He told reporters that the appeal was contained in a me President Reagan from President Anwar Sadat. Gen. Abu Ghazala said the situation on Sudan's western border with Chad was very serious. Earlier this week, Sudanese officials said Libyan planes operating out of

Chad had been making almost daily raids there. "We think the Soviets and Libyans are going to do something through the borders with Chad in order to divert attention from something that may happen in Poland," Gen. Abu Ghazala added. Libyan troops intervened in Chad last December to help government forces quell a revolt by rebels who now have bases near the Sudanese frontier. Like Egypt, Sudan has bitter relations with the Libyan leader, Col. Moamer Qadhafi.

China Reportedly May Seek \$6 Billion IMF Loan

WASHINGTON — China has raised the possibility of borrowing more than \$6 billion from the International Monetary Fund, sources

Discussions about the loan, which if formally requested would be the largest ever considered by the IMF, were to the very early stages, the sources said, and it was uncertain whether the Chinese would press the

A spokesman for the IMF said in a prepared statement: "No such discussions have taken place, nor are any planned. The managing director of the IMF will have no discussions on such a matter when he visits China in late October."

U.K. Labor Party Votes for EEC Withdrawal The Associated Press

BRIGHTON, England — The Labor Party committed itself Thursday to pulling Britain out of the European Economic Community if it re-

gains power.

"Nine years of membership in the EEC have not brought us the glittering prizes so glowingly promised, nn boom to British industry, no increase in employment and no greater say in world affairs," a party member, Eric Heffer, said to the 1.200 cheering convention delegates.

member, Eric Heffer, said to the 1,200 cheering convention delegates.

The vote on the issue — 6.2 million for withdrawal to 782,000 for remaining in the EEC — was well over the two-thirds majority required for conference resolutions to become part of the campaign platform. It effectively commits a future Labor administration to withdrawal from the EEC. British elections are to be held by the spring of 1984.

\$3 Billion of Poland's Debt Rescheduled

VIENNA — Delegates representing 460 Western banks doing business with Poland agreed Thursday to a 7-year rescheduling of \$3 billion of the country's \$27-

billion debt to the West. A statement issued following three days of confidential discus-sions with Polish officials said the crediting banks agreed to refinance \$3 billion, 95 percent of the total-due for collection between March 26 and Dec. 31, 1981, over the pe-

20 and Dec. 10, 1983, over the period ending Dec. 10, 1983.

The repayment of the remaining 5 percent will be spread over 1982.

Interest on the debt will be paid at a rate of 1.75 percent over the official London Interbank Offer Rate — that is, the interest rate on

Spain Toxic Oil Toll at 140

The Associated Press MADRID - Health authorities said that three mure persons died Thursday from adulterated cook-ing oil that had already been

The reschedule includes a fouryear period of grace through the end of 1925, during which only payments of interest will be due.

The three days of discussions were held by a 60-member multinational task force, two represent-atives from the Polish National Handlowy Bank, and one from the Polish Ministry of Finance.

"The aim of refinancing is to restore an environment of confi-dence between Poland and its in-ternational creditors," the state-ment said. "The agreement reached in Vienna is perceived by both sides in be a major step in this direction."

Settlement Expected

The statement said that details of the legal refinancing agreement had not yet been finally deter-mined, but that settlement was expected in the near future.
Ortwile Klappa, a task force delegate from Anstria's largest commercial bank, Credit-Anstalt, said the agreement represented the first rescheduling of commercial credit to Poland, but added that it was made clear that no more loans would be extended to Poland from commercial creditors at the

talks on the rescheduling of Po-land's 1982-83 debts. Rightist Former Officer

A date remains to be set for

The Associated Press ROME — Four gunmen shot and killed a former second lieutenant of the Italian Army on a Rome street, police said Thursday.

Slain by Rome Gunmen

Police said Marco Pizzarti, 23, who had recently left the army, was a known rightist sympathizer and was the victim of a political murder. The assailants, identifying themselves as police detectives, stopped Mr. Pizzarri's car Wednesday in western Rome and shot him four times, according to witnesses.

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loans agreed on hy London banks. United Press Intern

A Major Step

Mr. Sharon told a small group of Israeli reporters after his return from Washington that Israel in-tended to hold out for an arrange-

ment that is "broad-based, across a wide front — or else we're not interested." The idea, he explained, is to become part of an extensive U.S. network of deterrence to the

Detailed staff work and further

high-level discussions are sched-

uled this fall, with a memorandum

of understanding to be signed after Mr. Sharon visits Washington

again in November. Some U.S. of-ficials have said that a congres-sional defeat of the administra-tion's proposed sale of Airborne

Warning and Control Systems (AWACS) planes to Saudi Arabia

would jeopardize "strategic collab-oration" with fsrael, although to

the longer run the impression here

Soviet Union.

Israel's Desire for a Strategic Relationship With U.S. Is Taken More Seriously Than Ever

New York Times Service JERUSALEM — For years, Isra-el has tried to sell itself as a "strategic asset" to the United States. Boasting a crucial location, sophisticated military power and a singular stability in the Middle East as a pro-American activist, fsrael has wanted very much to be treated by Washington as an ally.

Now that proposed relationship has been defined more precisely by the Israelis than ever before, and the United States is listening more seriously to the suggestion than under any previous administra-

During Prime Minister Menachem Begin's visit to the United States in September. Defense Min-ister Ariel Sharon is reported to have given U.S. officials a long list of ideas for "strategic collaboration," as the concept was termed later by Secretary of State Alexander M. Haig Jr. U.S. military officers made no commitment on any of them, but were said to have

few suggestions, especially those related to the United States' pro-spective Rapid Deployment Force. The central idea is to stockpile, or pre-position, heavy artillery,

NEWS ANALYSIS

tanks, armored personnel carriers, ammunition, medical supplies and other equipment for quick pickup troops being flown in to

deal with an emergency in the

Israel does not want U.S. troops based on its territory. Military men bere believe that would be psychologically debilitating, creat-ing in Israelis an unhealthy sense of dependence on outsiders for the country's defense.

But Mr. Sharon, who refused to be interviewed, is said to have of-fered to store large quantities of U.S.-owned weapons — including tank ammunition that would be

fend it from attack.

This has brought criticis... from some in the opposition Labor Par-ry, who argue that the faraeli Army and Air Force should not be committed to any defense except Israel's. Others are concerned that in becoming a link in a U.S. Middle East force, Israel becomes a logical target in any thrust by the Soviet

Nevertheless, officials in Mr. Begin's government see several strong advantages for Israel in such an arrangement. First, masses of U.S.-owned arms on fsraeli soil would presumably be available to Israel in case of a local war with the Ar-abs, reducing the acute problems of resupply and airlift that arose in the war of 1973.

Second, the economic hardship of maintaining a buge military es-tablishment would be partially relieved by Israel's selling equipment to the United States for stockpiling manufactured by fsrael and sold to and by U.S. payments to Israel for the United States — to maintain maintaining the stockpiled weap-

ons. This could mean millions of dollars annually, officials say.

tions to overlook the potential damage to U.S.-Arab relations.

Third, Israel is concerned by the expanding influence of the Soviet Union in the Middle East and is anxious to support any American effort to contain it. "We would be able to change the Americans' ca-pability in this area in one year," said a well-placed Israeli officer.

Fourth, Israel believes that such ties would give the United States a real stake in Israel's survival, an interest more tangible than any moral commitment or ideological af-finity in making sure that Israel remains strong enough to defeat an Arab attack

The U.S. perspective on strate-ic cooperation is somewbat mixed. The major reservations de-rive from the problems that close military links with Israel cause for American ries with the Arab countries, all of which except Egypt are bostile to Israel. In its zeal to combat Soviet expansion, however, the Reagan administration appears more willing than past administraIn strict logistic terms, Israel has

In strict logistic terms, Israel has significant advantages for the United States as a place to stockpile equipment. A recent study by U.S. experts for the Pentagon found that simply because of geography, arms stationed in Israel could be flown relatively quickly either to the Gulf or to Western Europe, meaning that whatever was stockpiled in Israel could also be considered for potential NATO use.

Times to Europe

Using half the U.S. strategic airlift ability, the study calculated, it would take 11 days to transport 70,000 tons of equipment for one mechanized division from Israel to Dharan, Saudi Arabia, compared with 10 days from the Egyptian port of Ras Banas, eight days from Oman, 14 days from Somalia, 22 days from Kenya, 27 days from Diego Garcia, and 77 days from the United States.

By Robert Pear

The time to Munich, using the entire airlift ability, would also be 11 days from Israel, but these are the times for the other locations: 12 days from Ras Banas in Egypt, 20 days from Oman and Somalia, 23 days from Kenya, 29 days from Diego Garcia, and 24 days from the United States. The Pentagon has negotiated to set up stockpil-ing sites in Egypt, Oman, Somalia and Kenya, and has an Indian Ocean base at Diego Garcia,

Only Egypt and Israel could provide defense, the report said. Elsewhere, the United States would have to deploy its own jet fighters. Oman, for example, the best site for Gull action, is within strike range of Soviet aircraft sta-tioned in Afghanistan as well as the increasingly sophisticated air force of Southern Yemen, yet the host government cannot provide air defense, it said.

A U.S. specialist visiting here recently said that Israel, as a more highly developed technological so-ciety than the Arab countries, also

Reagan Economic, Social Policies

Now Will Be Put to the Fiscal Test

offered important services. Israeli maintenance of weapons, for ex-ample, was considerably more efficient and reliable, and less costly, than U.S. maintenance. Medical facilities are more advanced than in the surrounding Arab nations, and since Israel has overbuilt hospitals to accommodate the warwounded, some space and equip-ment might be used by U.S. troops on a contractual pasis.

Other possibilities for military cooperation include an Israeli con-tribution to the U.S. 6th Fleet for example, by meshing the Israeli early warning system with the 6th Fleet system, or by providing home ports in Haifa or Ashdod for U.S. vessels, where fuller mainte-nance and supply services could be

There is talk about joint maneuvers, about Israeli air bases being used for exercises by U.S. Air Force or Navy planes, about increased sharing of intelligence information, and about other areas of cooperation that have not been

is that a relationship seen in the American interest will be pursued by Washington. Both sides have apparently rec-ognized that if ties develop strongly, a certain restraint may be placed on Israeli military behavior. This has been one of the selling points of the proposal within the Reagan administration, and Israeli officials have talked about it among themselves, coming, one said, to the realization that in such a partnership, "we'll have to take into account American interests in this area in a more careful way."

What this would mean is unclear. Would Israel consult the United States before bombing an Iraqi reactor? Would Israel refrain from hitting Palestinian headquar-ters in Beirut if Washington ob-jected in advance? From all that has been said so far, the implied

answers are yes.

But no Israeli will feel comfortable trading away any maneuverability on matters of his own security. And here lies a potential source conflict over the entire plan, both within Israel's domestic politics and between the Begin and



Reported Approva' of MX Criticized in U.S.

By Richard Halloran

New York Times Service
WASHINGTON — Opposition to President Reagan's resion to deploy MX intercon-tinental missiles in Nevada has mounted here even though the president is not scheduled to make public his decisions on a comprehensive new package of strategic weapons until Friday.

The White House's disclosure Tuesday that Mr. Reagan plans to announce his decisions Friday triggered new expressions of opposition and a fresh round of speculation Wednesday on what they would include, a leading candidate being the shuttling of 100 MX missiles among 1,000 sbelters in the Nevada desert in what bas been termed the "sbell game" approach.

Backed by Garn

But Sen. Paul Laxalt, Republican of Nevada, a close friend of the president, issued a statement saying: "I've been assured by the White House that reports of 100 missiles to be located to 1,000 shelters in southern Nevada are

Sen, Laxalt was supported by Sen, Jake Garn, Republican of



This is an artist's cut-away drawing of the MX missile in flight. The missile is to carry 10 warheads, weigh about 192,000 pounds, and be 92 inches in diameter and 71 feet in length.

Utah, a state also rumored to be part of the deployment scheme. Sen. Laxalt and Sen. Garn op-posed the "shell game" project last spring, insisting it was vul-nerable to Soviet attack.

Other opposition came from Gov. Robert List of Nevada, who said during a television interview: "We don't think it makes good sense militarily. We feel very clearly it would just turn our landscape and lifestyle upside down.

Gov. Scott M. Matheson of Utah, a Democrat, said that he it was not in his state. "If it's true," be said, "it's a

More opposition came from Sen. Gary Hart, a Colorado Democrat who is an advocate of new strategic military thinking. A spokesman said Sen. Hart op-posed any deployment of the MX without a treaty with the Soviet Union to limit the deployment of Soviet strategic arms.

poor selection, a poor choice."

Rep. Les Aspin, Democrat of Wisconsin, a longtime critic of the military, said: "This sounds

opposed the "shell game" even if like the kind of system Moscow would choose for us to buy. Why on earth should we build such a folly? Even if we get it for free, it's a disastrous step backward."

Along with the reports on the deployment of the MX were re-ports that the president had decided to build a variant of the Bl long-range bomber, a project that had been canceled by President Jimmy Carter in 1977. The B-1 program reportedly would proceed until the more advanced Stealth bomber, with its ability to evade radar, had been devel-

Reagan Wins 2 Foreign Policy Victories

By Bill Peterson

Washington Post Service WASHINGTON - The Senate has handed President Reagan two important foreign policy victories, voting to repeal a 1976 provision prohibiting aid to any faction to Angola's civil war, and to permit aid to Argentina, banned for burnan rights reasons since 1978.

With Republicans saying the administration has no current plans to supply such aid, the Senate on Wednesday repealed the so-called Clark amendment, passed five years ago in an effort to prevent U.S. intervention to the southern African nation, It was named after former Sen. Dick Clark, Democrat of Iowa, who proposed it for fear the government would otherwise jump in on the side of Angola's anti-Marxist rebels.

The Clark amendment is one of a number of foreign policy restrictions that Congress placed on the president to the years just after the war in Vietoam and that the Reagan administration now wants removed.

"If we're a world power, and I think we are, we need the muscle in the president's office to act like a world power," said Sen. Barry M. Goldwater, Republican of Ari-The key vote occurred on an

amendment by Sen. Paul E. Tsongas, Democrat of Massachusetts, that would have kept the Clark amendment in force until March 31, 1983, or until a cease-fire is eached in the civil war in neighnoring South-West Africa (Nami-na), which would substantially reluce tensions in the region gener-

lly.
The Tsongas amendment was efeated, 66-29. The Senate then dopted by voice vote an amend-ient by Sen. Nancy L. Kasse-aum, Republican of Kansas, that ould permit aid, but still not ithout the prior approval of Con-

Whether the Kassebaum lantage will ever become law, bow-

er, remained unclear. It was atbed to the foreign aid authortion bill, and there are serious ubts as to what kind of foreign bill the House will pass this r, or if it will pass any. The vergo of the bill approved by the use Foreign Affairs Committee tains the Clark prohibition, Democratic leaders have indid they will not bring the full to the House flour until 125 ublicans agree to support it.
/ do not want to lead the fight he unpopular foreign aid pro-and then have the Republisand bag them.

300 Steelworkers Strike in Belgium

e debate Wednesday centered vhat kind of signal repeal

JSSELS — About 30,000 orkers in the depressed Belgian cities of Liege and erci began a 24-hour strike day against what they coninadequate government supor the steelworks. eduction stopped at plants in vo cities belonging to the firm Cockerill-Sambre. Company es said the stoppage would losses close to \$5 million.

would send, and bow it would affect the ongoing peace negotia-tions to South-West Africa. Sen. Tsongas and other opponents argued it would endanger the negoti-ations and signal that the United States no longer supports a policy of restraint in black Africa.

Sen. Claiborne Pell of Rhode Island, the ranking Democrat on the Foreign Relations Committee, said

ence in Angola," where 20,000 Cuban troops are stationed.

Supporters of the repeal replied that failure to lift the aid ban would tie Mr. Reagan's hands in dealing with Africa and be an open tovitation for continued Cuban and Soviet totervention to the con-

Sen. Kassebaum, chairman of the Subcommittee on African Afthe repeal would "give a rational- fairs, said the Clark amendment ization for continued Cuban pres- was an "extraordinary measure"

enacted during an "extraordinary time," the post-Watergate, post-Vietnam era.

adopted by voice vote, dropped the provision to the committee bill that would have linked military sales and aid to a full accounting by the Argentine government of thousands of "disappeared" per-sons. Aid would still be conditioned on human rights certifica- starts with a 5-percent retions by the president, bowever.

The Argentina amendment, also

withholding taxes. This will put

New York Thnes Service WASHINGTON - Now that most of the budget and tax reduc-tions that President Reagan won from Congress have gone into effect with the start of the new fiscal year Thursday, his economic and social policies will finally be put to After more than eight months of

intense public debate over the major social programs, Americans will start feeling the effects of the financial institutions. cuts. For there are strong indica-tions that most states will not increase their spending to compen-sate for the loss of federal money.

Poor people and those just above the poverty line, especially those also employed, will be most affected. Some welfare recipients will get smaller checks - or no checks at all - in the mail this week. Some people will become in-eligible for Medicaid, and several million will receive smaller allotments of food stamps, And when new regulations can be issued, rents will rise for 2.4 million families living to subsidized or public housing.

And not just the poor will be affected. Congress tightened the eli-gibility standards for middle-income and apper-income families who look to the government for help in financing the college edu-cation of their children through guaranteed loans

School Lunches

Congress also reduced cash subsidies for the school lunch program and established more restrictive standards for determining whether children receive free or reduced-price meals. Children from all but the poorest families may have to pay somewhat more for lunch.

Also, the first phase of Mr. Reagan's "supply side" tax cut

money into the pockets of 100 million working Americans.

A new 12-month savings certificate went on sale Thursday at banks, savings and loan associa-tions, credit unions and other financial instimtions. It is designed to aid the nation's ailing thrift in-dustry by allowing individuals to earn \$1,000 and married couples up to \$2,000 a year in tax-free in-terest. The certificates are expected to bring \$250 billion in deposits to

So far, Mr. Reagan has fended off criticism of his economic recovery program by noting that "it doesn't go into effect until Oct. f." But now his economic, social and political philosophy will be put to the test. That philosophy bucks two trends; the continuing growth of social welfare programs since the New Deal and the concentration of decision-making power at the federal level

Studying the budget cuts, many state officials have reached the conclusion of Kalman R. Hettle-man, Maryland's secretary of human resources, who said: "The provisions of the Reconciliation Act go much further in their impact than temporary reductions in federal aid to achieve short-term economic goals. Fundamental responsibilities are being shifted to the states, reversing 50 years of national bipartisan policy that recognized the basic duty of the national government to pay the costs of income maintenance and social services programs,"

The Community Services Administration, the federal anti-pov-erty agancy, went but of business. Wednesday night, symbolizing the end of an era of federal activism in social affairs. States may continue some of its activities with "block grant" funds.

A survey of state and local dget and welfare officials, mter-

New York Times, disclosed these

 There will be significant hardship for some citizens because the states either do not have the money or will not increase taxes to fund programs trimmed by the federal government.

 Strict new rules for Aid to Families with Dependent Chil-dren, the main federal-state program, may create an "administrative nightmare."

 Some of the expected savings in other programs will be offset by higher costs. Officials in Arizona, California and Utah predicted that reductions in funds for social services, home health care and community mental health centers would increase the number of people who must ultimately seek more expensive forms of treatment in hospitals, nursing homes and other institutions.

• The states will not get as much money or flexibility as they had hoped to get with the new "block grants," which consolidate 57 special-purpose programs under nine broad headings. "Block grant" is really a euphemism for cuts in federal spending, said John S. Murray, a Republican state senator in Iowa.

· Some state officials have long wanted to impose more stringent work requirements and to check more closely on the eligibility of those receiving assistance.

Leo T. Hegstrom, director of the Oregon Department of Human-Resources, said that the federal budget cuts had forced the state to set priorities, to decide which programs should be preserved and which curtailed:

Officials said the Omnibus Reconciliation Act, signed by the president Aug. 13, would save \$35.2 billion in a budget that exviewed by correspondents of The year.





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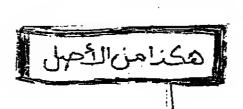
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In Greece, Left Coiled for Victory, But Right Says It Still Could Win

New York Times Service ATHENS — Opinion polls suggest that Greece will turn to the left in elections this month and install the Socialist leader Andreas Papandreou in power. But Premier George Rallis insists that his con-servative camp is an "awakening giant" that will prevail.

Mr. Papandreou has sought during the campaign for the Oct. 18 election to counter attempts to portray him as a revolutionary Marxist. Tempering his more radi-cal earlier views, he is competing with the premier for the backing of Greece's centrist voters in this country of about 10 million peo-

ple.
We are the party of change, of national and social rejuvenation. not of upheaval as our opponents want to portray us," the 62-year-old Socialist leader said at one of his huge rallies.

For Mr. Papandreou, son of a former centrist premier, the late George Papandreou, this will be the third attempt to gain power since the rule of the Greek colonels was ended in 1974. In elections in 1977, his Panhellenic Socialist Party doubled its share of the vote, reaching 26 percent, and tripled its

Researchers Take Good Looks

At Blood Pressure and Jurors

NEW YORK - Researchers, in unrelated studies reported in

the October issue of Psychology Today magazine, indicate that

having plain looks can affect the blood pressure of teen-age girls, and that handsomeness affects the way jurors regard victims and

A study at Johns Hopkins University, led by Stephen Hansell,

concluded that having plain looks can raise a teen-age girl's blood pressure. The study of 283 women and 369 men between the ages

of 14 and 76 found no relationship between physical attractiveness

and blood pressure among boys or grown women or men.

But "female high school and college students who were rated in

the top 50 percent for attractiveness had significantly lower blood

pressure than girls rated in the bottom 50 percent," the experimenters reported. "In one study, the pressure averages were 119-75 for the pretty women and 125-80 for the ugly ones. The strain

of being judged by one's looks, the researchers infer, is particular-

graduates at the University of Dayton — gave more sympathy to bandsome "rapists" and attractive "victims" than to others.

shown one of four different sets of photographs — an attractive defendant with an attractive victim, an attractive defendant with

an unattractive victim, an unattractive defendant with an attrac-

tive victim, and one in which both defendant and victim were

than men were," psychologist Marsha Jacobson reported. "But both men and women showed greater confidence in it when it

came from an attractive man. The students reported more sympa-

thy for the handsome suspect than for the homely suspect, less

sympathy for the unattractive victim than for the more attractive

"Asked to mete out justice, 82 percent of the students who

encountered an unattractive suspect found him guilty, compared

with 57 percent who found an attractive suspect guilty," the magazine said. "Both defendants were more likely to be found guilty

when paired with the prettier victim."

Women were less likely to believe any defendant's testimony

In the other study, mock jurors - 60 male and 60 female under-

Each student read the same account of a rape case, but each was

ly savage for teen-aged girls," the magazine reported.

mattractive

ing it to 94 of the 300 seats. Mr. Papandreou, a former professor of economics at the Univer-sity of California, predicts victory this time with more than 50 percent of the vote and promises re-forms which the country has not experienced since Greek independ-

ence in 1821." He continues to say that it is "preposterous" for Greece to belong to the North Atlantic Treaty-Organization because doing so "means deploying our forces in a way that makes us naked toward the east, toward Turkey."

But sources close to him maintain that Mr. Papandreou has decided, if elected, not to move quickly to pull Greece out of NATO or close down the four

American bases in the country.
They say that he is wary of possible displeasure in the military and of upsetting the international balance of power, and that he realizes there is no easy alternative source of arms supplies. The United States supplies Greece with 90 percent of its military equipment.

His associates describe Mr. Papandreou as preparing the ground for a tougher negotiating stance

he has abandoned earlier plans to seek the outright withdrawal of Greece from the European Economic Community and has decided to move instead for a renegotiated special relationship or a re-ferendum on membership.

Plans for Industry

His party's principal appeal derives from its domestic policy. He has called for strict separation of church and state, the institution of civil marriage, changes in educa-tion and improved health care.

Avoiding the term nationaliza-tion, he has called for "socialization," or increased worker participation, in 12 key fields, among them banking and insurance, shipbuilding, energy production, mm-ing and defense-related industries. Mr. Rallis, a mild-mannered 63-

year-old lawyer who has been in office since May 15, 1980, has not been able to match the crowdpleasing campaigning of his rival and privately concedes that he de-tests rallies. He is seeking to pres-ent his party, which polled 42 per-cent of the vote in election in 1977, as the guarantor of stability and steady progress in the face of growing demands for quicker

"Voters have the tendency to regard our existing achievements as natural," he said in an interview. But when the danger appears that these achievements will be abol-ished, won't they defend them with their votes? We are the only ones who can guarantee an untroubled course toward progress and stabili-

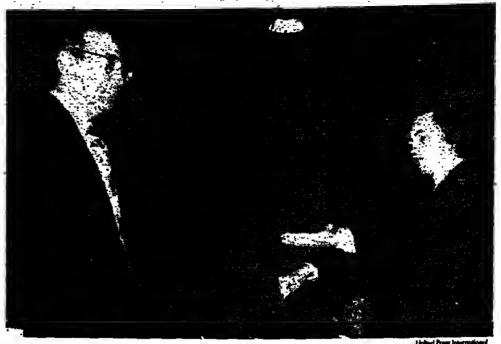
Income Has Risen

Mr. Rallis presents the main uccesses of his party, known as New Democracy, as being the restoration of democracy after the fall of the military dictatorship in 1974, the achievement of political stability and membership in the Common Market.

He says per capita income has more than doubled in the last seven years, reaching \$4,380 in 1980, outstripping the levels of Yugoslavia and Portugal and approaching those of Spain and Italy. He predicts that the inflation rate, which is the nation's most persistent eco-nomic problem, will be reduced this year from 25 percent to 20

On foreign policy, he says New Democracy is responsible for improving Greece's international prestige and for broadening relations with neighboring Communist countries and the Arab world. He defends Greece's new mem-

bership in the Common Market as a "privilege" and says the Socialists "want to render Greece a Third World and nonaligned country," a development that he says would benefit Turkey since it would interfere with the basic sources of supply for the Greek



KORCHNOPS MOVE - Anatoly Karpov, right, the world chess champion, and Viktor Korchnol, during a draw for the first move in the world championship Thursday in Merano, Italy. Mr. Korchnol, a Soviet defector, moved white first, QBP-B4. Mr. Karpov, of the Soviet Union, defeated Mr. Korchnol in their 1978 meeting, characterized by recriminations.

Ex-Revolutionary Visits White House Aide

By Lee Lescaze

Washington Pan Service
WASHINGTON — Régis Debray, the former Marxist revolutionary and apostle of Che
Guevara, has paid a call on the Reagan White House — demon-strating that diplomacy, too, makes strange bedfellows.

In an unannounced visit that French officials will not discuss. Mr. Debray, who is a foreign policy adviser to President Francois Mitterrand of France, stopped by Saturday at the White House office of Richard V. Allen, President

Reagan's national security adviser. "Debray, hmm, did I see Regis Debray?" Mr. Allen said, joking, when asked about the visit.

"I don't think we can say anything about Regis Debray," a French Embassy spokesman said of the 40-year-old philosopher and author, whose "Revolution in the Revolution," set forth a docume for revolution in Lam America that rejected both the Soviet and Chinese models.

"Is his visit to Washington a secret?" the spokesman was asked. The spokesman replied, after a

Questions Raised on Performance Of a U.S. Doctor With Air Force

ATLANTA - The chief heart surgeon at an Air Force hospital had a patient mortality rate of 43 percent, about eight times higher than average, but nothing was done until anesthesiologista refused to assist him, it was reported Thursday.
The Atlanta Constitution re-

ported that although Air Force officials were warned repeatedly in the late 1970s that too many heart surgery patients were dying at the Wilford Hall Medical Center at Lackland Air Force Base in San Antonio, Texas, nothing was done until other doctors, upset by the deaths of seven children within a short time, rebelled.

The Constitution said the response was to curtail beart surgery at the bospital and transfer the and for all less than 10 percent, surgeon, Dr. William Stanford, to Dr. Slame said. The story did not temporary civilian duty at St.

Luke's Hospital in Milwankee, where one of his operations resulted in a malpractice suit now pending against the government.
Attorneys for Dr. Stanford, who

retired from the military last year to enter private practice, said in answer to questions raised in the malpractice suit that the mortality rate of his patients in San Antonio was caused by the fact that "Dr. Stanford was only operating on poor-risk patients."

Private studies were made by other doctors at the hospital, the Constitution said. One of the doctors, Robert D. Slama, said Dr. Stanford had a 43 percent mortality rate for all the cases he had done when he was the primary surgeon. The percentage for everyone else was very close to 5 percent, and for all less than 10 percent,

long pause: "Not exactly a secret, it was a private, very private and short visit."

The past of Régis Debray is very symbolic," the spokesman said, "One could think that De-bray is a terrorist if one is on the

In 1967, Mr. Debray, then an advocate of violent revolution, en-tered the Bolivian jungle to find Guevara, who had dropped from sight two years earlier. Bolivian au-thorities killed Guevara and arrested Mr. Debray, sentencing him to 30 years in prison. Mr. Debray had served only three years of his pris-on term when he was released after appeals from French and other in-tellectuals.

Since then, he has abandoned his militant Marxist positions in favor of membership in the French Socialist Party and has repudiated some of his earlier writings. But it is known that the presence of Mr. Debray as an adviser to Mr. Mitterrand, concentrating on Latin American affairs, has annoyed some U.S. officials.

"Some people would find it strange that a Dick Allen and a Régis Debray are meeting," Mr. Allen remarked. "I've followed Régis Debray for 15 years. Nothing he could say would surprise me. We know quite a bit about

each other." Mr. Allen said that Mr. Debray had requested the meeting and that it was very cursory. In an exchange for which the diplomatie phrase "agree to disagree" would be an understatement, Mr. Allen told Mr. Debray what Mr. Reagan's positions are, and Mr. Debray stated some of his posi-

China Prods Taiwan To Accept Unification

From Agency Disputches
PEKING — China celebrated its National Day on Thursday by demanding more hard work from its citizens and calling for a positive response from Taiwan to its new reunification proposal

People flocked to parks in the capital as the nation took a public holiday that in some cases will last

until Monday.
The Chinese Communist Party newspaper People's Daily said in an editorial marking the 32d anni-versary of the Communist victory over the Nationalists in 1949 that the party would not keep changing its policies as it had mistakenly done in the past.

'No More Changes'

"There will be no more changes," it said. "It is time to get down to work, and work harder and still harder. The guiding lines have been set, and there will be no

more changes."
The editorial indicated that China seriously wants a stable political program, free from the sharp swings of the past that disrupted progress and disenchanted the

people.
It said the party and government's apparent mability to pick a course and stick to it during the recent past had aroused deep cyni-cism in the people, who tend to ig-nore state affairs and avoid show-ing too much enthusiasm for fear of reprisals after another swing of the political pendulum.

"We shall not from now on com mit that kind of mistake any more," the People's Daily said.
"Quite a few things have to be really well done in a definite period. This is more important today than ever. When this is done, people will trust us, morale will rise and the party's style of work will truly

Referring to a new initiative launched Wednesday to entice the Nationalists to discuss reunifica-

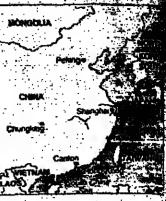
2 Americans Say Saudis Held Them United Press International

WASHINGTON — Two Americans who worked briefly for the Sandi royal family have filed a multimilition-dollar damage suit claiming they were imprisoned when they asked to leave. A lawyer representing Michael Core and Gloria Banks said

Wednesday the two were hired last year but were kept from contact with their families and imprisoned in the royal palace, outside Jidda. A suit filed Sept. 11 in U.S. District Court here asks more than \$33 million in damages from the royal family. Mr. Core was hired as a private secretary for the royal family to handle business corre-

spondence and other tasks. Mrs.

Banks was hired as a governess.



paper said China hoped Teiwar President Chiang Ching-kne would respond positively.

In Peking's Tiananmen Square, the usual huge portraits of Marx, Engels, Lenin, Stalin and Sun Yatsen, who founded the republic that toppled the last emperor in 1911, were put up for the occasion under the more permanent gaze of Mao.

China's new Taiwan intiative offers the Nationalists an unspeci-fied role in the leadership of China and proposes talks between the Communist and Nationalist par-

Rescue Team Set If a Need Arises. U.S. Colonel Says

WASHINGTON - The United States has n rescue team ready to respond quickly to hostage situa-tions similar to the seizing of diplomats in Tehran, according to the commander of ground forces in: the aborted Iran rescue mission. Col. Charles Beckwith said the United States had not been prepared to move fast to rescue the Americans captured in the Nov. 4.
1979. embassy seizure for two
reasons — a lack of intelligence;
and we didn't have a team put to be

gether. And now I'm happy to say. will not discuss any of the detail of this — I'm happy to say we've got a team together now," Mrs. Beckwith said in a television inter-

view Tuesday. "Now we've got a team of avia-tors," he said. "Of course, the Delta force has always been cocked and loaded, among others, and we have a team ready to go. So now; sort of, the ball's in the intelligence.

Col. Beckwith, who has said he will retire this fall, led the "Delta force" unit of the Army's Blue. Light team stationed at Fort Bragg, N.C. He talked about the rescue team when asked if owilines, had misconceptions about the an-successful raid, which took place. on April 24, 1980.

Il Roy

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Responsible Reporting in a Restless World

An International Herald Tribune/Forex Research Conference on:

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Jacques Delors, Minister of Economy and Finance of France, and Governor Henry Wallich of the U.S. Federal Reserve Board will be featured speakers at the seventh International Herald Tribune/Forex Research conference on "The Management of Foreign Exchange Risks," to be held November 23 and 24 at the Grand Hotel in Paris.

Designed to assist financial directors in solving the complex foreign exchange problems they encounter daily, this two-day working conference will include presentations by senior financial officials from leading international corporations, including: Nestle, Mobil Oil, Roussel Uclaf, BMW, Charbonnages de France Chimie, Davy Corporation, Dixons Photographic, Polaroid (Europe) and Philips Gloeilampenfabrieken. They will discuss practical techniques they use on a day-to-day basis in limiting currency exposure.

In addition, international monetary authorities will discuss key elements of the — monetary policy and the fight against inflation, by Alexandre Landalussy, Economic Advisor of the BIS,

- "Exchange rates: too fixed or too flexible?" by Stephen Marris, Economic Advisor to the OECD,

— the Deutschemark, by Kurt Richebächer, consultant and former Executive Manager of Dresdner Bank, - the prospects in Europe for a foreign

exchange futures market, by the Chief Executive of the London International Future - and, of course, the outlook for the major currencies, presented by Forex Research.

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Five Sikh separatists after their capture by Pakistani commandos in a raid that ended a bijacking and freed 44 hostages.

Russia Assailed by Commonwealth Members

By Henry Kamm

New York Times Service
MELBOURNE — In a day devoted to debate behind closed doors of the general international situation, the Soviet Union was made the principal target Thursday of strong denunciations hy four prime ministers at the Commoowealth meeting.

Moscow thus joined South Africa as a major villain in the eyes of the 41 prime ministers, presidents or foreign ministers leading their delegations to the biennial meeting of Commonwealth beads of gov-

Much of the fire was centered on the Soviet threat to Poland. After condemning Moscow for its inholding it responsible for Viet-

Margaret Thatcher of Britain talks with Prime Minister

George C. Price of Belize, which gained its independence recently and is the newest member of the Commonwealth.

Institute Remains Gloomy

On World's Food Situation

WASHINGTON — The threat

of world food shortages remains despite a bumper U.S. crop this

year and dramatically increased crop yields in some Third World

countries, according to a report re-

"Future food demands will not be met if global population growth

continues as projected," said the report by Lester Brown, president

of the Worldwatch Institute, a nonprofit research organization

funded in part by the United Na-

set up to study environment-relat-ed problems, said that world grain

production in the 1970s edged up

by about 2 percent a year, after ex-

panding by more than 3 percent in the 1950s.

"During the 1970s, gains in out-put harely kept pace with popula-tion growth, food prices were vola-tile and over 100 food-deficit coun-

California Probe

Of Gov. Brown's

Aides Is Dropped

Los Angeles Times Service
LOS ANGELES — John Van de
Klamp, the Los Angeles County
district attorney, has cleared members of Gov. Edmund G. Brown

Jr.'s staff of any criminal wrongdo-

ing after an investigation into bandling of evidence sought in a probe of the governor's office.

Mr. Van de Kamp said Wednesday that "there is oo evideoce"

andone on the governor's staff in Sagramento or in his political cam-

paign office here committed any

criminal act. Gov. Brown never was personally implicated. Mr. Van de Kamp's investiga-tion was the last of three requested

by the Fair Political Pracoces Commission at the conclusion of

its probe of charges that state funds were being used for political

purposes in the development of a computerized mailing system in

was opened after the Los Angeles Times reported last December that

state funds were being used to develop a mailing list of Gov. Brown's political supporters and to install a computer system to

The two, one by the Sacramento County district attorney and the other by the State Bar of California, also found on basis for action

Gov. Brown's office.

make use of the lists.

against Gov. Brown's staff.

The Washingtoo-hased insotute,

leased Thursday.

Prime Minister Margaret Thatcher of Britain urged the Soviet Union to allow Poles to settle their affairs

Implicity respooding to criticism by leaders of developing countries, particularly Prime Minister Indira Gandhi of India, of the resumption of the arms race by the major powers, the British leader placed the responsibility fully on the Soviet Union.

Matching Moscow

Mrs. Thatcher said Moscow's growing military strength and its readiness to make war directly, as in Afghanistan, or hy proxy, as in Cambodia, forced Western powers to respond by raising their power to deter such aggression. Prime Ministers Malcolm Fraser

of Australia and Robert D. Muldoop of New Zealand expressed similar views. Mr. Muldoon, referring to a recent meeting with President Reagan, voiced certainty that the United States was "prepared to consult with and assist developing countries which want to preserve their sovereignty and that of their

At the same time, he said, China was making oo moves that would destabilize its region. "Its current preoccupations are domestic and ecocomic," the New Zealander

neighbors against Soviet-support-

Prime Minister Lee Kuan Yew of Singapore coupled vigorous denunciations of the Soviet Union with a condescending dismissal of former President Jimmy Carter, whom by implication he held responsible for Soviet gains during his presidency. In a view often heard from Southeast Asian leaders in private but rarely in public, Mr. Lee described American reaction to Soviet moves in Cambodia and Afghanistan as "this benign

"All this was manageable as ong as America was under Jimmy Carter," the prime minister said. He was a well-meaning, peaceloving man. In Vienna in June. 1979, he had kissed, or been kissed by President [Leonid L] Brezhnev on both cheeks after the signature of SALT-2. And in retaliation for the invasion of Afghanistan that December, Jimmy Carter boycot-ted the Moscow Olympics and prohibited grain sales. President

"The American people were also unimpressed," Mr. Lee said. "In November, 1980, they voted Ronald Reagan for president." Mr. Lee praised Mr. Reagan's

tough attitude toward Vietnam, his willingness to consider arms sales to China and decision to supply arms to Pakistan. He suggested that the stern Reagan policies had spection and caution, for the time being," in reacting to the Polish challenge.

Clearly nettled by the strong at-titude toward the Soviet Union and the absence of criticism of China, a leader of a Southeast Asian country that perceives Peking as a threat of equal magnitude called reporters to his hotel suite for an unsolicited coodemnation of China's attitude toward Southcast Asia.

Forgetting' China

stemmed from poor conservation and cooversion of arable areas to Malaysia, under the leadership "Satisfying the two-thirds in-crease in world food demand projected by the United Nations for the remainder of this century will thus require a sharp increase in the productivity of existing cropland."

Further problems for the world food supply came from the level-ing off in world fish and beef pro-ductioo in the 1970s, the report

After tripling from 1950 to 1970, the world fish catch remained steady in recent years, despite more investments in fishing capac-ity by industry and governments such as Japan and the Soviet Union, it said.

tries came to depend on the exportable surplus of North America," the report said.

It warned of future food prob-

lems because of rising energy costs in agriculture, dimished effective-

ness from the use of chemical ferti-

under cultivation.

nonagricultural uses.

lizers and worldwide loss of land

world's best farmland was already under cultivation and that losses

The report said that most of the

The report found that an in-reasing number of nations, both industrial and developing, import more food than they produce

"Among the countries that now import over half of their grain supply are Algeria, Belgium, Japan, Lebanon, Libya, Saudi Arabia, Senegal, Switzerland and Venezue-la," it said.

The report said that a poor harvest in a key producing nation could trigger a major rise in food prices, such as occurred in 1975 after a crop failure in the Soviet Uo-

S. Africa Military Crash

United Press Inte PRETORIA — A South African Air Force helicopter evacuating wounded soldiers from the Angolan border crashed in the South-West African town of Oshakati, killing six servicemen and critically injuring one other, a military spokesman said Wednesday.

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spirit of tolerance. Carter Blamed

Brezhnev was unimpressed."

Foreign Minister Muhammad Ghazali hin Shafie, head of the Malaysian delegation, offered a preview of what he was likely to say when his turn to speak comes

of a new prime minister, Mohamad hin Mahathir, has broken Southeast Asia's relative silence on China's support of Communist insurgencies. Mr. Ghazali said here that the West, "ob-sessed" with a Soviet global threat,

Filipinos Are Reported To Kill 30 Guerrillas

United Press International MANILA — Philippine troops responding to a Communist ambusb in which four policemen were killed engaged 200 guerrillas in a two-hour skirmish, killing 30 of

them, authorities said Thursday.

A Defense Ministry report said the rebels struck Tuesday in the rice-producing province of Albay 200 miles (320 kilometers) southeast of Manila. It said a truck carrying the four policemen was at-tacked by guerrillas of the New People's Army.



WORLDWIDE ENTERTAINMENT

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India Sends Thanks to Pakistan For Raid That Halted Hijacking

By Michael T. Kaufman

New York Times Service NEW DELHI — Indian officials extended their thanks to the gov-ernment of Pakistan for a raid in which commandos dressed as cleaning men stormed a hijacked Indian plane at Lahore, rescued 44 bostages and arrested the five Sikh

bostages and arrested the five Sikh separatists who had commandeered the flight.

President Neelam Sanjiva Reddy of India commended Pakistan for dealing with the situation "firmly and effectively" when he spoke by telephone Wednesday with President Mohammed Zia ul-Hao of Pakistan. Haq of Pakistan.

In Lahore, after the Pakistani commandos lifted the siege of the plane in a 20-minute operation Wednesday morning that resulted in no injuries, India's ambassador to Pakistan, Natwar Singh, con-gratulated Lt. Gen. S.K. Lodhi, who had directed the commando

operation.

An Indian Foreign Ministry spokesman said a statement of thanks also was expected from Prime Minister Indira Gandhi, who is attending a meeting of Commonwealth nations in Melbourne. In recent months, rela-tions between India and Pakistan have declined sharply.

was siding with Peking, "forgetting what China stands for regionally."

Continuing to focus on South Africa, Presidents Kenneth Kaun-

da of Zambia and Julius Nyerere

of Tanzania, spoke sternly and, ac-

cording to conference sources, elo-

recent tour of New Zealand by

South Africa's national rugby team, echoed the criticism of

South Africa. But he defended his

decision to use only persuasion in

an unsuccessful attempt to prevent

He warned Commonwealth

West Africa (Namibia).

for the rugby tour.

Public Relations

The Pakistanis, who have tried quently about the oeed for continued Western pressure to bring about independence for Southwith limited success to assure India that their plans to purchase U.S. weapons pose no menace to their neighbors, moved quickly to capitalize on the incident in terms Mr. Muldoon, who has been strongly criticized here because of of public relations. his government's refusal to ban a

After the plane was recovered from the hijackers, Gen. Zia ordered that the 44 Indian hostages be given a tour of Lahore and be treated to lunch at the Hilton Hotel. The hostages were then placed aboard the plane and flown back to New Delhi, where they arrived Wednesday evening looking re-laxed after their 32-hour detour.

countries against violating the or-ganization's tradition of decision-The five hijackers, described as members of the Dal Khalsa, a radimaking by consensus. A meeting cal Sikh group, are being held by Pakistani authorities who are of finance ministers was moved from New Zealand in retaliation studying an Indian request for

monotheistic sect with a warlike

After news of the retaking of the plane was broadcast, a number of Sikh groups condemned the hijacking undertaken by the radicals to dramatize their demands for a sep-arate Sikh homeland and to gain the release of imprisoned col-

Action Denounced

The father of one of the hijackers called publicly for strong action against his son, The Associated Press reported. In Chandigarh, capital of Pun-jab state, where 95 percent of In-dia's 13 million Sikhs live, Darshan Singh issued a statement de-nouncing his son, Manmohan

UN Official Limits His Contacts With Iranian and Israeli

Los Angeles Times Service
UNITED NATIONS, N.Y. —
Ismai Kittani of Iraq, the president of the UN General Assembly, has announced that he will oot speak to the ambassadors of Israel or Iran outside the Assembly Hall

His declaration, unprecedented by a General Assembly president. was issued Wednesday after Am-bassador Yehuda Z. Blum of Israel requested an appointment with Mr. Kittani. Mr. Blum's request

Mr. Kittani said both Mr. Blum and Jamal Shermirani, the representative of Iran, bad attacked him, his country and the "assem-hly itself" after Mr. Kittani's election to the UN post on Sept. 15.

"Delegations which have thus abused the customary courtesy traditionally extended to the president of the General Assembly are not in a position to, and should not, expect that all of the usual courtesies of that office will be extionalist movement. Mr. Singh, a local leader of Mrs. Gandhi's ruling Congress Party, said he did not approve of his son's ideology and

[In an editorial, the Chandigarh Tribune said: "Relief over the cap-ture of the five misguided young men ... will be mixed with appre-ciation of the cooperation given by the authorities in Pakistan in ter minating a thoughtless and

reprehensible act of piracy."]
Some Indian politicians are calling for legislation to force Sikh passengers to check their kirpans. or daggers, with their baggage be-fore boarding flights. Such knives must be kept in the possession of believing Sikhs at all times. In India, the Sikhs are by law permitted to carry them everywhere, including planes and prisons. It was with such knives that the hijackers forced the plane to Pakistan.

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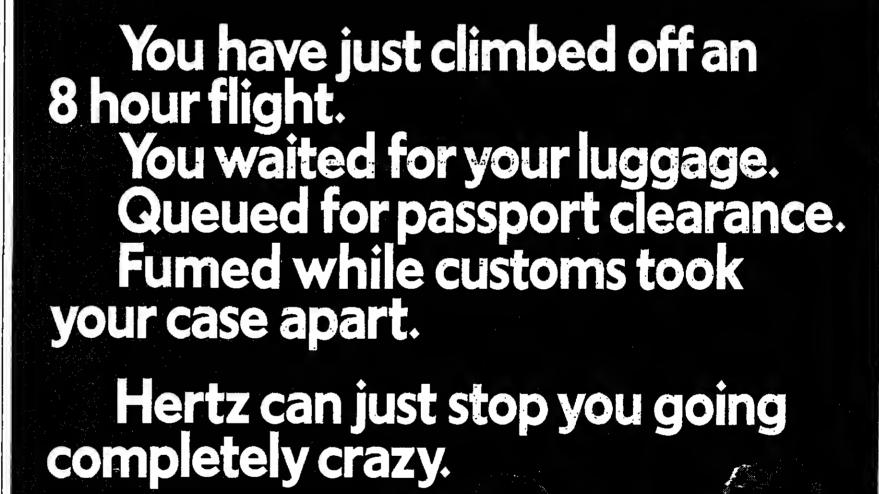
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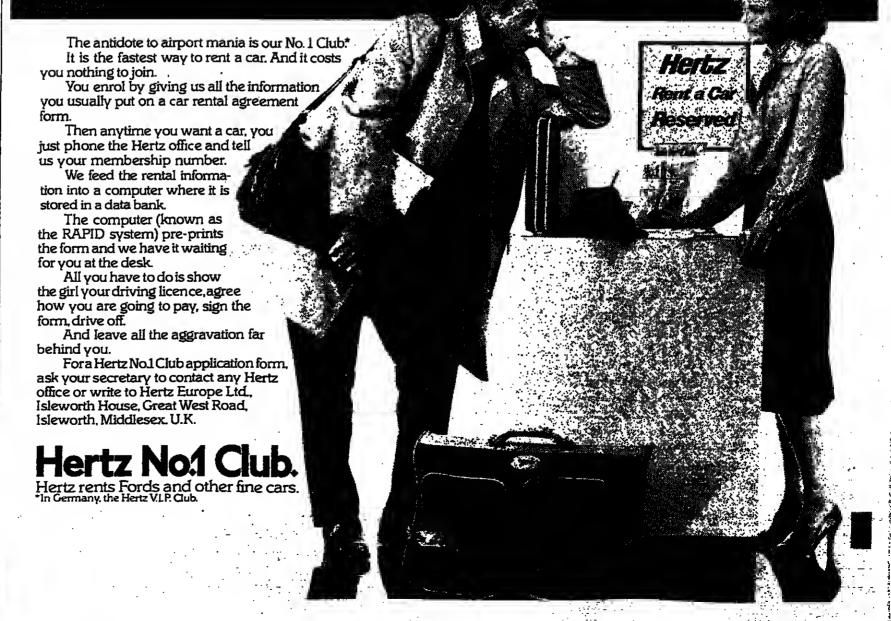
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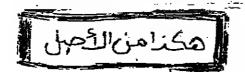
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Herald Tribune

Page 6 Friday, October 2, 1981

Iran's Firing Squads

The Iranian government is oow struggling to preserve itself and its power by a ruthless resort to its firing squads. But the countercampaign of assassination of government of-ficials continues at a staggering rate. This week a plane crash killed several of the military commanders and, perhaps more significantly, the head of the Revolutionary Guard, the clerical government's chief instrument of civil control. The reports from Tehran deny any evidence of sabotage, but you are oot required to accept that as necessarily the last word. Like the earlier bombings, these deaths are very likely to be followed by another wave of executions of the government's enemics, real or suspected.

Iran's government is trying to carry out a purge of increasing magnitude, and its opposition is clearly fighting back with extraordinary ferocity. The course of these events is difficult to follow in any detail; all international news organizations but one, the Agence France-Presse, have been ejected from the country. But the scale of the violence is evident even from the fragmentary reports available. There has been open street fighting in many parts of the country, with a notably savage outburst in Tehran last weekend. loevitably, the Kurds have seized the opportunity to reopen their perennial rebelbon in the northwest.

The immediate danger is, as always, an even more pervasive civil war leading to the collapse of all central authority in Iran. The

struggle between the clerical right and the revolutionary left is already interwoven with the much older, and historically intractable, conflicts of religious sect and ethnic loyalty. Demographically, the country is a central core of ethnic Persians — about half the population — surrounded by a rich variety of peoples with other languages, other customs and, very often, other national allegiances. It was held together for a time by the shah's military power. But the present role of the army is particularly difficult to assess. It responded more competently to the Iraqi invasion than seemed possible a year ago, and in the past few days has even won back some territory. But the army's political intentions, if any, and even its capability to exert power within the country, are only question marks.

When the Iraqi invasion began, a great wave of panic swept over the Gulf region. The governments there vary only in degrees of fragility. The combination of great wealth and weak defense forces is not conducive to serenity even in the most peaceful of times. The level of anxiety temporarily subsided as the invasion seemed to settle into a stalemate. But Tehran's daily announcements of mass executions now seem to indicate that over the past two weeks the violence within the country has entered an entirely new stage. It reminds Iran's uneasy neighbors that if the worst happens and civil war becomes general, it can become contagious.

THE WASHINGTON POST.

Pakistan Going Nuclear?

On the eve of the Senate vote on whether to exempt Pakistan from a restriction that prohibits aid to countries developing nuclear weapons, Sen. Alan Cranston has revealed some alarming news. He says, and the administration confirms, that there has been an increasing number of "anomalies," "irregularities" and unexplained breakdowns in the monitoring devices at Pakistan's Canadiansupplied reactor.

A few weeks ago, these led the director of the International Atomic Energy Agency, Sigmund Eklund, to take the - for him extraordinary step of saying he could no longer vouch for the integrity of the IAEA's nuclear safeguards there. Mr. Eklund, you may remember, had such great faith in the IAEA's safeguards system that he brushed aside any suggestion that Iraq could misuse its reactor, only to be later flatly contradicted by an IAEA inspector and several independent nuclear experts. If Mr. Eklund is worried about what Pakistan is doing, that is a plain sign that there is plenty to be worried about,

U.S. administration officials confirmed some months ago that Pakistan has been making swift progress on a clandestine reprocessing plant and appeared also to be readying a nuclear test site. The missing link had been where Pakistan would get the spent fuel to reprocess for its plutonium. The new information supplies that link.

Though the details are secret. Pakistan is

reportedly adding ouclear fuel rods, made in its own unsafeguarded fabrication plant, to the safeguarded reactor and then, after the rods are irradiated in the reactor, removing them from the safeguarding system. There is enough "suspicious" activity to worry American intelligence agencies and the IAEA. Such fuel rods would constitute a plutonium stockpile, ready to be reprocessed whenever the reprocessing plant is ready.

In asking Congress to approve Pakistani aid, the administration never denied that Islamabad has nuclear intentions. But Undersecretary of State James Buckley testified he had "assurances" from its president that Pakistan did not intend to develop nuclear weapons, and he said he had made it clear in direct talks with Pakistani officials that the United States would not accept any distinction between a nuclear weapons test and a peaceful nuclear explosion."

The administration strenuously opposes attaching any nuclear conditions to the aid package. It refused to state, at least publicly, that aid would be withdrawn in the event of nuclear test. Its argument is that the rapid supply of F-16s and other advanced weapons would relax Pakistan's security fears and bring enough leverage to dissuade Pakistan from its nuclear course. The burden is squarely on the administration's shoulders to use that leverage now.

THE WASHINGTON POST.

The Clouded Missile 'Window'

President Reagan is said to have decided to build at least some MX missiles and B-1 bombers and to announce it only after his Thursday press conference. He would be wiser to heed John Kennedy's example and ditch the "missile gap" oratory that helped elect him. But if he means to deploy these weapons, he ought to field the serious questions they raise.

How would limited numbers of either the MX or the B-1 close the so-called "window of vulnerability" in this decade? The military advice to both the Carter and Reagan administrations has been that the nation needs 200 MXs shuttling around 4,600 shelters in Nevada and Utah Moreoever, that counsel reckooed with treaty limits on the number of accurate Soviet warheads. And it assumed the MX would survive a first strike only after half the system was completed, about 1988.

So what if the Russians refuse, in new SALT talks next year, to give up the big weapons that theoretically threaten existing Minuteman missiles in their silos? Without treaty limits oo Soviet warheads, the safety of the MX would require not the already unacceptable 4,600 shelters in the Sonthwest, but 8,500 by 1990 and more than 12,000 by

As the authors of these estimates in the Coogressional Office of Technology Assessment point out, the Russians can always acquire warheads faster than America can build landscape-scarring shelters. Even if the United States then scuttled the major accomplishment of arms control and managed to build an effective anti-missile missile system to defend the MX, it could not close the gap.

As for the B-1 bomber, what conceivable contributioo can it make to the invulnerability of land missiles or the penetration of Soviet air defenses? ft will be obsolete before it is deployed, according to former Defense Secretary Brown, and confined to threatening to lob Cruise missiles from a distance — a role the B-52 can play to the end of the century.

If a window of American vulnerability is about to open, oooe of the proposed weapons will close it. But is it even ajar yet? No rational Soviet leader can possibly beieve that be could destroy most Minutemen in a single assault and avoid a devastating retaliatioo from sea-based and airborne forces unless, that is, American panic persuades him that he could. All this anxiety about open windows can only frighten allies and make Russians reckless, without providing any new margin of safety.

The United States will not soon be vulnerable to a sneak attack if the Soviet Union expects to survive. A prudent president who also recognizes the threat of a strained economy would resist the rush, try negotiating SALT and take the time that still exists to find missiles that could survive the still more accurate and perhaps more numerous weapons of the future. At the least, he would oot avoid these obvious questions before he

THE NEW YORK TIMES.

In the International Edition

Seventy-Five Years Ago October 2, 1906

PARIS - Latest reports from the contestants in the balloon race for the International Coupe des Aeronautes indicate that victory lies between Mr. Frank P. Lahm. representing America, and Mr. C.S. Rolls, representing Great Britain. Definite news has been received from Mr. Lahm to the effect that he landed near Scarborough, England. When passing over Rye, near Hastings. Mr. Rolls dropped a telegram from the balloon into the village, directed to his wife in Paris. When the balloons sailed somewhat lazily out of Paris on Sunday evening, they appeared to be intent on bearing down upon Brest. The majority decided to ter-

minate their operations on French soil.

Fifty Years Ago October 2, 1931

NEW YORK - Bathrooms larger than ordinary hotel rooms and 14 royal suites, or built-in palaces with vaulted roofs, and a kitchen 200 feet up in the air, these and other wonders were witnessed at the formal preview yesterday anticipating the public opening of the new 40-story Waldorf-Astoria, on the block bounded by 49th and 50th streets, Lexington and Park avenues. At a dinner given by Schultze and Weaver, the architects, the Waldorf was called the "child of the greatest conglomeration of geniuses the world has ever seen." Some 12,000 persons will attend the opening ceremonies of what is pronounced to be the world's most luxurious hotel. President Hoover will participate in the dedica-



The Washington Numbers Game

By Meg Greenfield

WASHINGTON — It was the day before the president's speech on his revised economic program, and I was lunching with three professionally engaged stu-dents of the current fiscal drama, people who have probably spent more time studying the Reagan budget figures than anyone but David Stockman, And yet, to my fascination, they could not be sure even of the numbers they were

talking about.
"Is that \$15 billion the same as the \$16 billion?" seemed to be the key question. One thought they should be added. "So we're talking about \$31 billion, then," I mused wisely, attempting to get into the game and also to demonstrate a certain dazzling technical profi-ciency. Maybe, but probably not, came the collective reply — no one knew. It didn't matter. Two days later we had a whole new set of numbers to argue over and misun-

now, at least about things that are really dangerous or important. It's also the way we mislead ourselves and confound our purposes and our values, all the while managing to do so with an impressive air of scientific authority and detach-

Approximations

Numbers, unlike words (the thinking goes), are truth. Words are mere approximations, opin-ions, ideas. The current dispote over the social and economic consequences of the president's pro-gram is far from being the only ex-ample. Consider the dispute over

our military strength relative to that of the Russians.

I cheerfully acknowledge that the numbers of weapons and the size and strength of overall arsenals are critical elements in our relationship, just as all those chimerical \$15 billion and/or \$16 billion and/or \$31 billion budget savings-and-cuts are. Both have meaning in real terms and also for the meaning the real terms are the real terms and also for the meaning the real terms are the real terms and also for the meaning the real terms are the real terms and also for the meaning terms are the real terms are the real terms and also for the meaning terms are the real terms are sage they are meant to send to those far-flung commissars and moneylenders and other recalcitrants an American government must try to influence.

But there comes a certain point in the arguments we have over these things when the numbers overreach themselves, put on airs. They demand to be regarded as the whole story, rather than as useful (sometimes) measurements of where we are in relation to a real

You would think, for example, that our fundamental argument with the Soviet Union was over nothing more than the arms fig-ures everyone bandies about when that subject is being debated, the weird implication being that once we get those stockpiles and characteristics of the weapons in the right relationship ... well, the problems will be resolved.

Indicators And you would think, too, lis-

tening to the same disputes, that the numbers and sizes of various weapons systems were, in them-selves, sufficient indicators of the strength of our defense, never mind the condition or efficiency of the rest of our military enterprise or the wisdom of the strategy that chose those weapons systems over others in the first place.

The numbers, unadorned — out

there by themselves - are no more reliable as a goide to social values. As in the strategic-arms case, they mislead, falsely alarm and falsely hearten (depending which side you're arguing) and create a dan-gerous confusion: We see the numbers and take them for the "reali-

I believe that right now the country is in the middle of a valuable and long-overdue reconsideration of our ideas of social justice, economic equity and even national possibility: What can we do? What should we do? Reagan's choices have forced choices on the rest of us. But once again we are in danger of distorting the argument by sinking into the numbers trap.

do? What do you buy and what do you sell with that \$1,000?

I observed that the day after the president's speech, with its rosy reference to the way his welfare program in California had helped the needy while forcing the suspect off the rolls, that all the old arguers came charging out of their corners again, using the same num-bers to demonstrate (1) that Reagan's California program had worked and (2) that it had not. The numbers can be used, and are, in the national context to prove that blacks are economically better or worse off than they were a few years ago, that the poor are gaining or losing in relation to ev-eryone else, that the administra-tion program is at least fair to the

disadvantaged or downright brutal to them.

Bot what can a number really tell you about a social or personal reality? Up until now, poor people have been allowed to have \$2,000 worth of assets over and above their household necessities and still stay on the welfare rolls. Why

not bring that limit down to \$1,000, the Reagan people ask. But what is \$1,000? When you are thinking of the good life lived in the upper reaches of the nonwelfare crowd, it is an article of clothing or a minor entertainment. For the welfare family, it can mean half of the stake in any semblance of middle-class life they are trying to achieve. OK: I'll stipulate there are cheaters and scoundrels on the welfare rolls. Is punishing them at the expense of the others whose lives are already pretty hopeless and bleak really what we want to

The brief, unhappy life of ketchup as a vegetable should surprise no one. When you move from these numbers to the real-life objects people can understand, this always happens. These may be in some respects as misleading or as ambiguous as the different minimums and maximums, floors and ceilings that have become the currency of our political discourse, But they are much more helpful in enabling people to get at least an idea of the size and shape of the argument before them, and to come down on one side or the

The misbegotten school-lunch guidelines, with their graphic mi-cro-hamburger and half-plass of milk, made certain things clear, I think, to a lot of citizens who, by protesting, were in a way establishing their own ceilings and floors concerning what is permissible.

there is, no doubt of it. States that the government's so-cial-program initiatives had become too elaborate, too mindless, too costly, too intrusive and too unfair. But there is equally an impulse, while fixing these things, to do what is right by one another. The numbers are of comparatively little help in judging where we are on this. We should stop talking about them as if they were. Sometimes you can see more of

importance through the bottom of a ketchup bottle, darkly.

French Socialism At the Crossroads

By William Pfaff

PARIS - France's new president, Francois Mitterrand, would like to bring out the best in the French, but the French them-selves doubt that he will succeed.

His manner is conciliatory and ironic, he stands by the wealth tax, nationalizations and other controversial measures specifically promised during his campaign (dryly reminding his listeners, at his first press conference last week, "I have the means to carry out the government's programs, and I have the time"). But he is also ask-ing businessmen for their cooperation, and appealing for national solidarity in a difficult time.

The wilder men on his own side

of such passion-evoking issues as private schools and commemora-tion of the Algerian War have been rebuked. The president wants "fraternal" negotiations on such

The public has been asked whether Mr. Mitterrand will get national solidarity. In a poll taken just after that press conference, only 35 percent of those queried answered yes, 46 percent said no and 19 percent couldn't say at all. That's pessimistic, but perhaps re-

Triumphalism The left's coming to power has summoned up some of the least edifying of French national qualities: petty venom, a triumphalist treatment by some of those in gov-ernment of what they call "the château people," as if the château people hadn't mostly hated ex-President Valery Giscard D'Esta-ing. As a liberal and reformer, they saw him as a traitor to their class. and voted against him, or didn't vote at all. (They would also have stressed their class, not his, since Mr. Giscard d'Estaing's family origins are bourgeois, and people in the châteaus never let him forget

On the right, there has been equivalent pastiness, with much hysterical talk of expropriation, Bolshevism and emigration. Only in France, as one levelheaded French industrialist said recently,

is a change in government treated like the apocalypse. The Socialists say that they are determined to give France a gov-ernment more "Socialist" and less "Social Democratic" than Scandinavia, the Netherlands and Britain have experienced in the recent past. "Radical social democracy" is Mr. Mitterrand's own phrase, but what this finally will prove to be depends upon the outcome of the struggle for influence which still continues within the govern-

Reconquest

The more radical faction argues that France can and should renounce the international capitalist system and pursue a virtuous, if lonely, economic career in the company of similarly virtuous na-tions, who seem at present to be mostly from the Third World.

These people - whose militants number 13 percent of the Socialist deputies now in the National Assembly (although many others sympathize to one degree or another) — are also responsible for the idea that France can solve its economic problems by "reconquering the internal market." Mr. Mitterrand himself has made this reconquest a national objective, naming steel, aluminium, plastics, computers, machine tools and forest prod-

ucts as areas where French producers have lost 5 to 6 percent of the domestic market in recent years.

domestic market in recent years.
But these industries, unifortunately, have faltered for imaging
mostly beyond the Socialists power to conver on other than protectionist terms or by substitizing the
uncompetitive or the uneconomic.

Thus, instead of conveying the
government's seriousness, this list
has contributed to increasingly important doubts about its arribe Socialists' old instincts, or at least alists old instincts, or at least those of the more radical Social-ists, which are isolationist and au-

tarkie protectionist. Dividing Up Work

The truth is that his government still has not determined what its ultimate economic direction is to be — despite all those years in op-position, when there was little to do except think and talk about these problems, for a movement dominated by intellectuals and manned by schoolteachers (43 percent of the Socialists now in parlia-ment are teachers), it has not been brilliant performance.

Their government's employment policy turns out to be to divide up existing work by having people work less, and to create make work work less, and to create make-work in the post office and the administration—not exactly a dynamic program. There is to be a kind of CCC for young people, work camps, last seen in France under Vichy. One Gaullist deputy eaustically said of this in parliament, "Marshal [Petain], we are here."

The nationalization program thus far has proven to be inconsistent in application, extremely costly and economically pointless except to the international lawyers, who are already rubbing their hands in anticipation of the lawsuits to come. On inflation, the govern-ment has fallen silent, other than to say that today's continuing inflation follows from the policies of

the preceding government.
The government's program actually remains the same program adopted when the Socialists and Communists were in opposition. The ruling criterion then was anything to keep conflicting factions together for the election battle. But govern an economy, choices have to made between the radical course and the moderate one, the romantic Socialist maximum and the pragmatists' minimum, the internationalist course and the protectionist. The government cannot indefinitely go on doing a little

Mr. Mitterrand, whose distaste for economic matters is notorious, shrinks from these decisions because they will make trouble within his government and turn some Socialists against him. His life, which no doubt has been very agreeable since his triumph last May, will become difficult again; but until he decides where France is to go, he will find that ernment's troubles mount. 01981, International Herold Tribune

Letters intended for publica-tion should be addressed "Letters to the Editor," and must include the writer's address and signature. Priority is given to letters that are brief and do not request anonymity. Letters may be abridged. We are unable to acknowledge all letters, but value the views of readers who submit

Some Questions About the 'Islam Bomb'

By William Safire

WASHINGTON — You are Indira Gandhi, prime min-ister- of India, a "nonaligned" country that is tightly aligned with

the Soviet Union. You pick up The New York Times and read, in an exclusive story by Judith Miller, that U.S. arms control officials suspect Paki-stan may be diverting fuel from its nuclear reactor to build a bomb.

You note that the International Atomic Energy Agency has detect-ed "irregularities" and "anomalies" at the plant site, and that Pakistan refuses surveillance that might slow development of "the Islam bomb." You note further that President

Reagan has asked the U.S. Congress to exempt Pakistan from the law barring military aid to countries building nuclear weapons, and that 40 F-16s are on their way to help Pakistan defend itself against the Russians in nearby Afghanistan. You remember that Menachem

Begin used F-16s to reach across the desert to attack the Iraqi resortor in Baghdad, and you ask your air force chief if the Pakistanis could use their F-16s to drop an atomic device on India's population centers or to attack India's own nuclear plants.

Letters 'French' Diibouti

I appland the article, "French In-fluence Still Pervasive in Ex-Colony of Djibouti," (IHT, Sept. 15) in which your reporter stated clear-ly the simation of the "classic neocolonialism" in Djibouti. What is no doubt is that the French influence has penetrated

deeply, even after independence. into every sector of life in Djibouti. One sector that everyone feels most is the education system. It is no surprise to see university graduales unemployed in such a very mderdeveloped country. They were

degrees and diplomas were not from French universities or institu-ROBERT DOUGLAS.

not recruited merely because their

Your air force man says yes, the ers with the range to reach the Ka-F-16s could hit your nuclear facili-rachi reactor, and the Russians are eager to explain how to penetrate Pakistan's radar. ties, but not for years could Pakistan develop an atom bomb small enough to be carried on a fighter-Now switch identities. You are bomber. In the meantime, the ma-Marshal Ustinov, the Soviet de-

those being developed by And what, you ask, is OTRAG? You are informed that Orbital Transport und Raketen Aktien-Gesellschaft is the Munich-based private company now helping the Libyans develop a long-range surface to surface missile. As Paki-stan builds its bomb, it would be natural to make a deal with the Libyans on a delivery system; both Islamic countries would then have

ior threat to India would be a Pak-

istani nuclear device that might be

delivered by a large missile such as

missiles with nuclear warheads. Eager to Explain

As prime minister of India, which not long ago crushed and dismembered Pakistan in a war, you are concerned: Why don't the West Germans close down OTRAG? Answer: Business is business, and the people of Mu-nich — many of whom protest American neutron weapons being positioned there in West Germany's defense - are evidently unconcerned at the prospect of incin-eration if a country laid waste by a German-produced rocket lashes back in retaliation. You ask if India has the means

to remove the forthcoming nuclear hand, (I Kings 18:44) ariseth out threat from Pakistan. Yes, you of the sea: Our support of the Pakhave British Jagnar fighter-bomb-

fense chief. You have no intention of invading Pakistan, because that might triager a war with the Unit-ed States. But if your ally India, in pre-emptive self-defense, attacks Pakistan - that would not be an East-West superpower confronta-tion. That would just be an old grudge light, at the conclusion of which you could enlist Baluchi tribesmen in a simple reach through Pakistan for Soviet control of the Gulf. To a Soviet marshal, the provocation of a Pakista-ni bomb would be a godsend. Switch identicles once more:

You are now president of the United States. Your hard-line advisers tell you that the only opposition to sending F-16s to Gen. Zia in Pakistan comes from the usual do-vecote that flinches at supporting friendly dictators. You are per-suaded that the only way to stand up to the Russians in the Gulf is to bolster the Pakistani chief even if he tells us to get lost when we inquire about his atomic-bomb in-

You as president, know which side you are on: our side, of course, slongside all those who join our strategic consensus against the Russians. But then a cloud, no bigger than a man's hand, (I Kings 18:44) ariseth out istanis is directed against the Russians, but what if Zia sees it as useful against Mrs. Gandhi? Won't our turning of a blind eye to Pakistan's atomic pretensions induce India, a Soviet ally, into doing the Russians' work for them? Common sense suggests that by attaching no strings to our aid, we may be tripping ourselves up.

Now drop all identities and be yourself. Think it over: The notion of supplying military aid to Paki-stan without extracting its signa-ture on a nonproliferation agreement is almost as foolish as sup-plying our most advanced weapons system to the Saudis without extracting an agreement guarantee ing our presence and joint control. Sen. John Glenn seems to understand this; that is why he is

trying to assure Saudi-American co-management of the AWACS, and why he is trying at the same time to amend the foreign-aid bill to limit the nuclear waiver President Reagan was all too willing to grant the Pakistanis. A parallel interest is not an alliance. We furnish arms to parallel

interests like the Saudis and Pakistanis (and Chinese) for the purpose of aiding their defense again the Soviet threat. If our purpose is subverted, then those arms should be diverted to other nations whose interests parallel our own.

America's interest is in helping Zia defend Pakistan against the Russians, and not in encouraging bim to build a bomb that will make his country an irresistible target for a Soviet surrogate.

0/98/, The New York Times.

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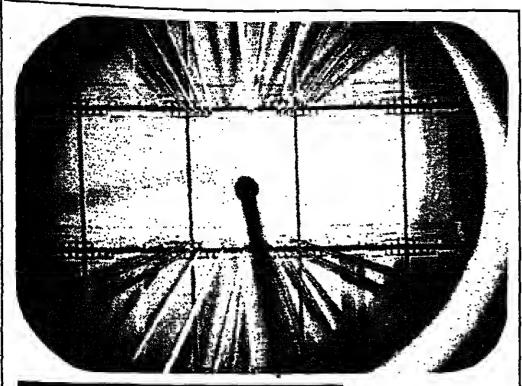
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Above is a microprocessor, viewed though a microscope. At left, a technician uses tweezer-like instrument to pluck a silicon wafer from a tray and place it under a microscope for inspection. Special sanitary clothing is worn in "clean rooms" to prevent contamination.

The Era of the Microprocessor

By John F. Kane

THE MICROPROCESSOR that ushered in a I new era of electronics in the 1970s will have an even more profound impact during its second

Developed in 1971 by a team of engineers from Intel Corp., the "computer on a chip" has spurred the creation of oew multibillion-dollar businesses, has revitalized mature industries and plays an in-creasingly prominent role in the daily lives of mil-

Its impact is economic in the businesses it creates and stimulates, social in the influence it is having oo the way in which millions live and work, and political in the struggle it has created

among nations for parity in its oew technology.

The microprocessor and other semiconductor products are helping to reverse a trend that has plagued the world's industrialized nations. They are resulting in products that are smaller, more reliable, use less energy and are less costly than their predecessors. They make workers more efficient by adding capabilities to or creating new products, and belp reduce inflation because of the continuing lower cost of the microprocessors

The first microprocessor — the Intel 4004 introduced in 1971 - contained the equivalent of 2,300 transistors and made possible the first pocket calculator. The microprocessor has come a long way since then. Motorola followed with the first low-voltage, 8-bit microprocessor - the 6800 in 1974, and National Semiconductor announced the first 16-bit single-chip microprocessor the same year. Companies like Texas Instruments, Zilog. Fairchild and RCA have all made sizeable contributions to the development of successively more complex, more powerful microprocessors. The Newest

The newest microprocessor — the Intel APX 432 — is a three-chip system containing the equivalent of 200,000 transistors with the computing power of a large IBM computer.

The tiny sliver of silicon that makes these things possible was the result of miniaturizing the functions of a computer to the size of an integrated circuit chip. Earlier, it had taken minicomputers seven years to exceed the number of mainframe computers in use. It took just three years for microprocessors to exceed the populations of both mainframes and minicomputers. In 1979 alone, 75-million microprocessors were shipped to

By packing computer-like power onto a tiny chip, the microprocessor spawned a series of new businesses that emerged during the 1970s — imdustries that produce pocket calculators, digital watches, electronic games and the newest rage,

Less visible - but equally sizeable - new markets were also developing in many mature industires because of microprocessors. Electronic in-struments added computational power to their data-gathering functions and flourished. Life saving medical equipment, such as pacemakers and

(Continued on Page 8S)

Satellites Fuel a Revolution in World Business

The biggest disturbance caused by the 'birds' concerns TV, and the

By Isabel Bass

ONDON — Suspended 22,300 miles above the equator are about 50 electronic birds with Star Wars sounding names like Intelsat V, SBS I, Molniya, Anik-B, and OTS. Some are long with aerody-namically flat solar panel wings while others are stubby cylinders bristling with antennas.

They have changed world com-munications since the first was launched 24 years ago and have challenged the national control of telecommunications. They have powers that are transforming soci-

Across the Western world, the business community is already soaring with the latest in electronic stylus systems, teleconferencing fastylits systems, teleconterensing ra-cilities, viewdata desk-top interac-tive terminals offering instant two-way satellite communication of documents and data including voice and pictures transmissions. World Usage

In France, the PTT (the national postal and telecommunications system) runs a network of 60 sound-centers and four videoconference centers for business people who prefer not to travel. A one-bour videoconference costs 1,200 francs.
In the United States, the world's

first private satellite service exclusively for business, Satellite Service System, has been established. It has its own satellite and provides corporations such as Boeing with a rapid computer data traffic system, IBM with voice conferencing, and All-State Insurance Company

with teleconferencing.
In Britain. Visnews, the world's largest television news agency, has just set up an international satellite service for broadcasters and busiservice for broadcasters and business communications. The new enterprise, Wold-Visnews Broadcast Services, organized jointly with the Robert Wold Company of Los Angeles, expects to link up the European and Far East components of one of Wold's U.S. clients.

Britain's 10-year-old

Britain's 10-year-old state-owned Confravision, which offers two- or three-way linkups from eight studies in the country, is so nervous about the commercial competition that it refused to release figures on consumer usage.

The biggest disturbance caused by the birds concerns television, and the next few years could produce an explosion in the channels serving Europe's 250-million viewers and bring TV to develop-ing countries, Already more than a billion viewers watch programs transmitted by satellite.
The first European satellite

Singapore: A Showcase For Projects

CINGAPORE — The prospects or continuing foreign investment here largely depend on the increasing capabilities of Singapore's international communica-

tions facilities.

Appropriately, government authorities have formulated particularly demanding requirements for future systems and services. Their detailed tenders are considered extremely innovative by competing international manufacturers who feel that Singapore is an important showcase for advanced telecommunications products.

Singapore's specifications for its integrated telecommunications network are so sophisticated that (Continued on Page 12S)

Conference

broadcasting service, U.K-based Television Ltd., began transmis-sion last week. This fall, it will start sending programs from Lon-don to Malta that can be picked up throughout Europe.

This potential bonanza for viewers and entrepreneurs has clearly shaken up those who direct today's telecommunications and broadcast industries. Corporate programing beads are worried that programs beamed from other countries will destroy their ratings. Governments are concerned also

about their effect on national sov-ereignty of the air waves.

next few years could see an explosion in channels serving Europe

On Nov. 25-27, a 21/2-day international conference will be held in Vienna, addressed by 13 European Satellite specialists drawn from space agencies to advertising industries, co-sponsored by the Economist magazine of Britain and the International Institute of Communications, an organization of 1,000 communications profes-

"This is the first year when we're sufficiently advanced to discuss the practicalities offered by satel-

lites. We're bringing together, for the first time, all the people in-volved in different industries who

need to know what's happening. The stress is on new programs and new financing for new audiences. said John Howkins, director of the Pointing out that the nature of European satellite services is likely to be very different from current national-oriented proposals, he

outlined some of the problems to be discussed at the conference. "We'll talk about what new seroperate, and supply them with programs. Will standard public service principles or rating dominate European broadcasting? And who will watch?" be said.

The speaker likely to attract the most attention is Brian Haynes, former British TV producer and current director of Satellite Televi-

Space is a resource and people "Space is a resource and people are only just realizing how you can use it," said Mr. Haynes, who won over 13 European PTIs and side-supped existing British government regulations in order to set up this first Europewide advertisement-carrying TV service beamed from space.

Isabel Bass is an American journalist based in London

INTERNATIONAL Herald Tribune

PARIS, OCTOBER, 1981

A SPECIAL SUPPLEMENT

High Tech Supremacy: A Global Struggle

JAPAN VS. UNITED STATES

MAJOR struggle is being waged among the industrialized nations in international trade, particularly in the areas of high echnology. The prize is survival.

The major contenders are the United States, with its technologi-cal leadership etched in silicon at the country's great scientific laboratories and its vast, homogeneous market, and Japan, which has wrested world supremacy from the U.S. in a number of markets and threatens to move ahead even in high technology industries.

A distant third is Western Europe, shackled by ancient rivalries, small, fractionalized markets and the lack of coherent leadership but slowly becoming aware of the need for unified action.

Has the Momentum Of the three, Japan has the mo-

1970s it has systematically chipped away at target industries to become a world class competitor in many of the international markets that carry with them the ingredients for success in the decades

Japan has set its sights on gain-

time-pressed executive.
The French PTT, which has

placed a high priority on telematics, both for office and individual

use, was also present at SICOB

showing the most recent machines.

telecom is trying out an electronic

Under the name teletel, French

(Continued on Page 9S)

development spurs the growth of a large number of other vital industrial sectors. So far in the 20th Century the leading example of a "growth-linked" industry is automobiles which greated around it a mobiles, which created around it a mammoth infrastructure of supplies and dealers and ensured the growth of transportation-based in-dustries ranging from road build-ing to tourism. The same kind of sysnergism is inherent in high technology industries.

ing a dominant trade position in three major technological areas:

semiconductors, computers and telecommunications. These are

"growth-linked" industries whose

Semiconductors bave been hailed as "the crude oil to technology" and are a natural target for Japan — whose major natural re-source is is people. Just as oil fueled the industrial revolution. semiconductors are seen as the fuel taking place.

Speciacidar Growth

The growth of the Japanese semiconductor industry has been spectacular. In 1976 the total value of its integrated circuit production was \$7 million. In 1970 it had reached \$132 million; in 1980 it was well over \$2 billion.

Semiconductors represent a significant "growth-linked" industry, representing vital components in the products of a large number of other industries that are substantially electronics-based. These in-clude computers and data processing telecommunications, transportation, consumer electronics, industrial processes, instrumentation

and strategic military systems.

The development of these indus tries will, in turn, transform modern society and determine which

(Continued on Page 12S)

EUROPE IS TRAILING

By Joel Stratte-McClure EUROPEAN companies are at-tempting to rival their Japa-nese and American counterparts in numerous sectors of the telecommunications and teleinformation

disciplines.

While Europe trails in the important arena of microelectronics technology, European industry has managed to establish a footbold in some areas, including digital switching and transmission, teletext, videotex and other new product fields. But rigid national programs and

a splintered continental market prevent Europe as an entity from establishing the necessary technical and commercial clout that would result from the advent of a



SUCCESS STORY

An Wang, the founder of Wang Laboratories, Inc., has turned his philosophy ("find a need and fill it with the best solution") into a success story. See article on Page 11S.

pan-European strategy - capable of influencing key international standards, penetrating global mar-kets on a larger scale and harmo-The lack of this essential Euro-

pean unity is as pleasing to American and Japanese manufacturers as it is dismaying to European advocates of a united front in telecommunications, electronic data processing and related high technology industries. How to deal with the future of teleinformatics on a competitive and collaborative pan-European scale is an important aspect of the ongoing dialogue between European governments, companies and organizations. The current consensus is that Europe has a long way to go before rectify-

A number of European agencies are attempting to push industry and governments in the direction of Pan-European projects — probably the best hope for European industry. For example, the EEC is attempting to provide the political impetus to gradually deregulate European markets while the 26member Conference of European Postal and Telecommunications Administrations (CEPT) is attempting to harmonize new services and promote harmonization for existing services. Both groups are urging a unified approach and coordinated strategy in areas such as components, networks and ter-

EEC Guidelines

The EEC has recommended a six-point strategy that includes a European effort to overcome resistance to innovation; create a uniform public market by encouraging standards in telecommunica-tions and computer hardware; develop the basic microelectronic

(Continued on Page 12S)

Personal Computers Altering Daily Living

DERSONAL computers are the I latest electronic success story, surpassing the boom in pocket cal-

Starting from zero in 1974, when the first microcomputer kits hit the world market, industry sales will have soured to an estimated \$600 million this year and approach \$1.6 billion by 1984.

But the significance of personal computing is not in figures. It can be better measured in the changes it will bring within the next decade as computer power is applied to most of the tasks of dailing living because of the low cost, small size

and ease of use of the machines.

By 1984, computer firms are expected to sell 1.6-million personal computers annually around the world.

There are now nearly 400,000 of them in consumers' hands. They are monitoring oil-drilling opera-tions, doing payroll and inventory for small retail stores, helping stu-dents at all levels improve skills in mathematics, spelling and science.
They are being used by lawyers in
the courtroom, by insurance executives making sales calls, and by writers to prepare copy and keep track of stories sent to publishers.

At the Small Scale They can also help an 11-year-

old learn to play chess and, in the United States, have become an essential part of the giant toy industry. They have proved indispensa-ble for owners of small businesses. especially single-person businesses.

Personal computing began soon after the invention of the mi-croprocessor in 1971. Within a few years a number of bright young engineers in various parts of the



Home computers monitor stocks, beat you in chess, and ...

United States had developed small computers. Some went a step further and began packaging kits, then 21, and Stephen Wozniak; containing all the parts needed to assemble the computer and a simple sheet of instructions and selling the kits through the mail or in bobby shops. These home-made computers were a big hit among hobbvists and so-called computer market. The growth potential is so hobbyists and so-called computer

five years ago complete bome com-puters began appearing in stores, packaged in attractive cases with typewriter-like keyboards and and wilt to plug into a standard television set to use as a visual console. They sold for about \$1,000 and were mainly used for amusement.
The most successful of the early

market. The growth potential is so "fanatics."

The new machines were obviously more than playthings. About

"fanatics."

great that major U.S. electronies firms such as Hewlett-Packard, IBM and Texas Instruments are expected to unveil important per-sonal computing products soon.

Business, Professional

Business and professional people are the largest single personal cent of total sale

computer market segment, accounting for an estimated 53 perpersonal computer firms that Education is a relatively small bloomed overnight is Apple Commarket, but growing rapidly. Education is a relatively small

Schools, colleges and universities have been evaluating the machines for the past two years and are be-ginning to place major orders for hundreds of machines, according to Apple Computer.

Not surprisingly, the main use of personal computers in schools is

to teach "computer literacy" giving students direct experience in using computers. Another important area of study is programing, in which students learn computer languages such as Basic, Pascal (developed in Switzerland by Nicolas Wirth) and Cobol and then create their own programs.
Still in the future is the muchheralded home market. This amounts to potentially the largest group of customers in terms of dollars and units.

The \$500-Computer

But to crack that market the industry must develop a personal computer selling for \$500 or less. And that computer must be able to perform in both word- and num-ber-related areas. The \$500-personal computer exists today, but it is still a simple machine performing single

ing single, specific tasks.

The present price range reaches up to \$8,000 for an Apple 111 system offering color graphics, sound, and extra memory. These more expensive systems can be expanded to include more memory capacity and prinning capability to provide performance comparable to that of minicomputers costing up to these minicomputers costing up to three times as much.

times as much.

The most popular models are programmed in the English-like Basic language, which enables even nontechnical users to work

(Continued on Page 10S)

Cannes

Special to the IHT MORE than 7,000 videocommunications experts will meet in Cannes Oct. 9-13 for the 7th annual International Videocommunications Market, called by its organizers the largest and most comprehensive gathering of vidco, data bank and telematics profes-

sionals in the world. The market, which is being held under the auspices of the International Videocommunications Con-ference (VIDCOM), will bring together manufacturers and users of ectronic communications and enpertainment devices at the Palais

des Festivals. At the conference last year, 434 VIDCOM officials say, representa-tives from more than 75 countries, including the United States, Canada and Japan, are expected to attend. In the home video category alone, more than 400 participants are anticipated, with increases in other exhibition and discussion categories as well.

According to VIDCOM, exhibitors and panelists will include rep-resentatives from Sony, Philips, Siemens, RCA, Warner Communi-cations, the Walt Disney companies, the major North American and European television networks and production companies, and scores of individual and institutional video programming and equipment manufacturing compa-

companies demonstrated equip-

-Moscow-By C.G. Cupic

A COMMUNICATIONS technology fair held in Moscow during the first half of September, "SVIAZ-81," drew more than 250 specialized companies from Western industrialized nations—including the United States, Britain, France, West Germany, Japan, Italy and Sweden—and 25 industrial groups from the Come-

con countries and Yugoslavia.

Sponsored by the Ministry of Communications and the Cham-

ber of Commerce and Industry, and designed to attract ordinary visitors along with communications technology specialists, this was the third such international exhibit since 1975.

The exhibition had a dozen categories, covering highly sophisticated items like telecommunications transmission by satellite, with its operating and controlling equipment; radio communications, involving transmission over herizian waves and testing and controlling instruments; television equipment, with recording, editing transmitting and receiving material; telephone systems with private automatic branch exchanges, subsets, answering machines and voice data terminals; materials and technology for the production of such equipment as microprocessors, semiconductors, integrated circuits, optical fiber, photo-electronic and cable mate-

rial; equipment for mail sorting and distributing, teleprinters, tele-phone radio relays and more. Also exhibited were scientific literature, equipment for radio amateurs and stamp collections concerning communications.

During the fair, scientific conferences discussed technological research, physics and mathematics theory, and future applications, among other things.

The Soviet Union, which had one of the largest stands at the

rizon satellites and ground television receivers. For the Western participants, the fair was mainly a showcase for highly sophisticated technology geared toward the vast market in Eastern Europe. The main products exhibited were automatic telephone exchanges, television equipment, communications transmission equipement and microprocessors.

exhibition, focused on its satellite technology with Ecran and Ho-

rope, is to include North Ameri-The European boom in video is on. See article on Page 10S. can. Asian and European experts in discussions of advanced marketing techniques for video hardware and programming, analytical pro-

markets by financial experts and a global report on the bome video sales outlook. An international panel of law-yers will address the legal prob-lems encountered by distributors of recorded materials in international markets where copyright

cording market will be discussed

during a special two-day seminar

of the International Tape/Disk

Association in conjunction with

VIDCOM. This seminar, which

will be the association's first in Eu-

differ from country to country. VIDCOM's organizers will pro-vide a battery of attorneys to assist and advise conference participants on how to do business in an international market of conflicting leg-islation. The attorneys also will offer counsel on combatting the growing problem of illegal video

material reproduction.
VIDCOM's piracy discussions
will focus on the liabilities of legitimate users and distributors and the measures that can be taken to stem illegal reproduction and mar-keting of video materials.

Another symposium will be devoted to videodisk technology and sales. Videodisks, which pick up signals from a rotating platter rather than the tape of a cassette, bave met with consumer uncertain-ty. Among the exhibitors in this category will be RCA Selectavision, which earlier this year launched a \$150-million videodisk promotion campaign in the United

VIDCOM organizers say that the Cannes conference will be this year's major forum for specialists in the telematics industry. Hardware manufacturers and user specialists will demonstrate products files, drawers, incoming and outgoand services ranging from electronic telephone directories to instintional and individual data banks to
videotex systems.

lines drawers, incoming and ordering mail and messages can be dealt
with directly on the screen and
that the machines can be spread
videotex systems.

Paris

By Harriet Welty Rochefort PARIS - Someday in the very oear future in and out boxes may disappear from the bosses' desk — but not from his office.

They'll be on a screen on a work station that he uses and be will do all his paperwork simply by indi-cating what he wants done by means of a little pointer called a "mouse". He can also do page layouts and even create their own graphics on the word processing files of the home entertainment machine.

The machines can be booked up to a printing department which not only will produce a perfect copy of the document written, edited, and laid out on the machine but will store all the information so it can be called up again. A cable called "Ethernet" links all the intelliclearances and royalty regulations gence terminals, electronic printers, etc. together.

The STAR system, presented by Rank Xerox at the 32d SICOB (In-ternational Data Processing, Telematics, Communication Office Organization and Office Informa-tion Trade Fair) beld at La Defense from Sept. 23 to Oct. 2 is, in the words of a company spokes-man "the office of the future."

Catching On Launched in the U.S. in April, 1981, the STAR system, in spite of a costly price tag (approximately \$16,500 for one 8010 Executive Work Station), is catching on.

The commercial launching of the STAR system will begin next month with plans for installation of the machines in mid-1982. Says a Rank Xerox spokesman in Paris: "The Xerox 8010 was designed for professionals and managers, not clerical staff because professionals cost more than their staff and we saw a need for increasing productivity and saving money on that side. It has been well-received in France and is a buman concept,

easy and clear to use." The fact that office tools such as

COMMUNICATIONS TECHNOLOGY

Voice-Recognizing Machines Taking Off After a Decade of Trial

By John Javetski

THE NEXT time you hit the wrong key on your calculator, wait impatiently as your mi-crowave oven counts down to zero or pound the steering wheel of your stalled car, watch your language; that machine may be listen-

Now emerging from the laboratories of equipment manufacturers around the world are a host of products equipped to understand and respond to human words in-stead of to keyboards and switches. Thanks to an endless stream of cheaper, more powerful computer components from the electronics wizards of Silicon Valley, California and Japan, voice-recognizing machines have improved productivity on the job and convenience at home at affordable prices and with oear-perfect accuracy.

Primitive voice-recognizing machines reached market about 10 years ago and now number almost 1,000 in the United States alone. They only understand vocabularies of less than 100 words that must be spoken clearly and separately by one person, who first trains the system to his voice by saying each word several times. Despite those severe limitations, those so-called isolated-word machines can sim-

Industrial Environments

One such system, hooked up to an automatic telephone dialer, calls any of 40 business associates when an executive says his name into the phone. Another eliminates the need for an extra telephone opcrator at a brokerage house by answering investors' calls for stock quotes in a voice that is itself elec-

tronically synthesized. The majority of today's installed isolated-word machines are used in industrial environments where

workers' hands or eyes or both are ingenuity. Each of several intended Perhaps the biggest is that smaller, is converted to the digital comput-busy. Air traffic controllers, for exbusy. Air traffic controllers, for example, can improve their concentration with a voice-recognition system installed between their microphone and computer display. To call up more information about Flight 158, for instance, they can ust say "one, five, eight" instead of looking away from the screen to type in the digits.

At an intermediate level between today's isolated-word machines and future products that will understand continuous speech are connected-speech recognition systems. Now in industrial and commercial use are machines that can understand short groups of words or numbers, like a five-digit ZIP code. One connected-word system, priced at \$50,000, undersentences of five words from a 120-word vocabulary, as long as the sentence is not more than two and a half seconds long.

Even the limitation of speaker dependence can be avoided with

are all benefiting from use of microprocessors.

machine to understand the speaker: the machine then averages the pronunciations. That technique, however, reduces recognition accuracy for any one speaker, and di-vides vocabulary size by the oumber of users. A machine with a to-tal vocabulary of 80 words, for ex-ample, would have an effective vocabulary of only 20 words if trained by four operators.

The ultimate voice-recognizing machine will convert anyone's speech to text with no mistakes. Acting as a typewriter equipped with a microphone instead of a keyboard, such a machine will need a vocaulary of 100,000 words. and complete speaker independence. Some optimistic market researchers are predicting its debut by as early as 1983.

Several problems must be solved before the universal dictation ma-

Microprocessor Era

(Continued from Page 7S) patient-monitoring systems, were now possible. Industries as diverse as communications and manufacturing, space exploration and toy making

It is in the area of telecommunications that European nations hope to finally catch up with the U.S. and Japan, Led by Sweden's L.M. Ericcs-

soo and France's CIT-Alcatel, Western European countries are current leaders in developing a new generation of digital telephone systems that

It is the strategy of European governments and businesses alike that the microprocessors and other special semiconductors used in these new systems will be engineered and manufactured in Europe.

Unlike the great technological revolutions of the past, the fruits of the

microprocessor era will touch every human being well within a single

Financial experts see the microprocessor market by the year 2000

John F. Kane is vice president, editorial services, of Regis McKenna,

perhaps as great as \$100 billion annually — enough for two or three new microprocessors per year for very human being on the planet.

cannot be relied opon for the entire solution, for most of the prob-lem is linguistic. Now under development by white-coated specialists in artificial intelligence are com-plex computer programs that teach machines the rules of grammar and sentence structure. Even more esoteric research is investigating ways to teach hardware about context, regional accents and slurred

Why bother? Independent of machines' abilities, the motivation to equip them with ears is obvious. People just feel more comfortable dealing with a machine in their own language instead of its language. However, studies show that office workers tend to tolerate fewer errors by a voice-recognizing machine than by one with a key-

The statistical argument for improved productivity in the office is just as strong. Where the average worker speaks at about 180 words a minute, skilled typists work at only half that rate. Unskilled typists, a category that includes most office workers and executives, poke along at a mere 15 or 20

words a minute. Equally obvious are the benefits to consumers from machines that are easier to use. Voice-controlled television sets, dashboards that answer driving questions and bank money machines without dozens of buttons are examples of futuristic voice-recognition machines that would make life easier.

Three-Part Process

How does an electronic device understand human speech? All voice-recognizing machines do three things. First, they analyze the spoken word for energy content across the frequency range of human hearing. Next, the analysis

er language of ones and zeros and stored in an integrated-circuit memory chip, Finally, a micropro-cessor compares the digital pattern of the input word to the previously stored patterns of all vocabulary words, as pronounced by the speaker, the best match identifies

Electronies technology continnes to raise the accuracy and lower the cost of the circuits that perform these tasks. For example, the filters that do the energy analysis now cost 1,000 times less than they did a decade ago. The chip that converts that analysis to digital form literally costs less each day. A typical memory chip that can store 500 four-letter words now costs about \$5; it cost 10 times that much only a year or two ago. Even the powerful little micropro-cessor, invented in 1971, goes for

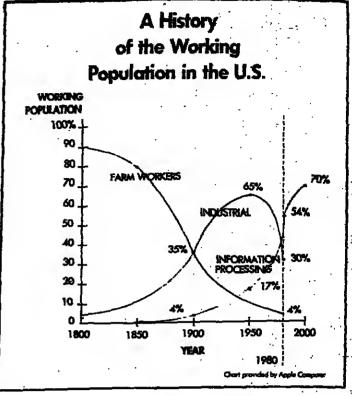
With tremendous profits in the offing - some researchers are predicting a billion-dollar market for voice-recognition hardware by 1990 — companies are racing to get to market first with a practical, inexpensive product.

The players in the voice-recognition game fall into three categor-ies. First, there are the companies that make the integrated circuits firms like Intel, Texas Instruments, Motorola and several aggressive Japanese companies.

Next in line are the companies that buy integrated circuits and connect them, typically on a page-size board, so they can recognize speech. Those companies are the real voice-recognition experts, but their futuristic names - Auricle. Threshold Technology, Heuristics, Verbex, Voicetek - are unlikely to become bousehold words. Last in the chain are the manu-

facturers of products familiar to everyone — typewriters, large computers, word processors, copy-ing machines and so on Members of this club include International Business Machines, Xerox, Apple Computer, Westinghouse and oth-

John Javetski is former editor of McGraw-Hill's Power & Electron-



Adapting the Handyman Concept to Software Services

FEW months ago, a small A French company that sells printing machines had the problem of how to quickly select different types of information ranging from the firms that had purchased machines, the names of firms interested in different kinds of equipment, to a list of the machines used by its

Shuffling through numerous lists each time a mailing arrived was becoming a waste of time.

The answer to their problem came from a new software services company, TDT (traitement de

textes, French for word processing), which offers its costomers advice on how best to use the wordprocessing machines they have and a selection of qualified personnel to step in and solve software problems. In the case of the printing machines company, TDT put the company's address file on memory, enabling them to find the exact information they needed with-

TDT, which moved into its offices into the center of Paris last February, is the brainchild of two young veterans of the computer age — Terry Downing, a 27-year-old Englishman and Grenville Lee, a 35-year-old New Zealander. Mr. Lee, who started working on com-puters with Shell in New Zealand in the 60s came to Europe on a holiday and ended up working for CINCOM, a large software com-pany in Brussels, and later for Clark Equipment in Paris.

Lee met Downing at the Auber-villiers squash courts, "back in the days when we had time to play," said Mr. Downing, the company's technical director for word processing, who came to France after business management and computer studies in England as well as word processing work with several major companies there.

Is the fact that the two company heads are English-speaking (al-

though both speak French) a handicap in France? "On the coo-trary," said TDT consultant Bruce Golding who also serves as the company's translator, making complicated technical terms intelligible to laymen. This is a field where the Anglophone is recog-nized as having knowledge. English is very often the common lan-guage in the computer field." TDT's services are two-fold —

hiring out personnel to work oo computers and preparing computer programs in their offices and offering the means by which companies can use their word processing machines to the best advantage. The company has perfected a program to convert the IBM 3740 diskette onto a word processor. "We are the only people who can convert the diskettes ooto the Wordplex," says Mr. Downing.

terest in is the development of ad-ditions to word processing such as WordAdd, a system that enables the storage of a text, typed on any ordinary golfball typewriter, to be converted onto a word processing machine or direct telex link When you have a text or a letter typed on an electric typewriter, you've lost it once the letter is dispatched. The advantage of this system is in being able to keep the text stored on diskettes for re-

Another field TDT has taken in-

printing or editing purposes," said Mr. Downing.

The originality of TDT lies in its formula of offering fixed fee contracts for specific jobs. "The problem for most French companies," said consultant Mr. Golding, "is that they usually think in terms of engaging someone permanently for specific job and later have to think of how to use that person once the job is finished. We offer a flexibility that a company cannot obtain with a full time staff, and if, for some reason, we put the wrong man on the job, we change him. ning to see the need of having fixed costs per many costs per month for services." TDT says it has a pool of approximately 900 persons in Enrope that it can call on.

Turnover has been increasing at a rate of 50 percent per month and clients include international banking corperations and leading multinationals as well as the Armed Forces. The company seems to be filling a needed gap in the area of software services.

"To our knowledge," says Mr. Golding, "there's no one in the market who knows that word processors can do three-quarters of the work of computers

-H.W. ROCHEFORT

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M' SALES MANAGER'S PERSONAL COMPUTER

The relationship between mon and machine has entered a new era with the unique Apple desk-top computer which improves your personal productivity by bringing you effective computing power and taking the speculation out of your decisions.

Soon Apple users are as familiar with their Apple as with their car. Apple is na larger than a typewriter and a typical business configuration would cost little more than a basic photocopier, bridging the gap between awning a large, expensive computer or nothing at all.

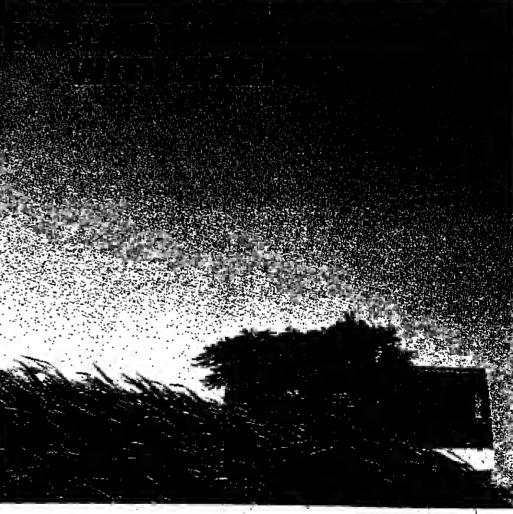
In seconds Apple gives you the answers to all thase 'What if...?' questians making planning and farecosting foster and more accurate. Apple can produce your letters and reports for you and solve a vast array of management problems - remember it's your personal camputer so what you tell it is your business.

Apple is already in daily use by over 200,000, thus demanstrating its almost infinite versatility. There are hundreds of programs for businessmen and professionals; whether Soles Monager or Scientist, Accountant or Architect, Financier or Farmer.

If you direct, manage or control o company or department then Apple can help you. Interested ? Then consult your local Apple dealer and see for yourself. for further information on the Apple computer, the many programs available and the name of your local Apple dealer contact: Apple Computer International, 7, rue de Chortres - 92200 Neuilly France. Téléphone : (0)1 624.21.13.

Apple Comput	complete this coupon and return it to: er International,
7, rue de Charl	res, 92200 Neutlly (France).
Please:	send me full information on the Apple
	programmes available. I am interested in
Business	Education Specific Sp
Management	LJ Training LJ Specialist LJ
NAME	
COMPANY	
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apple computer



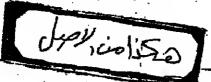
Telemotique - this multi-product programme being developed in France is the most advanced and cohesive project of its kind today.

A brief summory of the individual services now being implemented includes:

Teletel Videotex, Electronic Directory System, Smart Cord Technology, Telewriting, Antiope Teletext, Low Cost Terminols, Moss Focsimile, Audiographics, Teleconferencing.

With a corefully coordinated R&D programme ensuring technical compatibility and common standards. this family of products maximises the key users benefits of: Low Cost and Ease of Use. This technology and know-how is now available internationally through INTELMATIQUE-the promotional arm of the French Telecommunications Administration.





COMMUNICATIONS HEGINOROGY

Cable Television Comes Into Its Own in U.S.

By David V. Jackson

ABLE television, for many years the deprived stepchild of the entertainment industry, is coming into its own in the United

Created in the late 1940s, cable TV by 1970 claimed only about 9 percent of the 60 million U.S. television households as customers. Ten years later, cable TV had penetrated just 22.9 percent of about 77 million TV households.

But the decade of the 1980s promises a quantum jump in the growth of cable TV. By the end of 1982, according to industry projec-tions, 30 percent of all U.S. TV households will be "cabled," with an increase to 40 percent anticipat-

Behind these statistics lies an industry that is multifaceted and

rapidly evolving.

During the dawn of the TV age in the United States — the years just after World War II — people who lived far from the few TV stations then in operation got very poor reception or no reception at all. The first cable TV stystems were established in such remote areas. Their operators found the most favorable sites in those areas, put up powerful antennae and connected them via cable to their subscribers for a fee.

All of the programs received by the early subscribers to cable TV were 'free," in the sense that there was no charge for the programming, only for the reception from public broadcast TV stations.

In the 1950s, various entrepreneurs sought to take advan-tage of cable TV's vast potential by developing additional programming for which subscribers would pay a fee. This was the birth of "pay TV," but it got off to an inauspicious start.

The TV networks that provided "free" programming and the sta-tions that broadcast this programming were aghast at the threat they perceived in pay TV, and they mounted an intense lobbying elfort against it.

In 1966, the Federal Communications Commission came down hard on the cable TV industry. The FCC prohibited cable systems-from bringing the signals of dis-tant TV stations into the 100 larg-est U.S. television markets. At the same time, the agency barred cable TV systems from bringing into a city any program that duplicated a show being broadcast by a TV sta-tion in that city. Two years later, the FCC went rwat further by probibiting the establishment of any more cable TV stations in any

that the TV networks no longer an all-news channel. To get the adneeded much protection.

Despite the bonds that restrained it from growing rapidly in the early and mid-1970s, cable TV was becoming a structured industry. Actually, what the public generally refers to as cable TV might more appropriately be called the home entertainment industry. It includes filmed entertainment, which provides the programming: the cable TV system operators who transmit the programming to the home, and the equipment manufacturers. Equipment manufac-tured by the third segment of the industry includes transmission and decoding devices, videotape re-cords and videodisk equipment.

Surprising though it may be, there is still no cable service available in parts of many major U.S. cities, and some cities have no cable TV at all. But these voids are gradually being filled. Last month, a franchise was awarded to Cablevision Systems to wire the ended. a franchise was awarded to Ca-blevision Systems to wire the en-tire city of Boston at an estimated cost of \$93 million. Despite this high initial expense, Cablevision expects to be making \$23 million a year from the Boston franchise within 10 years.

It is generally believed that by the end of this decade virtually every resident of the 100 major markets will be able to subscribe to a cable TV service. The reason this objective will not be achieved overnight is that it can take several years to build a franchise after the drawn-out process of selecting a franchisee has been completed.

It is important to note that there are several "tiers" of cable TV service. The first tier is simply the re-ception of TV signals via the cable. Additional tiers consist of various levels of programming — i.e., a sports channel, a movie channel,

ditional tiers, subscribers pay an additional fee.

The tier concept has been successful. Initially, only about 25 percent of cable TV subscribers took the additional tiers of service. With the introduction of new services, this penetration has risen to about 75 percent - that is, 75 out of every 100 cable TV subscribers buy the additional programming. Some subscribers have taken more than one pay service despite the fact that there is frequently a du-

plication of the movies shown. Another distinction that should be pointed out is that there are three types of cable and pay TV. One type transmits its programming over a cable. Another sends its signals over the air in scrambled form from a UHF television station; to unscramble the signal, a TV set must be equipped with a decoder. The third type transmits a scrambled signal direct from an orbiting satellite to viewers' homes.

Technological advances of cable systems will also enhance the attractiveness of cable TV. Recent

prospective franchisees are promising interactive dual cable systems with 100 or more channels of capacity and a dozen or more pay channels. There is only enough product at present to utilize about 30 of those channels, but there are increasing numbers of programmers who are developing new

Cable companies are also developing more of their own program-ming. Tiering is allowing cable companies to target more specific audiences. Movies are packaged into those for general viewing, children, mature audiences, ethnic groups and various languages. De-coders are becoming more difficult to tamper with and most are now addressable.

PARIS TRADE FAIR

(Continued from Page 7S) phone directory with a visual screen on 2,500 volunteer households in Velizy. Various opera-tions, including telepsyment, mail orders, and ticket reservations can be carried out on the videotex terminals installed in the homes.

As far as office uses of "teletel" are concerned, telematics (a com-bination of the French words telecommunications and informa-tique) are now being used by banks and hotel chains and is now being extended to a new user category — farmers. Videotex machines giving precise weather reports as well as information on crop diseases may radically change the future for the

It was not until 1977 that the FCC moved to deregulate the cable TV indistry, on the grounds frame today, the success of the

SICOB Bounque, featuring all the innovations in this field, is hardly surprising. Ranging in price from 1000 francs (approximately \$200) to \$15,000, these personal computers can be used for everything from educational to just "fun" games to the teaching of drawing or music theory, and are also being used by certain liberal professions for their accounts.

Other data processing events during the Trade Fair included the Convention Informatique (Data Processing Conference) and Study and Application Days, the former for users and software companies, and the latter a meeting place for

Harriet Welty Rochefort is an American free-lance journalist

Addressability allows the cable company to offer special pay programming on a per event basis just to those subscribers who are willing to pay to view it. These systems also allow cable companies to turn off delinquent subscribers until their bill is paid or add tiers of

The next generation of cable equipment will be interactive, or two-way. Initially, operators will offer a package of burglar/fire alarm and medical alert systems for a few approaching that few these few alarms. for a fee approaching that for the basic service and one pay program combined. Home banking, energy management and catalog shopping features could be next to become

Selected advertising is likely to increase in the future. Some networks are already advertiser-sup-ported, and substibers have indi-cated their willingness to accept some advertising. It has been diffi-calt to match program lengths so that the next program begins on the hour or half hour, so advertis-

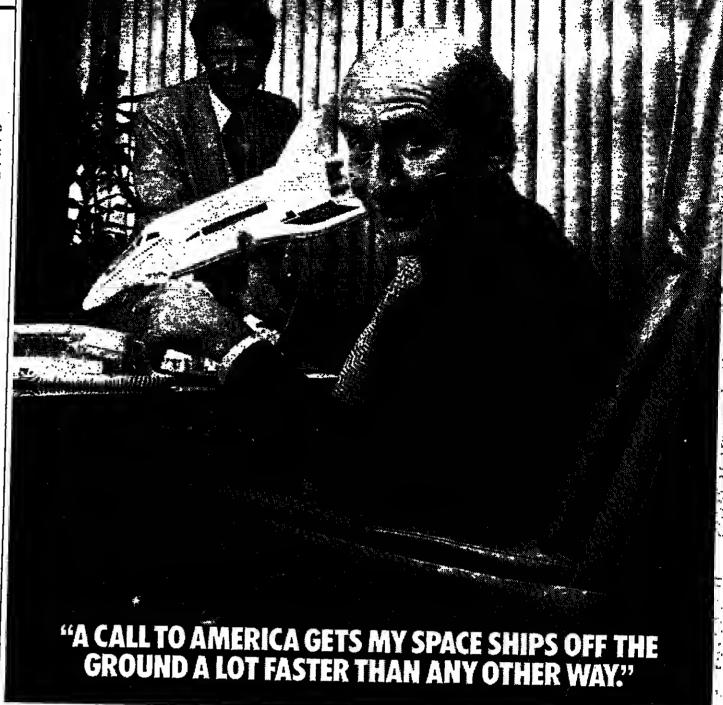
ing may be used as filler.

Cable television company equities have significantly outper-formed the major market averages in recent years following their 1974-1975 lows. In addition to strong earnings growth, cable com-panies have been accorded even higher valuations on a per sub-scriber basis on the recent successes of pay television and the expected returns from premium pay ser-

For those who value cable operations on a cash flow basis, the current heavy building schedule is resulting in an acceleration of cash flow, Buyers of cable companies are willing to pay up to 10 to 12 times the next 12 months' cash flow, from seven to eight times just two years ago. Again, the higher multiple of cash flow is being ao-corded because of the potential for generating incremental revenues as pay tiers are added.

In the last few weeks, cable television and related stocks have retreated about 20 percent from the 1981 highs. This is probably because of the cable issues' greater volatility compared with most other stock groups. A weak general market could be expected to result in a more significant pullback in cable issues, especially as they had been outperforming the market earlier in the year.

David V. Jackson is a senior financial analyst for Bateman Eichler, Hill Richards Inc., 2 Los Angeles-based securities firm. This article was adapted from a report presented by Mr. Jackson at recent seminars for institutional investors in London, New York and Los



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Beli System

In recent years, a number of public tenders for digital telephone switching systems have been issued. The Ericsson AXE system has been a top contender in almost every one.

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Sir Kenneth Corfield Senior Officer ITT United Kingdom is Chairman and Chief Executive of its subsidiary Standard Telephones and Cables (STC), which employs 2,000 in electronics and telecommunications in Northern Ireland. Sir Kenneth's long personal

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AXE: the facts and the future.

In the digital telephone switching market, choosing a system may still seem a difficult problem. So many systems exist, so many of them are still in an early development stage—with little more than large promises to back them.

There is one system, however, which is rapidly becoming a world switching favourite—AXE, from Ericsson. A system so powerful, elegant and flexible that it has changed the perspective of most manufacturers and telephone administrations in the world. Today it is obvious that basic AXE features like functional modularity, software security and handling-cost minimisation are being recognised as fundamental requirements on modern switching systems.

Unparalleled success

In the short time since it was introduced, AXE has met with a success unparalleled in the history of telephony.

More than three hundred exchanges with a total of more than three million lines have been contracted for 27 countries. In 18 of these countries, AXE exchanges are already actually in service.

Local production is established in six countries, and under way in a further seven-another measure of the successful development of AXE into a fully operational, manageable system, with comprehensive documentation and extensive support.

Towards the future

Such astounding success does not mean that the development of AXE is over and done with. On the contrary—it brings with it an obligation to protect the investments of our customers.

This protection is accomplished by a continuous development plan and a steady flow of added features and functions. The unique functional modularity of AXE means there is no end or limit to this process.

In fact, the uniquely effective AXE system structure allows for future advances in both component and system

A powerful digital group switch, for example, was incorporated in AXE almost from the beginning Now, recent advances in component technology allow us to offer digital subscriber stages as well, completing the first major step in the long-term development plan of AXE.

Why not choose the best?

AXE is clearly ahead today, and its continuous enrichment makes it very difficult for any other system ever to match its advantages. In five years' time there will be just one better digital switching system than today's AXE-AXE with five years' enrichment.

The conclusion is clear: when there's a choice, choose the best

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COMMUNICATIONS TECHNOLOGY

Personal Computers Are Altering Daily Life Around the World

with the machines in understand-able terms. Instructions for the

user appear on the television screen in English or logical contractions of English. The versatility of the computers

is provided by its software programs — the instructions that tell the computer what to do. For example, a computer can be pro-

The software publishers behave much like book publishers grammed to perform word-related The last decade's advances in tasks such as letter writing text semiconductor technology have editing, and list maintenance. By simply changing programs, the same machine becomes expert in easy-to-use software that has made. performing such number-related these computers useful and populations as financial analysis, planning forecasting, and long and difcantly to the growth of the person-

Creating software for personal computers has led to the birth of an entirely new industry — soft-ware publishing. Software publishers sell programs on magnetic disks and cassette tapes that contain the instructions that tell computers what to do and how.

The software publishers behave

lishers. They do not usually write programs — they edit promising programs written by others. The "editors" are a staff of professional programmers who evaluate and improve work submitted to them by program authors.

Stepping Up Power

Because of the growing demand for more sophisticated applications, some software companies are stepping up from simple Basic to adapt more powerful computer program languages to personal computers. Soffech, Inc., of San Diego, Calif., is marketing Pascal, a language widely used in education, for use on personal computers. Micro Focus Ltd. of London lass converted Cohol. has converted Cobol, a powerful business language, to the small ma-chines. Both of these languages were available until recently only on much larger and more costly machines.

Taking the Tests to the Consumer

SOME 2,000 volunteers are currently trying out a videoiex system in their homes that could change the future for them - and for the rest of

Instead of spending hours on the phone or run-ning all over Paris to find information on what concerts are playing, where to go on a package tour, or even just to read the newspaper, the vol-unteers are saving their precious time by just sit-ting at home and consulting service pages on the videotex machine hooked up to their home

Called Teletel JV because of the three areas it serves (Velizy: Versailles, and the Val de Bievre). the experiment began in 1978 when the French General Direction of Telecommunications gave the green light for go-shead work on technical specifications, prospecting of companies wishing to participate in the experiement, and user stud-

On June 15 of this year, the phones of 2,000 of the volunteers selected (the total being 2,500) where hooked up either to Standslone video terminals with a black and white screen manufactured by Matra and Thomson for those users not having a TV; or a basic terminal for those volunteers using their own TV set, manufactured by Philips (Radiotechnique TRT).

Ninky-five percent of the users are booked up to the local data bank center in Velizy and their communications go directly through on the phone line. The remaining five percent of the calls are transferred by Transpac from the data bank in Velizy to distant private centers. In this system the user can have a dialogue with the person on the other end, whether it be his bank, the SNCF,

or a department store. "Very rapidly." said a spokesman at the Velizy Teletel Center, "such as transferring money from one bank account to another or actually paying for an order at a mail order house with a magnotic telepayment card can

For the moment approximately 100 companies and 40 government agencies ranging from the Club Med to Japan Air Lines are participating in the experiment. Volunteers, who make up a representative sample of the population, can consult programs varying between 12 and 100 pages, depending on the size of the company. A daily newspaper called JEF (Journal Electronique Francais) is put out daily by six journalists from the "Comite Technique Intersyndical de la recherche pour la Presse." The paper covers everything from poli-tics in France and abroad to cultural events and a

daily horoscope and race track results. One other feature of the videotex system is the electronic mail bag that allows one user to send a message to another subscriber as well as consult messages he may have received.

During the experiment, users are paying S0 centimes for each phone call and another 50 centimes for every five minutes they use the line. In an effort to encourage government agencies and pri-vate firms to participate in the experiment, the French Telelcom is allowing them to use the data

bank in Velizy until the end of the project.

The commercial launching of the system "depends entirely on the results of the experiment," according to a PTT spokesman who added that in any case teletel will first be installed in government agencies and private firms and only later in

HARRIET WELTY ROCHEFORT

Too many people take telex service for granted.

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RG/I Global Communications

In Europe, the Video Boom Is On

L ONDON — Enthusiasm ran high at London's first video and tape conference at the National Film Theater last spring, Indus-try figures from 22 countries gathered amid an atmosphere of pandemonium and chaos. But it was clear that they were onto a winner: A boom has reached video.

Market figures had been soaring wildly. The Japanese company, JVC, is said to have increased profits by 80 percent in the boom. Video, said another source, is the fastest-growing consumer electronics market in Europe.

This month, video fever descends on Cannes, with over 6,000 people arriving for Vidcom, the exhibition that is to video what the

though video is but one in the clus-ter of new technologies now offered, it has rocketed to gilt-edged status. Conference circuits are filled with rags-to-riches stories of strong-nerved prospectors who have accumulated untold profits overnight.

Success Story

One story concerns Roy Featherstone, an MCA Records executive, who last December was sent out with a minuscule backup staff to corner part of Britain's fast-moving software market. Afer nine months, he picked up 27 percent of the market from major and minor rivals and is anticipating Europe and world markets next. We just set up in Germany and we think Scandanavia will take off at an annual 80 percent for the next three or four years. The market has es-calated beyond anyone's expectations," said Mr. Featherstone, now

president of the newly-formed CIC Video International. Like Mr. Featherstone, most Eu-ropean businessmen have set their nights on the pre-recorded or software industry. For others, the lu-crative infant hardware game is al-ready over, won by the Japanese on a roughly \$1.2-billion invest-

Japan produces well over 90 per cent of the world's recorders to the dismay of Philips, the Enropean electronic company that launched ft was an amazing lead and one that industry observers believe Philips and partner Grunding cannot regain. The combined total of their European factories can provide no more than 10 percent of 1982's expected production capaci-

The world's demand for video has even surprised the Japanese, who have been doubling their out-put each year to meet the high export demand. This year's produc-tion reaches 8.4-million units, com-pared with 4.4 million in 1980 and 2.2 million in 1979. For both Mar-

than a dozen Japanese companies producing the goods, video recorders have become the largest single sales unit. In the first half of last year, they brought Matsushita 18½ percent of its sales revenue and ac-

counted for 26.6 percent for Sony. This year, most of the industry's production is ending up in the export market, with 17.8 percent going to Asia, 30 percent to the United States, and 42.1 percent to Europe. Japan's domestic market is huge and the combined U.S.-Izpanese market remains the industry's largest. But the sales explosion is in Europe.

To remain competitive, Japan has started to negonate with European manufacturers.

Joint Venture

JVC's recent joint venture with Thorn-EMI, Thomson-Brandt and Telefunken radically changes the European production scene. Until now, Vienna and West Germany were the only places where video recorders were manufactured, thanks to the efforts of Phillips and Grundig, soon to be followed by Britain and France.

To everyone's suprise, Britain has been the most eager to accept video. It has the fastest take-up rate of any country and the fastest take-off of any British consumer electronic boom. Forecasts indi-cate that 1.35-million units will be in British homes by Christmas as compared with 275,000 in 1980. 107,000 in 1979. bypassed refrigerators, and music centers in the league table here for electronic consumer goods. It's now overtaking radios

The British corporate sector has joined the video trend, with companies investing heavily in new equipment and software. Last summer, National Westminster Bank announced its decision to move into corporate video with a budget of more than \$2 million for

the first two years.

The new technology has intro-duced profitable markets for small

companies that make corporate and other audiovisual products, nearly 400 in Britain recently. Other young companies hire out a hardware or sell technical services such as computer editing.

New Businesses

With 1981 software turnover here estimated at about £50 million, it's not surprising that, almost daily, another publishing or film company, newspaper, broadcast- in ing empire, small production ... house or well-known media personality is opening a business and announcing new pre-recorded ti-

Thorn-EMI, for example, with its £35-million Video Program division that opened last March, is arketing movies and TV shows. BBC Video, starting in July, already offers some 20 tapes on sub-jects ranging from gardening to the Edinburgh Tattoo and home haking. A small production company, Catalyst, puts out a magazine com-pilation on an otherwise blank cassette, providing what it calls "watch and wipe" video programs.

Although the exploding pre-recorded industry may yield the big-gest bonanza, in Britain where ar-tistic and technical talent is abundant, the advisory business is also booming. Media consultants, staffed by a mix of former government ministers, out-of-work film directors, advertising whiz-kids and electronic wizards are sprouting up to offer businessmen advice industrial relations by means of vi-

Then there are the estimated 5,000 video pirates in London who flood the market with illegitimate ly recorded tapes of feature films and porn. "Britain is the world center of the video piracy indus-try," says Brian Norris, Londonbased lawyer of the Motion Picture Export Association of America. He points out that nearly every West End film is available on a pirated video within three weeks of

Arabsat Searching for a Launcher

Morocco, Oman, Qatar, Saudi Arabia, Somalia, Sudan, Syria,

Arabia, Somalia, Sudan, Syria, Tunisia, the U.A.E., and North

and South Yemen.
The other signatories to the plan include six non-Arab Mediter-

public telecommunications

ing to be increased.

vices and calls for an additional

Costs

ing, on the purely international part of the network that accounts for only 10 percent of the total in-

The ITU estimates that spend-

By Robert Bailey.

A FTER SEVERAL years of inion. A master plan to set up a telecommunications network for the Middle East and Mediter-A decision, an order was finally placed, in May, by the Arab Space Communications Organization (Arabsat) for three medium-sized rancan basin was approved by 28 sponsoring governments in Sep-tember, 1978. They included the 21 three-axis stabilization satellites. Arab League members: Algeria, Bahrain, Dibouti, Egypt (now sus-pended), Iraq, Jordan, Kuwait, Lebanon, Libya, Mauritania. The \$130-million contract that

has gone to Acrospatiale of France in association with Ford Aerospace and Communications Organization, is significant less for its value in monetary terms than the political and social implications of that all-too-rare commodity in the Middle East referred to as

ty in the Primary cooperation.

The scheme has been discussed since the early 1970s. In April, 1976, an agreement was signed by the communications ministers of the communications ministers. the Arab League states to establish a regional satellite system. Originally, the target was to put an Arab satellite into orbit by early last year. Contractual wrangles that eventually led to a demand for a re-tender, as much as political prevarication, has led to delays. The end of 1983, or early 1984,

now seems the most optim get date for the project to get off the ground. While the communications hardware is under construction a lanucher has yet to be selected. Options are held on both the European Space Agency Ariane rocket and the U.S. National Aeronautics and Space Agency shuttle

Arabsat plans to have two satel-lites in orbit and the third as a spare on the ground. Those in or-bit will provide 8,000 telephone circuits and six television channels. "There will also be a pan-Arab channel and a community channel which can be received by low-cost

ground stations," said the Arabsat director-general, Ali al-Mashat. Exactly how the project will evolve remains to be seen, Arabsat headquarters is in Riyadh, Saudi Arabia. The latter country, predictably, has the largest shareholding (26.6 percent) with Libya and the Gulf States having most of the other shares

Further Improvement Further substantial telecommunications improvement on a regional basis will occur as the result

of collaborative plans to be under-

taken through the International

vestment required, will amount to nearly \$3 billion up to 1990. Egypt, Iraq, Kuwait, Lebanon, Oman, Saudi Arabia and the U.A.E. have agreed to cover 35 percent to 40 percent of the master plan, with the UN Development Program contributing an additional 30 to 50 percent. The rest of the cost, it is expected, will be carried by the non-Arab Mediterrancan states. Implementation of the master

plan began in 1979. So far, work on the latest phase of the project has consisted largely of feasibility studies, with an emphasis on strengthening communications in the Red Sea area. In 1980, ITU teams carried out surveys for Red Sea crossings from Safaga in Egypt to Duba in Saudi Arabia by both microwave link-up between Aswan in Egypt and Halfa in the Sudan Emphasis then shifted elsewhere Experts from the ITU have

helped plan the extension of the microwave network to

Sanaa in North Yemen and prepare surveys on links between Damascus, Amman and Medina by co-axial cable and between Jordan and Lebanon and Iraq and Turkey by microwave. The master plan for the region is subject to re-view and has been revised several

While regional aspirations are undoubtedly very important, it is national investment programs that Saudi Arabia leads the expenditure Arab World. So far some \$4 billion has been allocated to the king-dom's current program to install one million telephone lines.

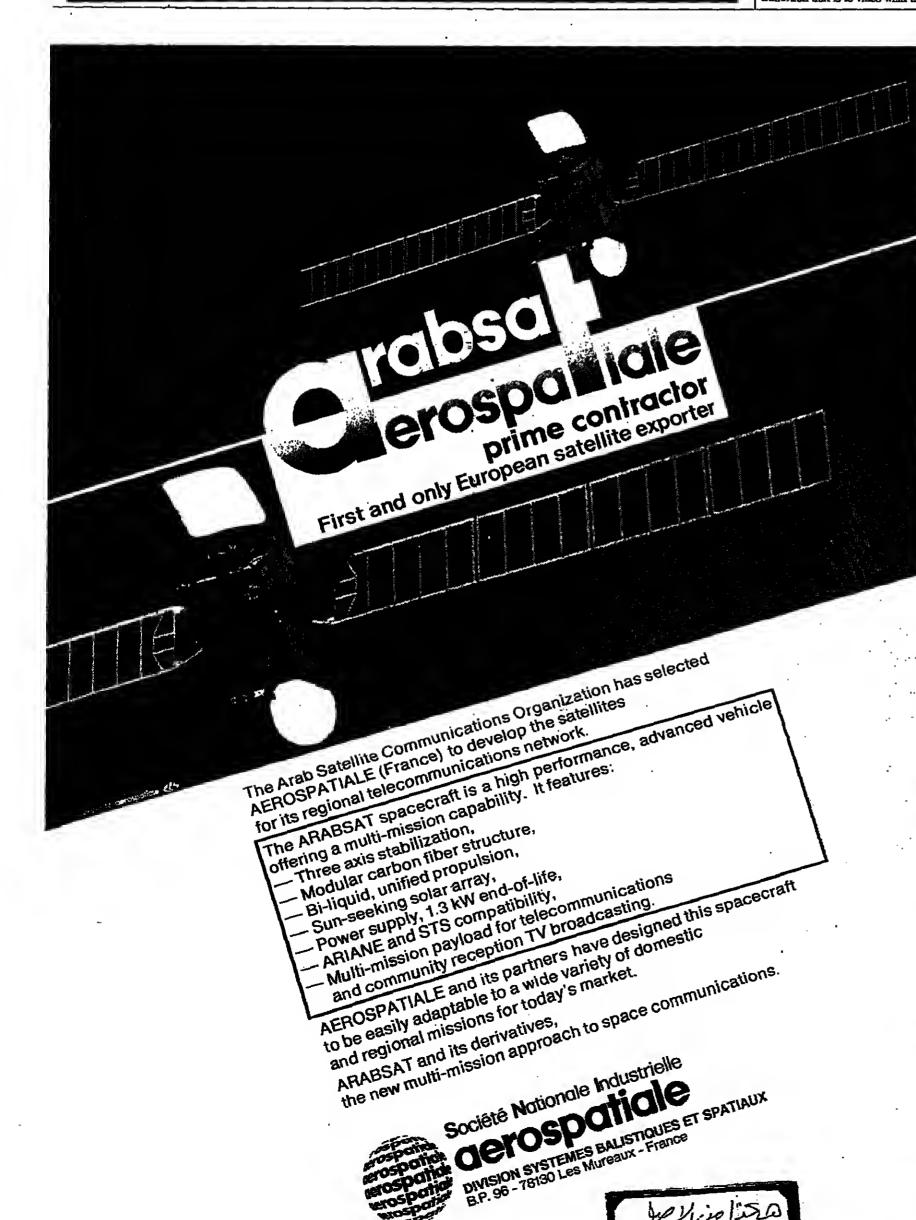
ranean countries: Bulgaria, Cyprus, Greece, Malta, Turkey and Yugoslavia, and one non-Arab African country, Ethiopia.

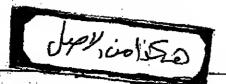
The plan focuses on creating and improving land, satellite and submarine cable links among the 28 countries involved. It covers The scale of contracts still to be won in Saudi Arabia is mouthwatering to international companie Bids were opened in August this year for the contract to provide and install a coaxial cable link bewtween Riyadh, Taif, Makkah, Jidda, Medina and Tabuk. The es-30,000 telex lines by 1990 as well as radio and television broadcasttimated \$300-million job will supplement the microwave system put in as part of the backbone telecommunications link between Jidda

aud Damma By 1983-'84, L. M. Ericsson of Sweden and Phillips of the Nether lands will have completed the third extension to the original Telecommunications Expansion Project contract awarded to the two com-panies in 1977. The extension will provide 200,000 telephone lines bringing the nationwide total to 1.2 million. There is speculation that there could be an open tender for a further 300,000 lines

While distances involved and the scope of improvements places Saudi Arabia in a special category probably the most dramatic telecommunications developments bave taken place in Gulf states like Bahrain. There, all the modern conveniences of the industrial world are available including a mobile automatic telephone sys-tem and wide-band international circuits. The exciting possibilities arising from modern technology make it certain that no country wishing to develop can avoid what is undoubtedly expensive invest-ment in telecommunications.

Robert Balley is a British jour-naist specializing in Middle East-ern affairs and is an editor at the Middle East Economic Digest.





COMMUNICATIONS <u> Technologi</u>

Coordinating Word, Data, Audio and Visual

By Craig Justice

BRUSSELS — In 1945, a brainy 25-year-old Chanese student surneyed to America for graduate ork at Harvard University. After ne Communists emerged victorius from the civil war in his native and, he decided not to return. It vas to be Chana's loss, for within a ouple of years he had developed agnetic core memory, the device sed for storing computer data.
International Business Machines ought the patent for \$500,000. he young inventor took the mon-

and in 1950 founded a research iboratory, giving it his name: Thirty-one years later, the Mass-chusetts-based Wang Laborator-ts Inc., which employs 13,000 eople worldwide, has become a ough competitor for IBM (not to remon Xerox and International 'clephone and Telegraph) in the

eld of small computers and office nimation, thanks to the foresight f "the doctor" — as An Wang is "The philosophy of Dr. Wang is find a need and fill it with the est solution," said Fernand Marcand, manager of Wang's new Inmetional Telecommunications esearch Center (TTRC) in Brusis. For Wang Inc., the "need" as identified as the completely nimated office and the "solu-on" called for the manufacturing word processors and small comuters, which it began in 1972. ince then, Wang's growth has

· During the last five years, the

ompany has grown at an annual

rate ranging from 40 percent to 60 percent, and revenue this fiscal year will exceed \$1 billion for the

 Wang is the leading producer
of screen-based word-processing systems - combination typewriter and television-screen devices used for composing and writing manuscripts or letters.

• In the data-processing mar-ket. Wang is in second place be-hind IBM in small business computers, priced at \$25,000 or less.

Wang is among the leaders in developing and implementing the latest telecommunications technology. Among the most innovative of these developments, announced earlier this year, is "Wangnet," an integrated information system that will coordinate the technologies of word, data, visual and audio processing within and between offices.

The first stage in the implemen-tation of Wangnet will be "local networking," which will allow Wang equipment to work with other Wang equipment in the same building through connection to a single coaxial cable — containing at least three bands - capable of transmitting 64 kilobytes a second. This will be made available for rchase within the next year. Secondly, Wang will introduce "remote networking," allowing Wang machines to work with other Wang machines in different loca-tions. The final step will be to im-plement "Gateway." permitting

Wang equipment to communicate

When the Wangnet becomes fully functional, it will provide capabilities such as video-conferences and "mailway," whereby a letter can be transmitted at speeds approaching that of light. A major task for Wang is to im-

plement the technology it has already developed. The telecommunications center in Brussels, opened on May I, will serve this purpose. The ITRC evolved out of a smaller operation in Belgium with five people. Wang decided to upgrade this operation by investing \$1 milbon in the creation of a new center on the 12th floor of the Leopold Tower, using the former group of engineers as a nucleus. There are currently 15 researchers who work in three product lines: Virtual Storage computers (VS), Office Information Systems (OIS) and the 2200 computer group. There is also a group concerned with quality control. Plans call for expanding to a team of 30 within the next year, and once the center becomes fully operational its annual budget

will be approximately \$1 million.

The software work involves creating what Mr. Marchand called "rather sophisticated" protocols—such as the X25—to ensure that data is transmitted without error, and to devise protocols whereby different computers in Europe can be linked and "speak" the same language. The ITRC will also be developing protocols to permit the

high-speed Teletex network and Packet-Switching networks.

According to Jim Cox, director of international products, Wang is placing special emphasis on its European market, which accounts for 25 percent to 30 percent of sales. One of the company's major re-search efforts, Mr. Cox said, is in the Teletex system, which Wang hopes will replace the slower Telex

Obstacles

There are obstacles to introducing Teletex in the United States, he said, because the telephone network there is a good system, whereas in Europe the costs are prohibitively expensive, or connections slow in coming." Although the unit costs of Teletex are higher than Telex or a dial-line, Mr. Cox predicted that there "will be a maor change in European [post and telecommunications] tariffs, encouraging or forcing companies into Teletex. We are seeing it in Germany now, and will see it in the future in other European countries." He said that he foresaw similar developments in Australia, Canada and Japan.

Wang machines are capable of transmitting text in almost every language, including French, Chi-nese and Arabic. As for total machine translation, Mr. Cox said, "We haven't gotten as far as that but we're working on it."

Long-term forecasting in telecommunications is nearly impossible. Dirk Anpoorter, who journalist based in Europe. PARIS — "You could ride a bi-cycle through it" was the amused comment of Indonesian Doddy Herdiaman as he toured the vast underground complex of the Tuileries Telephone Exchange

in the heart of Paris. Mr. Herdiaman, of Indonesian State Telecommunications, was one of a group of 10 Asians who met with representatives from the French Post and Telecommunications as well as private manufacturers of telecommunications equipment during the first week of September. The group, composed of two representatives each from Malaysia, Indonesia, Thailand, the Philippines and Singapore, is finishing a 10-month International Telecommunications Union project on the standardization of naling systems in telecommunications networks in the Association of Southeast Asean Nations region that has taken participants to Sweden, Belgium, West Germa-

Swedish ITU project coordina-tor Lennart Soderberg said: "France was not our highest pricemy on the list of countries to visit. but the idea was to go to those countries having equipment.

ny and Japan.

Jim Cox

manages the company's branch in Brussels, said: "Everything is changing so fast that it is almost

impossible to look five years ahead

— even two years is difficult."
Nevertheless, Wang has developed a Digital Voice Exchange (DVX)

system, which will allow a user to

telephone someone and "speak" to

that person even if he is not there

by using recordings. The system could also be programmed to tele-phone several people and give

them the same message, at the push of a button. Mr. Marchand

said, "It's so new, you can't sell it.

People say, 'I have my secretary for that — why do I need this?' But

two years from now, when we're able to market this, they'll want

Problems in the ASEAN countries vary, depending on the setup of the telecommunications industry, the economic level of the country and the specific problems in supplying equipment. Our reason for planning to standardize signalization is that local systems are not acceptable within countries. So we want compatibility within the countries for exchanging information on the signaling side," said Renato C. Gendrano of Philippines Long-Distance Telecommunications. In the Philippines, one problem we have is that the equip-ment is imported, before from the U.S. and now from Germany. This means constraints in meeting the demand from suppliers."

Jabatan Telekom, said: "For us, the problem is one of distribution because long cables have to be run from the cities to the outlying regions. In addition to this, we sometimes can't provide the necessary service because towns and build-

Asians Look at European Industry

ings are springing up so quickly."

Many members of the group, all of whom were selected by the goveruments of their respective countries for the project, were surprised by the developments in telecommunications in France. Mr. Gendrano said that, while the French are not nearly as well-represented as the Japanese and the Americans in the Philippines, he considers French software sophisticated and is impressed by French telematics (videotexts, teletexts and so on). He noted, however, that French telephone equipment was not in great demand in Asian countries.

Most preferred not to reply, agree ing with Mr. Soderberg that we are here just to collect ideas. Our conclusions will be made in relation to the technology available, and the manufacturers chosen may depend on the choice of the govenments involved.

"The information we received in France will certainly help us to better consider the best solution to the problem of standardization of signalization," said Visudt Pongpapong of the Telephone Organization of Thailand.

The fact-finding mission was organized by the Agency for Technical, Industrial and Economic Cooperation, a French organization

-- H.W. ROCHEFORT





SOLAR ENGINE, - Physicist Arlon Hunt of the University of California's Lawrence Berkeley Laboratory tests the solar-absorbing power of smoke. Acting as a "black gas," carbon particles can instantly absorb sunlight, heat up and expand the surrounding air and drive an engine, such as the one in the sketch at right. The two-cycle piston engine, shown here in rural use, will employ a single-chip microprocessor to track the sun and

Philips Telecommunications specialise in project realisation, network design, public telecommunication networks, analogue and digital telephone exchanges, coaxial line and optical fibre transmission systems, satellite earth stations, HF, VHF, UHF and microwave radio, mobile radio, telex-via-radio, intelligent telex and telephone terminals, word processors, facsimile, viewdata, teletext, data input/output terminals, PABX's, integrated business communication networks, private communication networks, customer staff training, after sales service (and sometimes very, very long headlines).

> Integrated communications technology Philips Telecommunications, P.O. Box 32, 1200 JD HILVERSUM, the Netherlands



Singapore: Showcase for Telecommunications Projects

nany manufacturers can't meet them," said a senior executive at Munich-based Siemens, an active bidder for Singapore contracts. Georges Krebs, an engineer with France Telecom, which promotes French products in Southeast Asia, said, "Singapore is demanding the most advanced techniques and testing the latest services to the description." the degree that it's become a veritable research and development

The government is continuing to modernize its telecommunications network and has earmarked a capital expenditure of Sing \$2.7 billion during the next five years. The funds will be used to introduce services that include tele-conferences, teleview (an interactive system for disseminating and retrieving com-puter-based information using the existing public switching network for communication and the home television set for display), electronic mail and a multi-access travel reservation system providing travel agents with direct access to reservation computers of oumerous air-

In the recently published annual report of the Telecommunications Aothority of Singapore and fiber optic equipment.

Yung said that Singapore had set the goal "of bringing about a total telecommunications octwork by the end of the decade — an integrated services digital network" (ISDN) capable of handling voice, data and video traffic. The Telecoms report predicted that the ISDN will "be the launchpad upon which Singaporeans can take off into an age of instant informa-

A oumber of important con-tracts pertaining to this oetwork, which involves the commissioning of a fully computerized telephone system with an initial capacity of 1.2 million lines by late 1983, are expected to be awarded during the oext six months. Most internationhave bid to supply: 320,000 lines of stored program control electronic switching equipment with an option for a further 200,000 lines; 1,000 pulse code modulation transmission systems with an op-tion for an additional 500 units; equipment to field test the teleview oetwork during 1982-83; and 400,000 push-button telephone sets with an option for an additional 200,000 units. Tenders are being drawn up for teletex, telex

to the marriage of computer and telecommunications on a professional and residential level," said Sung Sio Ma, director of corporate planning for Telecoms. "To be a competitive international business center, we require a full range of electronic services as quickly as

Singapore's thrust toward the in-stant information age is one that, according to Sung Sio Ma, will optimize existing resources to obtain low service costs available to all

Telecoms began its moderniza-tion efforts in the mid-1970s when it began actively improving the ba-sic telephone service. It established a reputation as a pioneer in the field in early 1977 when it installed a 4.2-kilometer fiber optic link, and in 1979 the authority formilated a long-term strategy to meet future requirements.

Today Singapore, a country of 2.4 million people, has 719.817 telephones — supplying 30 percent of the population, against 11.6 percent in 1974. Gross revenue for international telex and telephone traffic currently exceeds Sing \$1 million a day and all new telephone subscribers oow receive push-button sets. Next year,

Telecoms will marge with the post- services which fit our specific al service to facilitate the intriduction needs." tion of electronic mail.

Our requirements often involve modifications of off-the-shelf equipment offered by the manufacturers," Sung Sio Ma said, cit-ing geographical constraints that make Singapore an atypical margapore an atypical market. "We are an interesting client because we experiment with new systems and are flexible and small enough to quickly implement

Singapore prides itself on being an open market for telecommuni-cations suppliers, but Japanese firms have traditionally obtained a major share of the business. The authority's current policy is to work with different foreign indus-try leaders and jointly develop sys-tems, products and services: Although Telecoms has a reputation for demanding the latest equip-ment at very low prices, the gov-ernment contends that this atti-

tude is changing.
"Because our demands are now so technically advanced, we realize we must share development costs with our future partners," said Pek Hock Thiam, director of the telecommunications division at the Ministry of Communications. "We are willing to help pay to develop

An example of this attitude is an agreement between Telecoms and EB Communications of Norway that will result in the introduction of a number of integrated services this year and next. These include equipment for automatic remote reading of public utility meters (telemetering), remote fire and se-curity surveillance (tele-alarm), and remote control of electrical appliances and processes (telecoo-

One future project that will in-volve similar cooperation is the development of the teleview network, which will also include an electronie telephone directory service.

Teleview and other systems developed for the Singapore telecom-munications network may have applications in other countries. But even if they are confined to Singa-pore most telecommunications companies will compete for the contracts. "Much of what Singa-pore wants will undoubtedly be of the future," a Brussels-based telecommunications executive

-JOEL STRATTE-MCCLURE

Europe Trailing in Competition

technology required to make Europe competitive; create data banks competitive in world market establish a multipurpose data network linking industries and capitals in member countries; and coordinate the work of organizations concerned with

But despite these efforts Eu-rope is entrenched in a tradition that puts oumerous roadblocks in the way of commonsense. The government-controlled Posts, Telephone and Telegraph Administrations (PTTs) are both a blessing and a bane. PTTs provide determined and quickly implemented national programs, nationwide product specifications and standards, protection for domestic manufacturers and the much-occided infusioo of capital for large projects. But this type of protectionism, lack of competition and guaranteed markets stifle the establishment of a competitive pan-European industry.

European executives readily voice approval for a restructur-ing of the European industry that would create a competitive atmosphere and lead to shared

research and development costs, streamlined production facilities and joint commercial ventures. But what they say and hope is distant from present and fore-seeable reality. A sampling of

"To be strong internationally we must move away from national markets and have more competition within Europe," says Klaus Luft, vice chairman of marketing at Nixdorf, the German data processing compa-

Gerritt Jeelof, a member of

the Philips board of manage-ment in the Netherlands, con-

tends that "nationalistic tenden

cies restrict technological advances and the market size to the detriment of everyone in-The list of persons in favor of ngthening pan-European industries also involves Americans and government officials in

different countries. "The Europeans originally created these national barriers to protect themselves," says Cyril Yansouni, general mam-ager of Hewlitt Packard's Gre-"But captive markets have failed to encourage exports." Jonathan Salomon

at the Department of Industry in London, which is overseeing the gradual deregulation of the British telecommunications industry, says that "British companies had an easy time under the umbrella of a government monopoly and were not competitive enough on export mar

Despite these criticisms and suggestions most attempts to create a European "approach" or open European markets have been frustrating and frustrated. EEC initiatives did lead to the creation of a pan-European data communications network, Euronet, and there is a substantial collaborative effort in the area of satellite communications ander the auspices of the Europe an Space Agency — though many countries are now opting for a national or bilateral rather than European approach. But an attempt to create a European computer company (Unidata) between French Dutch and German interests failed as did an effort to develop a Franco-English digital switching ex-

Consequently, the outlook is

still rather gloomy.

— JOHN F. KANE

World Battle for High Tech Leadership

its domestic market power as a

(Continued from Page 7S) nations assume leadership roles in

the next century. Japan's strategy has been to use

springboard into the international marketplace. This is abetted by the Japanese system of keiretsu, which is a formal, conglomerate industrial grouping of companies arranged around a single large bank or industrial firm. Japan's six largest semiconductor companies, which control about 80 percent of the domestic market, are members of

The keiretsu structure results in three important advantages for Japanese electronics firms. It gives them an important internal market for products, it generally includes an international trading company which performs overseas sales, distribution and financing, and it provides easy access to low cost capital for continued expansion.

Unlike the U.S., where semicon-

ducors are the main business of most major suppliers, semiconductors represent a relatively small portion of the income generated by Japanese chip makers. The result is that these companies have readymade, internal markets for much of their production.

NEC, which at 17.8 percent has the largest percentage of semicon-ductor sales, also is Japan's leading communications equipment pro-ducer. Fujitsu is Japan's largest computer maker. Hitachi is the country's largest diversified elec-tronics systems producer. Toshiba is a conglomerate producing heavy electrical equipment, instrumentation and appliances. Mitsubishi is the largest manufacturer of small business computers. Matsushita is the country's largest consumer maker. All six are multibilition companies, with 1979 sales ranging from Fujitsu's \$1.8 billion to Hitach's \$10.7 billion.

By contrast, most U.S. semiconductors manufacturers rely on semiconductor products for the vast majority of their sales. Mos-tek, AMD. Fairchild, National and Intel all derive more than 50 percent of their sales from semiconductor devices

Japan, a highly industrialized nation with more than 110 million people crammed into a small land area, is the world's second largest market for semiconductor devices.
The dominance of the major semiconductor companies enable them
to exert strong influence over the direction of growth of the market. By altering the domestic composi-tion of their products and demand, these firms can also control the share and composition of imports entering their domestic market.

Thus, domestic market power translates into an ability to affect the pattern of international trade in semiconductors and semicon-ductor-based products. Japan, Inc., has the chip-making capacity, the organization, and the market-ing to be a major challenger in the struggle for international suprema-cy in high technology products.

Leaders of major U.S. semicondi-ductor companies are concerned yet confident as they survey the international scene. In fact, several of the most courageons welcome the challenge.

"If the Japanese hadn't existent the semiconductor industry should have invented them," said John R. Welty, senior vice president anti-general manager, semiconductorio, for Motorola.

The Japanese are going to make us a stronger and much most competitive industry than we have standards of performance in product quality, delivery and integrio of commitment. We are beginning to rise to these challenges, and as a result we are going to be much stronger in the future than we are

Pointing to the anticipated sem conductor growth rates of 25 percent in 1982 and 27 percent in 1983, Mr. Welty said "there is going to be enough business for expending the Japanese."

View From Intel Andrew S. Grove, president de Intel Corp., sees the current meas-iness among some sectors of the U.S. business community over the Japanese challenge as unwarrant, ed. He rates the competition at merely another in a series of as saults on the world's largest mar

He said the U.S. has successfully beaten back the earlier challenge of price, production capacity and "the PR campaign that had many of us believing Japanese products were superior in quality to c

This "mystique of Japanese su-periority" still lingers in some circles even though U.S. manufacturers have met the challenge of proc uct quality and reliability, he said. Welty, Gove and W.J. (Jerry) Sanders, chairman, Advanced Mi

cro Devices, Inc., agree on the single most important reason the U.S. vill overcome the latest overseas The answer is more innovation," Mr. Sanders said. "The er repreneur, the individual contrib-

utor, the inspired performer, makes the day. If we continue to provide the environment for the entrepreneur to innovate and to be rewarded for those efforts, we will continue to get inspired perform-The U.S. semiconductor makers are at the hub of the fourth largest industry in the world, the \$100-bi-

lion-a-year electronics industry This includes the \$10-billion semicondictor business, the \$40 to \$50-billion information processing industry and the other multibilion industries that supply semiconducconductors in their products The stakes are high, not only in

monetary terms but in the leverage that will come with achieving a dominant role in these strategically important industries.

Pan-European Television: Stakes and Skepticism High

ONDON - The British

L telecommunications world is in a state of flux. Britain's current television system, consisting of two BBC channels and one commercial BBC channels and one commercial network, has been drastically changed. A new channel has been authorized by the government to start broadcasting next year and early morning broadcasting, the commercial service under David Frost and former U.K. Ambassadar Patter lat 1981 dor Peter Jay will start in 1983 with an additional BBC service

Pay TV was recently adopted, after a decade of campaigning by companies here, for a two-year test under strict control of the Home Office. Subscribers, in selected communities with existing cable networks, have been offered an extra channel for about £8 a month. Although unable to do much here, Britain's pioneer cable operators regard themselves as among Europe's first.

Satellite television personnel, who won government approval last May but no cash, recently set up the first commercial English lan-guage satellite station. This fail they hope to beam some programs into European homes and try for a part of the estimated £2-billion advertising revenue expected to be generated by a pan-European TV

skepticism from various observers, who note that the British paternalistic broadcasting approach is loo-deeply entrenched to permit satellite programs from eventually coming under the control of established broadcasting organizations. That means that private finance would end up supporting the huge capital costs of satellite set-up operations and receive only rental revenue.

These recent happenings involve the entire telecommunications industry and are being scrutinized by more than one European country. The British Telecommunications Act, effective Oct.1, breaks up the state-owned telephone monopoly oo equipment and services here.

Mercury Network

Already under way is an inde-pendent commercial inter-city offtce-to-office telecommunications network, optical fibers being laid on the tracks of British Rail, the nationalized industry. The Mcrou-ry network, as it has been aptly med, was formed by Barclay's Merchant Bank, British Petroleum and Cable and Wireless, and has

the government's approval.

The hope here is that services like Mercury can here continental PTTs into linkups. That means cross border trade for private soctors here. It would help Europe compete with the United States and Juneau in office of the future. and Japan in office-of-the-future technology and services.



rapidly. In fact, the concept of bringing computers to people right where they work was pioneered by Nixdorf.

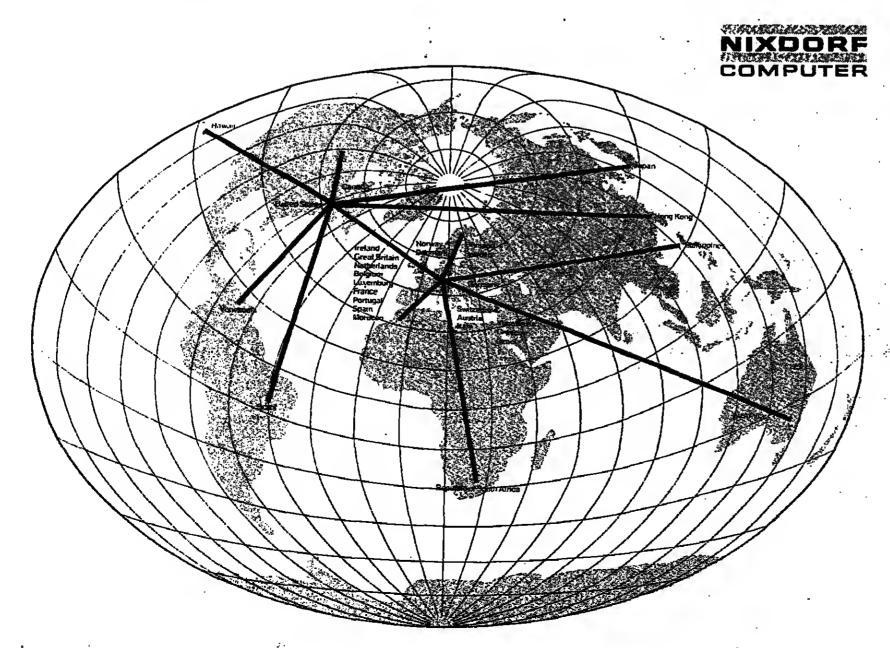
As a result, large companies have gained the benefits of distributive processing; small businesses have gained the computer. What's more, Nixdorf's software technology has enabled people to communicate with their computers in simple terms. And Nixdorf computers are easy to use, speaking your language in 31 coun-

Nixdorf computers also "talk" to each other, and to other computer systems, so and manufacturing to produce computer systems unmatched throughout the world. Our customers find this blend of expenence increases their competitive edge.

Equally important, you'll find the Nixdorf Support Network wherever there are Nixdorf systems. Our worldwide network numbers 15,000 responsive people. They all contribute to the Nixdorf concept of putting data processing power where the work needs to be done: in the hands of

installations - Distributed Data Processing, Data Entry, Word Processing and General Business Computer Systems - is only the beginning. Join us. Anywhere you need a solution to your management problems. start by talking to Nixdorf.

For further information: Nixdorf Computer AG Fürstenallee, 4790 Paderborn, W.-Germany Tel. 05251/2001, Telex 936791



Agriculture May Have Started in Egypt

United Press International

TEW YORK - Pvidence mounting that the birth of agriculture took place in Africa 8,000 years before plants were domesticated in Mesopotamia, which has long been regarded as the cradie of civilization, according to recent archécological studies in

ligypt,
Fred Wendow, professor of prehistory at Southern Methodist University in Dallas, said a large number of grains and spikelets of bariey were recovered from two arid sitts at Wadi Kubbeniya along the Nile near Aswan in southern Egypt on an expedition

The grain was preserved because it was charred, possibly in cooking, Wendorf said. The radiocarbon dates for the sites range from 17,000 to 18,300 years ago, placing them in the Late Paleofithic peri-

The Wadi Kubbanya sites and four others nearby are far outside the known range of wild barley and wheat, and it is doubtful that such cereals could have grown in the difficult habitat of a Nile wadi without seasonal planting, which would indicate "human interven-

plants," Wendorf-said.

Africa -oot Asia.

What we are finding here is

Scientists have always thought

that popolation pressure or

changes in environment led "to

domestication of plants and ani-

mals but we find no evidence of

this at Wadi Kuhbaciya. It has

also been thought that new sources

of energy such as cereals transform

life into a more advanced society,

hut the Wadi Kuhbaniya people

went on hunting and fishing and

living in small groups.
"None of our previous theories

fit here, so there still is a lot to

Pre-Dynastic Egypt

Wendorf pointed out that the

rise of pre-dynastic culture in

Egypt, characterized by the mann-facture of pottery, did not occur until 12,000 years after the domes-

tication experiments of the Wadi

Kubbaniyans, a Homo saniens peo-

ple, similar to Cro-Magnon man,

whose skeletal remains were first found in 1967. The sites of Wadi

Kubbaniya may represent repeat-

ed or overlapping occupation over a period of 5,000 years. Wendorf was one of the mem-

bers of an expedition that dug at

Wadi Kubbaniya from January through March under the joint sponsorship of Southern Method-ist, the Polish Academy of Science

and the Geological Survey of

Egypt. He said he expects to return

to the site for the same winter peri-

Other Late Paleolithic sites dis-

covered in Egypt that contained stone artifacts indicting the har-vesting of grain are at Wadi Tush-

ka, near Abu Simbel and now un-

der water; and Kom Ombo and Esna, north of Aswan, where sic-

kle-like stone pieces with lustrous

edges, indicating use in barvesting

were found, Wendorf re-

od for the next few years.

chaeology magazine.

how the interaction of man and

plants began and that it began much earlier than we thought, in

agreement among scientists for the ally ascribed to the same area at about the same time.

"We still don't know if the barley found at Wadi Kubbaniya is wild or domestic, but we have found the floors of the shelters of these Kubbaniya people and charred grains coming from them," Wendorf said. "We have found harvesting equipment and grinding stones, so they apparently made flour. They had no pottery, but they may have had wooden containers to hold the flour."

He said grain probably was grown in the slopes and bottoms of dune basins after the recession of

the annual Nile flood and harvested in the later winter or early spring. In addition to barley, the six sites have rendered up charred wheat grains, lentils, chickpeas and date seeds — evidence of "a broad

Their Home Is Their Castle

a 285-year-old former summer residenot of the Hapsburg monarchy, with more than 1,200 rooms sur-

The 200 apartments that once sheltered court favorites or imperial soldiers now house families of

"It's a good arrangement from all sides," said Wolfgang Wallner, the youthful overseer of the private apartments. "It makes upkeep easier and at the same time gives peo-

The apartments are scattered about the main building and two wings, a building complex with 67,000 square meters (almost 17 acres) of floor space. Most are hidden in nooks and crannies no tour-

Many are smallish two-room affairs of less than 90 square meters (about 100 square yards). Some have ceilings as low as 6 feet; others boast stately rooms about 14 feet high, with parquet floors. Best of all, rents are about half the aver-

tion," Wendorf said. There has been widespread

past 30 years that the process of controlled food production began in southwest Asia after the end of the last glacial age about 9,000 years ago, with wheat and barley as the first domesticated grains. Domestication of animals is gener-

that's the attraction." lives in a two-room apartment.

deliered imperial rooms that are shown to tourists. "Just to show

the contrasts," she said. "I'm one of those who thinks

spartment you have to work for the federal government and must be prepared to wait for years on an

passed from one generation to the

"It's not the savings that keeps said one resident. "There's a com-people here," said Margarethe munity feeling that is usually hard Pawlik, a shied-generating random. to find in a cuy."

The Paris Stage.

Jean Anouilh Still Successfully Contemplating the World's Navel

By Thomas Quinn Curtiss International Herald Tribune

DARIS - Jean Apouilh at 71 French dramatist and the one whose works are most frequently performed abroad.

His new play, "Le Nombril" (The Navel), which has just opened at the Theatre de l'Atelier, is his 45th since he gave op writing advertising copy to write plays in 1932. Times have



Playwright Anouilh

By Noel Goodwin

ational Herold Tribane

ONDON - Jean Coctean, as

changed greatly, but he has moved with them, chronicling the fads, imbecilities and hypocrisies of the world stage, where fash-ions alter while fundamental stupidity endures.

Few frauds or hluffers of the past four decades have escaped his slings and arrows, and in his latest satire he lets fly at a set of targets representative of today's absurdities. His observation is as keen as ever and his marksmanship is as deadly as of old. He plays no favorites and every character in his new comedy is recognizably human - in the

very worst sense. The centerpiece is an elderly, successful playwright, confined to his quarters by gout. He con-stantly disobeys his quack doctor's orders hy reaching for cigarettes and the schnapps bottle as he sets to work on a new play and contemplates life, letters and the grim reaper. His meditations are interropted by the clamor of his horrible family and associ-

His wife is a nagging shrew and his son and two daughters, financially dependent on papa, make incessant calls on his largesse, as does a cadging colleague. His young mistress is a would-be actress, trying to gain entry to the theater through his influence. She is a conniving brich, but she has no talent.

Such is the exasperating situation of Anouilh's protagonist as he amusedly views those who

swarm around him, but he, too, has been drawn warts and all and is disclosed as a slyboots, angling, like everyone else, for the selfish chance

He is played with magnificent gusto by Bernard Blier, limping about his audier with bandaged foot, his plump neck emerging with turtle thrust from his billowing dressing gown, uttering sardonic witticisms and seeking to arrange his private affairs.

There are several brilliant performances in support: Erick Desmarestz as the cuckolded son-in-law who takes his marital catastrophe with aristocratic disdain. Francoise Brion as the would-be widow and Christian Marin as the nuisance of an old acquaintance full of unwanted recollection of his youth and cash

"Le. Nombril" is not, in the technical definition, a well-made play. It fidgets from near-drama to vaudeville farce. But it is a solid piece of work and a solid hit.

Hugh Leonard's Irish play, "Da," has been adapted into French as "Pa" by Georges Wilson, who has staged it to theatrical advantage at the Théâtre de POeuvre. He has recruited a capable company for its interpreta-tion and has preserved the wry humor and wistful whimsy of the original. Jacques Rispal is the mischievous phantom of the de-parted father — half elf, half

grummy-gramps, whose foster soo resents and never can forget him. Pierre Arditi is the son who tries to focus the treacherous camera of memory on the past and solve its puzzle, while Dora Doll as the foster mother and Maurice Teynac as an uptight citizen fit neatly into the general scene of small-town Irish life a generation ago as Wilson has

reproduced it

The Parisian theater season is ringing up its curtains swiftly. A set of success from the previous season have already been restored to the boards: Jacqueline Maillan in the Barillet-Gredy comedy "Potiche" at the Théâtre Antoine; Robert Hirsch as the mime of Sacha Guitry's "Deburau" at the Théâtre Edouard VII; Marc Camoletti's farce "On

Dînera au Lit" at the Théâtre Michel; Suzanne Flon in Lolch Bellon's "Le Coeur sur la main" at the Studio des Champs-Elysées; Simone Valère and Jean Desailly in that veteran spoof of hair-raisers, "Arsenic and Old Lace," at the Madeleine; the droll, three-handed revue, "Exercises de style" by Raymond Queneau, which will continue at the Montparnasse until the New Year, and the reprise of Guitry's "Faisons un rêve" at the

Athenée. The Comédie-Française is to add new productions of Racine's "Andromaque," Labiche's "Le Voyage de M. Perrichon" and

Hugo's "Marie Tudor." It will also revive two plays of La Belle Epoque: Henri Becque's "Les Corbeaux," a sociological satire of avaricious lawyers laying hands on the inheritance of a credulous family; and Georges Feydeau's "La Dame de Chez Maxim," a cartoon of 1890 gaiety, which Jean-Paul Roussilloo's direction will probably convert into a moral lesson. Furthermore, it is preparing a program that will pay tribute to the fruitful Jouvet-Giraudoux collabora-

At the Comédie-Française's second house, the Odeon, Jean Gillibert's mounting of Euri-pides' "Medea" (which had its remiere at the Avignon festival m July) has opened the season and will be followed by Antonin Artand's version of Shelley's "The Cenci" and "Yvonne, Princess de Bourgogne" by the late Polish dramatist Witold Gomprowicz.

Antoine Vitez has been appointed manager of the Théâtre du Palais de Chaillot and an-oounces that Goethe's "Faust" and Racine's "Britannicus" will be two of the productions he will stage. Philippe Adrien, a remark-ably versatile comedian, will play Molière's "Monsieur de Por-ceaugnac" and Machiavelli's "La Mandragola" at TEP, while Jean Marais, defying typecasting, is to be the grandfather Rockefeller in a revival of René de Obaldia's "Du vent dans les branches de Sassafras" at the Madeleine.

Lifestyles

By Kenneth Jautz

TIENNA - For nearly a thou-V sand Viennese, home is truly some people's eastle. They live in Schönbrunn castle.

rounded by sculptured gardens. .

fedoral employees.

ple a pleasant place to live."

ist ever sees.

age price in Vienna.

of Hapsburg castles. "It's idyllic,

Pawlik's grandfather lived in the Hofburg, the sprawling winter palsee and governing complex in the center of Vienna. Her parents moved to Schönbruma and she

A cheerful white-haired woman, Pawlik took a visitor on her own tour of the castle's upper floors and a labyrinth of dimly lit back stairways. She marched through the wide and bare stone-floored hallways and the low-ceilinged section that once housed the Imperial

Occasionally she pointed through a doorway into the chan-

tourists are a nice part of living bere," she said. "They're funny." To qualify for a Schönbrunn

growing list.
"Usually an apartment here is free only when someone dies."
Wallner said. Some apartments are

"We're like a small town here,"

poet and poseur, is the central ported on earlier excavations at figure in "Poppy," a two-act pro-doction by Graeme Murphy. the sites in the current issue of Ar-

Hotels Waldorf-Astoria Turns 50

United Press Internation TEW YORK - The Waldorf-Astoria Hotel celebrated its 50th anniversary as the United States' most famous hotel Wednesday with a colossal birthday party featuring the "tallest birthday cake

A representative of the Guinness Book of World Records was there to check out the Waldorf's claim for its 21-foot 5-tiered cake with gold and white icing crowned by a revolving miniature Waldorf in sugar cyretals.

Guinness has listed a 32-foot cake baked in London last May as "the tallest wedding cake", but the Waldorf's confection was definitely in the running for a new category of birthday cake records, the cake-checker said.

Jean MacArthur, widow of Gen. Douglas MacArthur, kept the first

Former President Gerald Ford and Mrs. Ford checked into the hotel a few hours before the party but failed to make a promised ap-DEATABLE

Company's season at Sadler's Wells. The Australian modern dance troupe, which originated as the dance company of New South Wales in 1971, is on its first visit to Britain after appearing in Italy a year ago and in New York in May.

Since Murphy, now 30, became the company's director in 1976 it has been a showcase for young talents, and there are programs of shorter works here still to come. Murphy had short spells as a dancer with the Royal Ballet in London and with Felix Blasks in Grenoble before returning home, and the 19 other dancers now with him look to be versatile in classical and modern techniques - so far as

"Poppy" lets this be seen. For the dancing is only one element, and quite a limited one, in a mixture of mime and gymnastic movement, giant puppets and dummies, with various theatrical devices and some vocal contributions. All these go to make such a refracted view of Cocteau that the

"impressions," as Murphy de-scribes them, become a staged scrapbook that adds up to less than the sum of its parts.

Sydney Company Tackles Jean Cocteau in 'Poppy' at Sadler's Wells

Dance

Murphy plays Cocteau, growing up in the first half through his selfdiscovery among schoolboys in short pents, to his entry into the beau monde, his association with Diaghilev and the Ballets Russes and his grief at the death of Raymond Radiguet. Part Two finds him withdrawing from opium and surrounded by the figures from his "Orphée" and other works, some of them reproduced in rather blurry movie clips.

All this is embellished with music by another Australian, Carl

Arts Agenda

PARIS --- The Connellon ploulet Action Oznine will give a recitol Oct. 7 at 8:30 p.m. at the Theore due Compo-Bysses, 15 Ave. Montaigne. The program, specioted by the Mantaigen. The program, spensored Peris Maniaul Association for Handi Children in proposition for Handicopped Children in proposition with the Canadian Cultural Caster, will include works by Scho-lart, Bart, Bartel, Allerta bert, Mart, Bortole, Albertz and Gin

Vine, who ingeniously works in quotations from "Spectre de la rose" and "Le Sacre du printemps" in episodes that show multiple figures of Nijinsky dancing and rehearing while Cocteau looks on. For the second part Vine switches from instrumental music to electronic synthesizer (a special skill of his) in a sound collage that is more effective in some scenes than in others.

It works well for Cocteau's manhandling among the boys from the "Livre Blanc," who wear French sailor hats and, except for a nautical collar or two, are otherwise quite naked; detail is dimmed by a front gauze. In choreographic terms the scene is the most attractive dancing. Another that works well is a ballroom employing the music-hall device of female dummies strapped to their partner's legs as they dance, until one turns

out to be no dummy at all. What weakened these and other effects was the lack of any personal view of Cocteao in the world

that surrounded him, or of any change in himself or in Murphy's standpoint as events came and went around him. I have long thought Coctean one of the more tiresome figures in the French art and literature of his time, and particularly in the Diaghilev entou-rage, and there is nothing in "Poppy" to change my mind. The Syd-ney Dance Company is at Sadler's Wells through Oct. 10.

Rubens Sketch Taken From Villa in Italy

The Associated Press

VARESE, Italy — Burglars broke into a villa here overnight and stole nine paintings, three antique vases and a Rubens sketch of his painting "Rape of the Sabine Women," police reported Thurs-

Police said the villa, belonging to art collector Marisa Banfi, was unoccupied.



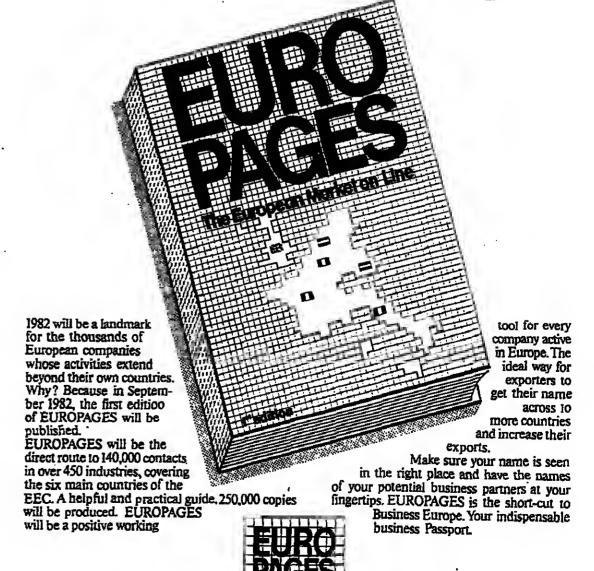
Fresh Calm. Mild

KENT. The taste you'll feel good about. The mild International cigarette.

Famous Micronite filter.

1982

European Business to have its own Passport.



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NYSE Nationwide Trading Closing Prices Oct. 1 Tables include the nationwide prices up to the closing on Wall Street.

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BEARS BULLS and PICASSO

media stresses disruptions, oversooning it enduring continuities of the stock marke ignoring the fact that there is a "buyer" is every "seller". We believe that speculator who stash away AMDARI, HEWLET PACKARD, BECKMAN INSTRUMENT: GENERAL DYNAMICS and other stock recommended in our current report, wi realize substantial gains. Additionally, of

CAPITAL GAINS

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Floating Rate Notes

Closing prices, Oct. 1, 1981

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EXECUTIVE SEMINARS

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HOTEL INTERCONTINENTAL, GENEVA, SWITZERLAND 12 INTERNATIONAL EXPERTS ON U.S. REAL ESTATE

ASSET MANAGEMENT

INTERNATIONAL EXPERTS ON U.S. 1
RONALD S. BARAK, Author and Law Partner
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Peot, Marwick, Mitchell & Company—Paris
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Jones Lang Wootton, Los Angeles
BYRON D. CONEY, Manager, European Operations
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JURG H. HEBEREIN, Director
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R.M. KASTEZ, General Manager, International Division
FGH Hypotheckbank.—Amsterdom
RAN NAF, Partner
Nosé & Ge—Geneva
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One Wall Street Investment Company, SA—Lu
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INTEREAL—Munich
WILLIAM B. SAYRE, Vice President, Agricultural Proper
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SID S. WOLKOFF, Vice President
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RESEAL:

Page 15 Friday, October 2, 1981

IBM to Restructure Entire Operation in U.S.

ARMONK, N.Y. — Computer giant International Business Machines amounted a corporate restructuring Thompton that analysts said was sinced at streamlining its marketing operations and preventing a loss of contomers to its more minible committee.

nimble competitors.

1BM said that all U.S. marketing and service divisions will report now to a single group management and that its development and manufacturing divisions have been restructured into two groups.

John R. Opel, IBM president and chief accounts, said the new marketing group organization is the first-step toward the company's objective of offering its entire product line through individual marketing units.

marketing units.

IBM said it will combine in ear-

ly 1982 the resources of its data processing office products and general systems divisions in two new divisions and each will market its full product line to a specific set

3 New Groups

Mr. Opel said the new marketing structure will simplify the dis-tribution of IBM's products. He said this would enable the company to take greater advantage

to coordinate long-range plans "to provide more effective growth those customer needs, not its own paths for customers."

IBM said the three new groups formed Thursday are information is expected to benefit personnel systems, information systems and technology, and information systems and communications.

keting and service operations and includes data processing federal systems, general systems, informa-

The change means a scrapping of IBM's traditional division-based sales approach, in which separate sales representatives from the data tributed 91 percent of the compaprocessing general systems and office products units might all call on the same customer. Instead. IBM customers will be able to order a full range of IBM products, ranging from its large mainframe computers, to small desktop busi-ness computers from the same sales personnel.

The customer has been demanding solutions to business problems that cut across IBM's divisional lines," said Howard Anderson, president of the Yankee

Within the company, the change within the huge data processing division. The division produces the The information systems group will be responsible for U.S. marstone of IBM's business.

Because the large computers and their software are more difficult to master than those in the minicomtion records, office products, cus-tomer service and field engineering computer field. IBM's data processing people are expected to adjust to the reorganization most easily. Mr. Anderson said. Last year, the data processing division conny's pretax income.

Fighting Sales Reps

'IBM is saying that its data processing clients no longer will be re-stricted to buying data processing products," be added. "Before sales reps from its different divisions were fighting with each other to get into see the client. Meanwhile, IBM was losing sales to companies like Digital Equipment and Data General."

In response to questions about a restructuring, a spokes-

moving in a narrow range all day as the market treaded water for a

second day following the sharp run-up early in the week. The Dow Jones industrial aver-

age drifted lower most of the day but started gaining in afternoon trading to close up 2.28 at 852.26. Advances led declines by an 8-6 margin and volume gainet slightly

to 41.7 million shares from the 40.7 million traded Wednesday.

ing a "wait and see" attitude

toward the market until they are

The Dow average rose from a low of 807 Monday morning, and

sure the recent gains will hold.

Analysis said investors are tak-

man at IBM headquarters said on Wednesday, "it would be to take advantage of growth opportunities in the future, the very same reason we've made such large capital investments over the past several years. It would not be to reduce

Last week, Xerox announced in response to widespread speculation, that it would dismiss employces, as well as trim jobs through attrition, voluntary layoffs and in-ducements for early retirement. Analysts speculated that IBM, and perhaps Eastman Kodak, might soon follow suit.

Partly as a result, IBM offices were vibrating Wednesday with gossip about layoffs, forced retirements and embellished severance options. A sales official, who asked not to be identified, said the unu-sual call for branch sales managers to meet with high company offi-cials in various Westchester County offices had sent speculation rippling through the company.

"As you might imagine, there is not much work getting done," he said. "The latest rumor is that we're selling the general systems division to Mobil. Does that set the scene for you?"

Mr. Anderson said the hlurring

ket. "The market is acting according to its own internal dynamics rather than any hackground news," Larry Wachtel of Bache

But Monte Gordon of Oppen-

heimer & Co. said lower corporate

earnings estimates may be acting

Energy stocks were generally higher, benefiting from bargain hunting. Texas International gained 3 to 25, Philips Petroleum 275 to 4014, Kerr McGee 224 to 6824 Sente Fe International 274 to

68%, Santa Fe International 2% to 25, Superior 1½ to 31%, Getty 1%

Standard Oil of Indiana, which

Wednesday reported a large nam-

ral gas find in the United Arab

Emirates, gained 2¼ to 54½ in active trading, IBM, which Thursday

plans to the federal agency for ap-

proval. The markets have 90 days

after the rule is published to sub-

The move follows the sharp rise

and fall last year in the price of silver, which plummeted from

more than \$50 an ounce in January, 1980, to around \$10 in March.

The CFTC's division of econom-

ics and education said the limits

are designed to prevent "extraordi-

narily" large positions. It added

that in some markets large specula-tive positions serve a legitimate

Some exchange officials said they were not happy with the CFTC action, though many ac-knowledged that they were not fa-miliar with the details of the rul-

mit their proposed limits.

to 57% and Pittston 21/4 to 251/4.

as a depressant on the market.

Halsey Smart Shields said.

Kevenue	524.213	522,863	LO
Profits (net)	3,562	3,011	ed th
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of IBM's sales organizations might be an effective obstacle to the Justice Department, which has sought to split IBM into separate compa-nies through its 12-year-old anti-

Office products...

trust suit.

"It looks a little helter-skelter at first blush," he said of sales repre-sentatives being responsible for all IBM products. "But there is no better company in the world at training its people than IBM."

In addition to realigning its sales approach, there is speculation that IBM also is planning to do-empha-size copiers and typewriters, selling them through retail outlets, as personal computers will be sold.

Wall Street Prices Slightly Higher

Prom Agency Dispatches

NEW YORK — Prices on the

New York Stock Exchange closed GM Cuts Financing Rate for Small-Car Buyers Thilted Press Zeterne slightly higher Thursday after

DETROIT — General Motors, undercut in pricing by its domestic competitors, returned Thursday to offering reduced financing rates for buyers of its small, front-wheel drive cars.

BUSINESS NEWS BRIEFS

GM said that it will offer our loans through its financing subsidiary at 13.8 percent for its X-body compacts and I-body subcompacts. The offer will extend through Nov. 11. U.S. car loan rates now are running above

The No. I automaker used the interest rate reduction program successfully in August and September. The revived program is more limited in scope, applying only to Chevrolet Citation, Pontiac Phoenix, Oldsmobile Omega and Buick Skylark. X cars and the Chevrolet Cavalier, Pontiac J2000 and Cadillac Canarron J cars. Reducing the financing rate effectively reduces a buyer's overall outlay for those cars by an average of \$500, GM said.

Hoescht Expects to Maintain Dividend in '81

FRANKFURT — Hoechst, the West German chemical giant, expects to pay an unchanged dividend of 7 Deutsche marks in 1981 despite falling profits due largely to rising raw material and energy costs, its management board chairman, Rolf Sammet, said Thursday.

World group turnover this year is expected to rise nearly 14 percent to 34 billion DM, Mr. Sammet said. He estimated parent company turnover in the first nine mouths at 9.1 billion DM, up 7.7 percent from a year earlier, He said turnover for the full year would probably rise 9 percent to 12.2 billion DM.

Occidental Pete and Libya in a New Oil Deal

LOS ANGRARS - Occidental Petroleum Corp. said Thursday it reached a new arrangement with Libya that courses the company a

Occidental said it will export more Libyan oil, on which it makes a very good margin," and reduce the amounts on which margins have

Occidental, which has incurred losses on some aspects of its Libyan business this year, expects that changes in the types of oil it exports "will result in a profitable position in the fourth quarter," a spokesman said. The new arrangement was reached in weekend meetings in Tripoli between the company president, Robert Abboud, and Libyan officials.

Xerox Raises U.S. Fees for Rentals of Copiers

ROCHESTER, N.Y. - Xerox said Thursday that it will increase rental fees on its copiers and duplicators marketed in the United States by an

The company said the increases will be effective Nov. 1 or Jan. 1 depending on customers' price plans. Customers on long-term contracts will receive increases in line with their contract terms, the company said. Xerox said the action is expected to have little impact on 1981 domes-tic revenues but 1982 domestic copier-duplicator rental revenues will increase by about 3 percent.

Manor Care Agrees to Share Offer for Cenco

NEW YORK - Manor Care Inc. said Thursday that it agreed to offer \$16.50 a share for Cenco Inc.'s common stock, and Cenco agreed to recommend that its shareholders accept the \$168-million bid.

Manor Care said the offer is not subject to any minimum number of shares being tendered. Manor Care said Curtiss-Wright Corp., owner of about 16.5 percent of Cenon's shares, has agreed to tender that stock unless smother party makes a higher bid that Manor Care does not

Manor Care said it has arranged bank financing that it considers adequate to finance the offer for Conco, which has 10,179,000 shares outstanding. Manor Care said the agreement also provides that it will have certain options and that Cenco will reimburse it for expenses intered in connection with the proposed offer.

DALLAS — Texas billionaire W. Herbert Hunt announced

Thursday that the stockholders

for Colt Industries.

group for which he is cochairman had filed suit against Pena Central Corp. to block its \$1.4 billion bid

The suit, filed in lederal court in Pennsylvania, alleges that the offer is a violation of Pennsylvania and U.S. law. The suit seeks to bur the

proposed acquisition valess Penn

Central's shareholders "are afford-

ed all of their various voting and appraisal rights under Pennsylva-

Suit Filed to Bar Penn Central Bid for Colt

The suit also wants Penn Cen-

tral to amend its proxy materials to disclose such rights.

Mr. Hunt claims that the pro-posed merger is "basically a bad

deal for Penn Central's stockhold-

ers." Along with Penn Central Di-

rector Howard L. Terry, Mr. Hunt

is co-chairman of a group of Penn entral shareholders that control 7.5 percent of the New York-based

Hinet Contention

On Oct. 29, shareholders at both Penn Central and Colt are sched-

uled to vote on the acquisition.

meny's shares.

analysts said it is typical for the market to go through a process of "backing and filling" after such a announced a major restructuring lost 1/4 to 54. Grumman rose 3 on heavy turnover to 36%. It is fighting off a takeover hid by LTV, which There was general agreement that President Reagan's press con-ference had little effect on the maradded 1/2 to 1514 McGraw-Hill economist Wil-

Size of Commodity Holdings

U.S. Agency Acts to Limit

ムシンけびょう こうい Commodity Futures Trading Commission, worried by the boom and slump in the silver market last year, has adopted a new rule to prevent speculators from gaining

control of commodity markets.
The CFTC on Wednesday unanimously adopted a regulation re-quiring exchanges to extend speculative position limits to a range of actively traded commodity contracts that previously had not been restricted.

The rule will mean restrictions on the number of contracts speculators can hold. Currently, the CFTC sets limits only on U.S.-prouced agricultural commodities.

Under the new plan, limits could be imposed on trading in the principal U.S. commodity markets silver, gold, copper, cocoa, coffee and sugar, but would also in-clude heating oil, foreign curren-cies and bank certificates of depos-Ceilings would also be imposed nonstock options, which the commission plans to let futures ex-changes start listing next year.

Speculative Limits

Speculative position limits are aimed at protecting commodity markets against harmful consoquences that may result from extraordinarily large positions acquired by speculators, according to CFTC economists.

Although commodity exchanges

Mr. Hunt contends that an ac-

quisition by Colt would severely dilute Penn Central shareholders'

holdings. He claims the proposed Colt deal already has depressed

Mr. Hunt's group voiced its op-position to the proposal after he had been rejected in his attempts to meet with Penn Central Board

The Texas billionaire said he

does not know how many other

shareholders may join his group's efforts. Colt makes steel, specialty

metals and other industrial goods.

has advised the company that the suit by Mr. Hunt and Mr. Terry is

Penn Central said its counsel

A Penn Central spokesman said plans to defend the litigation

"vigorously" and make every ef-fort to hold the Oct. 29 sharehold-

Chairman Richard Dicker.

the price of Penn Central shares.

GE Set to Acquire 3 Software Firms For \$68 Million

NEW YORK — General Electric said Thursday it will acquire three privately held computer software companies for up to \$68 million in a move designed to expand its computing services operation.

The company said the three companies, Banking Systems Inc. of Dallas, Energy Enterprise of Denver Inc., and Software International Corp., will be acquired for between \$35 million and \$68 million, based on performance in the

next few years. GE said the three companies will become part of its General Electric Information Services Co. GE said the acquisition of banking, systems and energy enterprise have already been completed and the purchase of Software international is expected to be completed early this month.

It said GE information services plans to participate broadly in the information communication market which it said is expected to grow at a 20 percent annual rate and reach \$100 billion in revenues by 1991. Earlier this year, GE acquired Lambda Technology Inc., a

custom software supplier. Gregory J. Liemandt, president of GE information Services, estimated that the operation's 1981 revenues would top \$500 million. He said the company is looking to triple revenues to \$1.5 billion by liam E. Gibson said Thursday that despite the high cost of borrowing money, U.S. plant and equipment spending should climb 16 percent

next year to \$371 billion from \$321

hillion this year. Mr. Gibson said the gains will stem from several factors, including a considerably stronger eco-nomic environment than this year, important tax incentives for investment and savings, and a gentler regulatory treatment of investment projects

In corporate news, Ford Motor Co. said orders for its 1982-model cars are running 21 percent abead of 1981-model orders a year ago, while 1982 truck orders are up 27

Natomas said Thursday that an exploratory well in Matagorda County, Texas, tested gas at a cal-culated rate of 7.4 million cubic feet daily and has an open flow potential of 19.4 million cubic feet

Western Airlines said Wednes-day it will seek a new president and chief executive officer within 60 days and will scrap a merger agreement with Continental Air-lines. Continental has been fight-ing a takeover bid by Texas Inter-national Airlines.

British Banks Increase Base Rates To 16% to Aid Beleaguered Pound

By Allan Barker

NDON - British banks lifteir base lending rates to 16 ent from 14 percent Thursday, second sharp increase in two s encouraged by the authoritighten monetary policy and the pound.

The decision, led by Barclays Bank, to raise the base rates from which all other lending rates in the economy are scaled, was in response to upward pressure on rates in the London money markets and high interest rates in other coun-

It ends any remaining doubt that the government of Prime Min-ister Margaret Thatcher intends to concentrate on the defeat of inflation, even if this means a further delay in industry's recovery from recession and adds to the nervousness on the London Stock Ex-

A rise in bank base rates to 14 from 12 percent on Sept. 16 was one of the factors that undermined confidence in London shares and led to a severe decline in share valnes that stopped only on Tuesday.

Share prices were marked down sharply immediately after Thurs-day's increase but later recovered in light trading, and the Financial Times index lost only 2.1 points to close at 473.3, after losing 5.8 Wednesday. Bond markets saw very little activity, dealers said.

The rise in interest rates benefited the pound, which had been firmer over the last few days in anticipation of such a move to attract more money into Britain.

It jumped to \$1.833 from \$1.80 Wednesday and was stronger against the Deutsche mark, closing here at 4.2575 DM from 4.2212

DM Wednesday.

The steady decline of the pound from the high levels of late last year accelerated last month, and anthorities were concerned because this increased the cost of raw material imports, thus endangering the government's anti-inflation tar-

With the government's monetar-ist policy of holding down public spending under fierce attack as unemployment stands at almost 11 percent of the work force, Mrs. Thatcher urgently needs to appear to be controlling inflation, analysis

The government reduced interest rates from 14 to 12 percent last March in response to pleas from hard-pressed industry, but since then its hopes of lower U.S. inter-est rates have been dashed, while countries such as France and Switzerland have pushed up their rates. This made the pound vulnerable. On Aug. 20 the Bank of England

abandoned its years-old system of announcing a minimum lending rate, preferring instead to let interest rates move with the money Last month the central bank

gave an unambiguous signal that it wanted higher rates by sharply hoisting the interest rate on money that it lends to the market. This week lending rates on over-night and one-week money rose

sharply to above 16 percent in reponse to conditions in the market and 19½ percent dollar rates in the This opened a large gap between which the central bank made no move to prevent.

"It was the authorities' stated intention that interest rates should be determined by market forces, Barclays General Manager John Quinton said. "This has now happened. We can no longer delay raising our base rates." He said that he hoped the increase would

be temporary. Consumers who take out home mortgages can expect to pay more for their loans shortly, while bank credit rates for top companies will rise to about 17 percent. Ordinary customers will pay around 20 per-cent for loans. Deposit rates were also raised to 14 percent from 111/2

U.S. Factory Orders, **Building Outlays Off**

WASHINGTON - New orders received by U.S. manufacturers and construction spending both fell in August after posting gains in July, the Commerce Depart-ment said Thursday.

New orders dropped \$3.19 billion, or 1.9 percent, to a seasonally adjusted \$169.16 billion in August. The decline follows a revised gain of 0.8 percent in July. Initially, the department said orders rose 1.3 percent in July.

The department said shipments fell 0.8 percent, or \$1.41 billion, to \$168.65 billion in August after an identical 0.8 percent decline in

The order backlog rose \$504 million, or 0.2 percent, to \$328.7 billion in August after rising 0.7 percent in July

The overall decline in orders during August was largely the result of a \$3.12 billion drop to \$86,33 billion in orders for durable goods. Orders for nondurables fell only \$77 million to \$82,84 billion, the department said.

Orders for aircraft fell \$883 million to \$5.23 billion during the month, the department said. Orders for fabricated metals fell \$976 million to \$9.83 billion and primary metal orders fell \$868 mil-lion to \$11.6 billion during the

New orders for non-defense cap ital goods edged down \$31 million to \$24.2 billion in Angust, but or-ders for defense capital goods climbed \$348 million to \$5.83 bil-

The department said construc-tion spending fell 1.6 percent in August to a seasonally adjusted annual rate of \$231 billion after a revised 0.3 percent July increase.

Originally the department said construction spending fell 1.5 per-cent in July. Despite the decline in August, spending was 6 percent higher than a year earlier.

Construction spending, as measured in inflation-adjusted dollars, fell 1.6 percent in August to a seasonally adjusted \$153.1 billion. During July, inflation-adjusted spending edged down 0.1 percent.

Construction spending in August was 1.7 percent higher than a year earlier after adjustment for inflation. Spending on private construc-tion fell 0.8 percent in August to an annual rate of \$181.9 billion af-

ter rising 0.9 percent in July, the department said. Public construction spending fell 4.5 percent in August to a sea-sonally adjusted annual rate of

\$49.1 billion. During July public construction spending fell 1.5 per-

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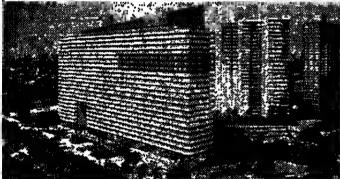
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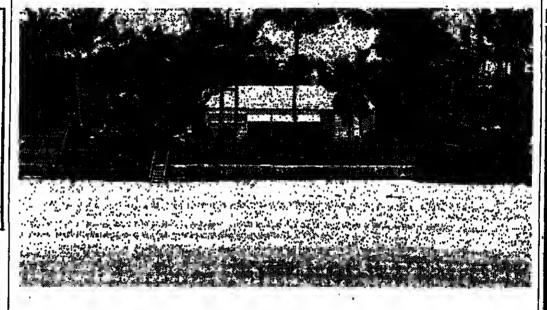
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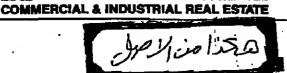
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compagn

Mr. Goendevert's biggest prob-

lem may be with the West German government. Fresh from France's

Renault, which has long sought

tough import restrictions against

the Japanese, he is at odds with

Bonn over its refusal to limit com-

He is also troubled by other gov-

ernment measures. A few days be-

fore the Frankfurt auto show

opened, for example, the minister

of the interior called for curtail-

ment of auto use. This official,

who is responsible for preserving

the environment, declared the Sun-

day following the show to be

"auto-free," encouraging West Germans to leave their cars at

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petition from the Far East.

WASHINGTON — Federal Reserve Board Chairman Paul A. Voicker Thursday urged Congress lions of dollars because it would be believed to be the control of the c to act quickly to approve emergencial aid for troubled thrift institu-

Continued high interest rates have created severe earnings problems for financial institutions that are hampered by long-term, low interest mortgage portfolios while being forced to pay customers high interest rates on investment instru-

ments to remain competitive.

thouse Banking Committee bank holding companies."

Chairman Fernand J. St Germain, a Rhode Island Democrat, introa Rhode island Democrat, intro-duced the legislation on behalf of Mr. Volcker and the other govern-ment regulators of financial insti-tutions who developed the propos-al. It would expire Dec. 31, 1982. Mr. Volcker told the committee Thirsday that the thrift industry's conditions are "transitional in co-

problems are "transitional in nature" and the basic solution "must be found in the context of success in the fight on inflation, bringing lower and more stable interest

he the meantime, he said, "Wo must also be prepared to deal with the possibility that an increasing number of thrifts ... could find their capital depleted to the point of technical insolvency or failure, and some will face a need for re-

organization and merger."
He said, "Part of our approach should be to provide reasonable. support to those institutions that can and should survive problems not of their own making."

One provision of the bill would allow temporary capital assistance

to failing thrifts through federal in-

COMPANY REPORT

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sorance funds.

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cy legislation that would authorize porary rough spot than for the increase industry takeovers and finan-stitutions to liquidate, draining federal deposit insurance funds.

> The legislation also sets up guidelines arranging governmentsupervised mergers between now and the end of 1982. "As a last resort," Mr. Volcker said, the legislation "would permit acquisition of thrifts by healthy out-of-state thrift institutions, or alternatively,



Paul A. Voicker

Japanese Set to Announce Program to Boost Imports

By Takeshi Saro Reuters

TOKYO — Japan will disclose a plan Friday for increased imports of manufactured goods in an effort to subdue mounting criticism of its booming exports while giving a boost to its economy.

Toshio Komoto, director-general of the Economic Planning Agency, said Thursday that the measures would include enlarging the cil stockpile, bringing forward some public works projects and helping domestic industries in re-

A Cabinet committee of economic ministers will also revise some economic forecasts for the fiscal year cading next March, one of which is so be an upward revision in the current account, to a surplus of \$7 billion from last December's forecast of a \$6 billion

The Finance Ministry said Tuesday that the surplus for the first eight months of the 1981 calendar year was \$643 million, up from a a \$12.21 billion deficit in the first eight months of 1980.

Underlining government fears that Japan could face fresh trade friction from the United States and Western Europe were ministry figures that showed that surging exports in the eight months lifted the visible trade surplus to \$10.99 billion after a \$3.43 billion deficit a year ago.

Also, Finance Ministry officials hursday predicted that Japan's current account and overall balance of payments surphises will widen substantially in September from August surphises of \$393 mil-lion and \$601 million, respectively.

The current account surplus for last month is expected to be large, but as yet unspecified, sided by strong exports. With a continued capital inflow through portfolio in-vestment by nonresidents and ex-ternal bond issues by Japanese

Official figures will be an in recession.

added the external bonds issued by Japanese corporations in September will total about \$900 million, mostly on the Eurobond market, compared with \$279 million in August Net investment by non-residents in Japanese bonds through Gen-saki trading will be as much as the \$1.06 billion in

August, they added. Although exports are booming. Japan's economy — the world's second largest after the United States — is recovering at a slower pace than expected following recessions in other major industrial democracies and big increases in oil import costs.

Output Off

Industrial production fell 2.2 percent in August after an increase of 1 percent in July.

Mr. Komoto gave no further details of the measures. But last month he had said they might include increasing imports of about 20 rare and strategic metals, such as molybdenum, manganese and nickel, for stockpiling.

The International Trade and Industry Ministry said last month that Japan would boost its crude oil stockpile, kept at sea in idle tankers, by about 30 percent to 39.18 million barrels — enough to cover needs for about 18 days. EPA sources said Thursday that

the new measures might include investment promotion and joint technological research and development with foreign countries, especially Western Europe.

The measures are being announced a day before a strong Japanese economic mission leaves for visits to several EEC countries. Mr. Komoto did not indicate

measures likely to be adopted to help domestic industries. But Japan's Federation of Economic Organizations (Keidanren), grouping top businessmen, has urged the inco will have a surplus rough- cy measures to help aluminium by estimated at about \$1 billion, smelting pulp and paper produc-the officials said.

New York Times Service FRANKFURT - After four years teaching high school in a Paris suburb, Daniel Goeudevert decided he wanted to "make some money.

By John Tagliabue

He did it by selling cars — first for Citroen, the French auto maker, where he rose to chief of the sales unit in West Germany. and then for Renault, first as sales manager in Germany and later as director of overseas sales at the company's Paris beadquarters. Since last January Mr. Gocude-

vert, 38, has been general manager of Ford-Werke, Ford's troubled West German subsidiary. Though it is too early for a final verdict, Mr. Goendevert seems to be altering radically its fortunes through his peculiar brand of brashness, enthusiasm and flair for money

making.
Ford-Werke has begun to meet
the demand for small fuel-efficient models, and sales have jumped 20 percent since January. The subsidi-ary, which lost 587 million cutsche marks last year, seems headed back into the black Amid workmen assembling the Ford exhibit at the recent Frankfurt anto show, Mr. Goeudevert re-

more teachers who want to sell cars where you came from?"
"Let's face it," he added, "a good teacher is a successful sales-

By Hobart Rowen

WASHINGTON - A leading

Third World spokesman Thursday charged that the International Monetary Fund's decision this

week not to continue allocating

special drawing rights was tanta-mount to "an abandonment of the

existing international monetary

and finance minister of the Philip-

pines said that unless the IMF continues to issue SDRs on an ex-

pended basis, "the poor countries will find the IMF inadequate for

their requirements and will not

avail themselves of IMF facilities." In that case, Mr. Varata said, "the

IMF's influence will be reduced to

limited impact on the adjustment

The SDRs — a paper credit is-sued periodically by the IMF to its

member countries - can be ex-changed for hard currencies. SDRs

thus have been one of the principal

liquidity props for the poor na-

more SDR issues by the IMF, the

poor countries long have been seeking a bigger and dispropor-

the extent that it will have only a

Cesar Varata, prime minister

system

man. He sells ideas, and he motivates. That's what selling is all

Badly Needer

Ford badly needs a salesman in West Germany. After a five-year boom, sales plunged last year as demand for Ford's big cars collapsed. Sales in 1980 were 10.8 billion DM, down from 13.57 billion DM the year before, causing the big loss in contrast to 1979 profit of 628 million DM. Production was cut, and 6,000 workers at the plants in Cologne and Duren were given financial inducements to

The corporate parent in Dear-born, Mich., felt the loss keenly. Troubled by the slowdown in the U.S. market, Ford had been able to borrow more than \$500 million from its German subsidiary in 1979 in addition to pocketing Ford-Werke's earnings. Ford traditionally has counted on its foreign operations to help see it through domestic difficulties.

When Mr. Goendevert arrived, the difficulties involved more than just sluggish sales. For one thing, labor leaders at Ford-Werke were restless. The subsidiary had gone through eight general managers in counted proudly that Citroen exec-utives asked him, "Are there any the last 15 years, and worker representatives on its policy-making board asserted that a scapegoat policy masked the real problem of an aging production line. Mr. Gocudevert's predecessor, Peter

Ford-Werke's New Manager Making Better Ideas Pay Off Weiher, became sales director at Volkswagen of America when

Ford refused to renew his contract. Mr. Goendevert acknowledged that morale is a problem. He said he is trying to win over labor by delegating more decision-making to small worker groups.

Among other things, Mr. Goeu-devert may have to deal with possible friction within Ford of Europe, the British-based organization that Ford established in 1967 to oversee its operation throughout Europe. Although Ford executives deny that any friction exists among the units based in various countries, Mr. Goendevert said one of his first actions was to ask Ford executives in the United States for approval of his strategy and a certain freedom of action.

'Significant' Change

An auto analyst at Commerzbank in Frankfurt expressed optimism. He said: "Mr. Goendevert's position seems quite differ-ent from Mr. Weiher's. In the past, Ford-Werke's biggest cross seems to have been that London had to clear even everyday decisions, and that led to an awful lot of bad decisions. Now Mr. Goendevert has brought a good chunk of decision-making back to Cologne, and that's a significant development."

Like Robert Lutz, the Swiss native who heads Ford of Enrope, Mr. Goeudevert is fluent in French, English and German and

displays a good feel for West Euro-Ford Fiestas, Capris and Granapean market conditions. das to 1,140 a day from 850.

Mr. Goeudevert attributes last year's dismal results primarily to a poor model selection. Now the new Escort and a new version of the Granada, Ford's big car, have widened the choice for buyers, Mr. Goeudevert said Ford-Werke would bring out a new model every year for the next five years.

"You get into a vicious circle," he said. "Your sales fall, then your image suffers, and that worsens your sales. We were lacking customer loyalty."

Performance Boost

Whatever the long-term effects of the Goeudevert strategy may be, Ford-Werke has performed well so far this year. Though the West German car market contracted 5 percent in the first seven months, Ford's new registrations, a barometer of sales, rose 20.4 percent, to 190,000 units. The Escort led the success, selling more than 100,000. "I have the impression," the Commerzbank analyst said, "that the German units of the United

Ford-Werke's losses continued in this year's first two quarters, but the market share rose to 12.7 percent from 10.1 percent in 1980. And at Cologne, where workers

But where deficits arise out of

domestic decisions, Mr. Varata ac-knowledged the need for belt tight-

ening. In the Philippines, he noted,

because of an awareness that the

resources of the rich nations are

limited, the potential economic growth rate has been cut back

from 7 percent to 5 percent in real

The Third World leader was

skeptical of the universal applica-

bility of the U.S. efforts at the an-

nual meeting this week to empha-size the private sector. "In the very

poor countries just starting up,

many do not even have a private

States giants now have models. like

Ford's Escort, that lie closer to the

international trend than their com-

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Amsterdam, 25th September, 1981



Mr. Varata, who is also chairman of the cluster of poor nations represented as the Group of 24

tionate share

hinted that as a consequence of the IMF decision on SDRs, and relat here this week to minimize the IMFs effectiveness, the poor nations at the Cancun, Mexico sum-

September 1981

Third World Leader Bitter on SDR Decision mit next month may call for "a Interim Committee directed a world monetary conference to set study of continuance of SDR cre-

up a new international monetary The minister expressed the hope that the Cancin summit would get away from the fruitless confrontation at the United Nations on North-South issues, where the "gulf has grown between the ultraconservative position and the most radical demands." He said the hope for Cancum was that the world leaders could arrive at a middle ground. Essential elements in a reasonable compromise, Mr. Varata said, would be a reduction in protectionism, lower interest rates, and "greater financing of en-

ergy development" in the Third World. Mr. Varata said that the poor nations represented by the Group of 24 came to Washington this week convinced that the IMF management, led by director Jacques de Larosiere, would back a continnation of SDR creation at an expanded level. The group recommended that the current issue level, 4 billion SDRs (roughly \$4.5 billion) be increased next year to

12 billion SDRs. But U.S. objections, supported by the Britain and by West Germany, killed this proposal, al-though Canada and other supportive nations salvaged a compro-mise by which the policy-making

LDCs as a consequence of higher interest rates, and the second oil ation at the current 4 billion rate.

Since that announcement by the Interim Committee last Sunday, the United States and West Germany have again spoken up, and strongly, against the need for even this level of SDR issue, and Mr. Varata admitted that he is "not hopeful" that there will be any continuance of the special credit. It is clear, also, that he believes that the IMF and Mr. de Larosiere have let the poor nations down on this question. "If you follow the arguments of

those blocking the SDR," Mr. Varata said, "they say there's enough liquidity in the world-more isn't needed. But reserve currency countries [such as the United States] can have endless liquidity, and if the SDR is to have only a residual role, we'd better think of a new monetary system. "If the SDR is to be the center-

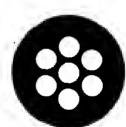
piece of the system, it must be allowed to grow. Otherwise, it won't be the centerpiece, but the tail-

Mr. Varata also rejected the U.S. view that the IMF should tighten the conditions on which it makes loans. If anything, he said, conditionality should be eased in view of the external pressures being brought to bear on the

sector," he said.

This announcement appears as a matter of record only

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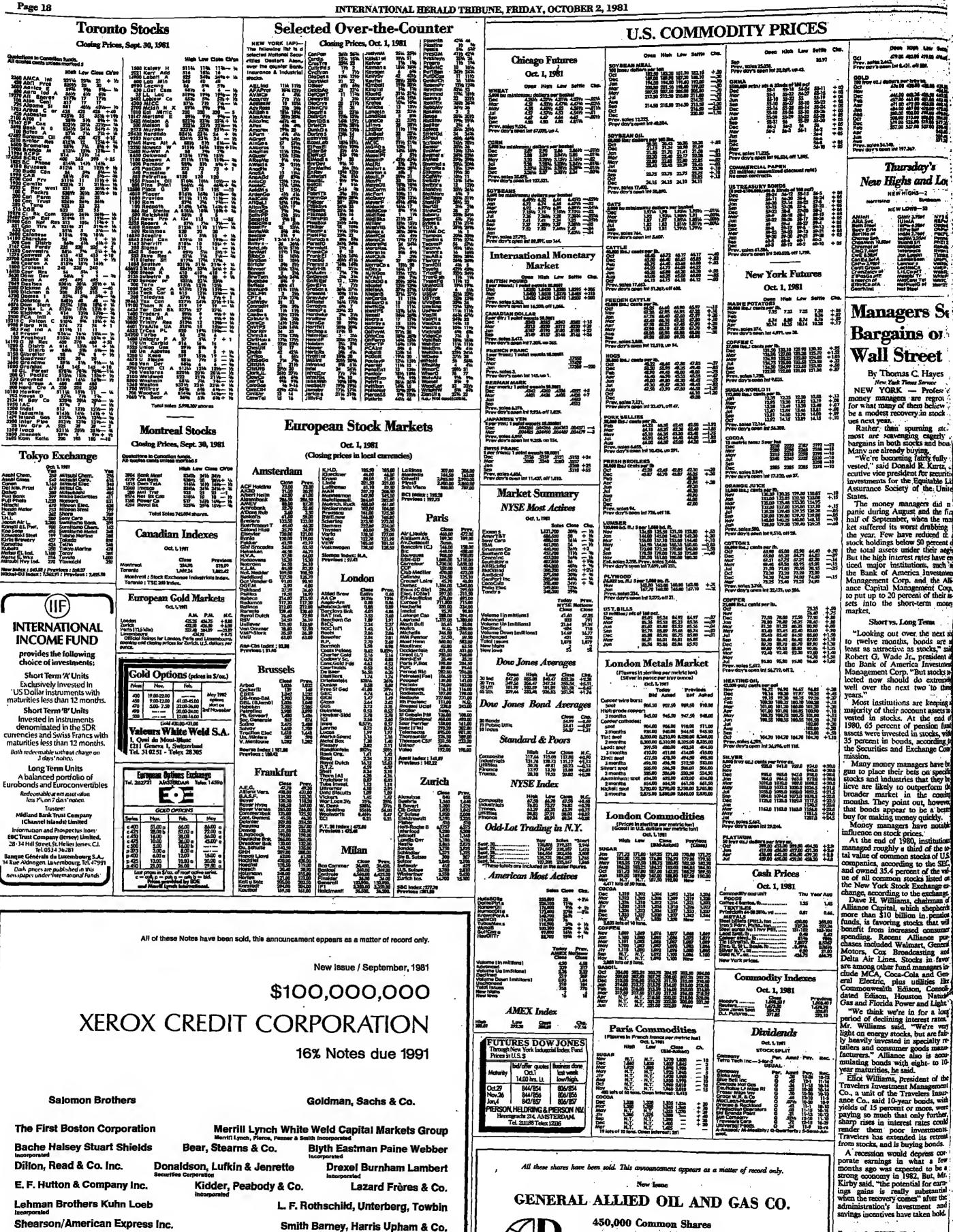
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Japan's VTR Exports

TOKYO — Japanese exports of videotape recorders continued to climb in August, with strong demand from Western Europe and

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By Thomas C. Hayes New York Times Service NEW YORK — Profess money managers are regrou for what many of them believe

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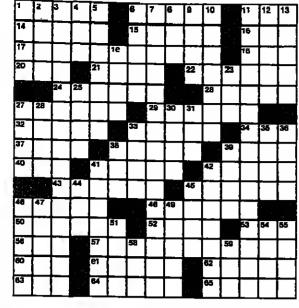
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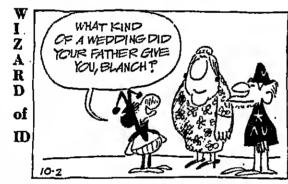






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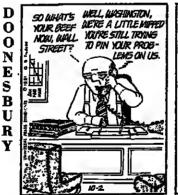
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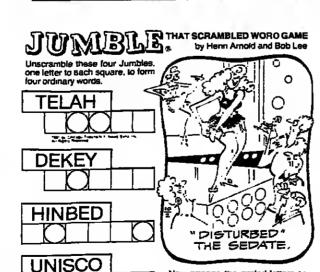












Print answer here: (Answers tomorrow) Jumbles BLANK FRIAR EXPOSE ORAGON

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What the first one in the bathtub was --THE "RING" LEAGER

DENNIS THE MENACE



"CAN I RIDE WITH THE PLUMBER WHEN HE GOES BACK TO THE SHOP FOR SOMETHIN HE FORGOT?"

BOOKS

SECOND CHANCE

By Stephani Cook. 377pp. \$13.95. Simon and Schuster, 1230 Ave. of the Americas, New York 10020.

Reviewed by Laurel Lee

IN her early twenties, Stephani Cook had already achieved the glittering externals. She had graduated from a prestigious college and, as a model, had seen her face on the covers of magazines. She had married a Wall Street businessman, and had given birth to two children. Then her golden life began to deteriorate.

Stephani Cook was not happy. The routines of married life bored her, and she felt the press of self-denial involved in raising small children. Un-known to her family, she closed herself off at nights to weep in the bathroom:

"Howling at the white tiles as I progressively lost control and perspec-tive, sobbing and gurgling into yards of toilet paper I never bothered to de-tach from the roll, loathing myself for all this neurotic need coming to the surface like scum . I was rotting from the inside out."

Then she began to suffer sudden random chest pains, but they seemed to her physician to be only psycholog-ical spots of postpartum depression following her son's birth, and signs of her own discontent. Since doctors are the ringmasters of the body, she agreed.

"I obediently rummaged through the tangled circuits of my head suspecting shorts or bad connections, snifting for burnt-out junction box-

She felt relieved when she could enter the doctor's office with the tangible symptom of a bloody discharge. But even after a series of tests and hospitalizations, her malady cluded the physicians. All but one of the doc-tors who treated her are named in this book only by an initial; they take no more substance than the single letter of their last names. They are portrayed as distant, arrogant, and in her case, inefficient.

Sinister Dark Blotches

The medical team pursued the malady through a D & C, a procedure that scrapes tissue from the nterine wall. Her extreme chest pains would be relieved through a regime of antibiotics. When the symptoms eluded all treatment and a further batch of chest X-rays showed an increase of sinister dark blotches, it was determined that blood clots, or emboli, were being manufactured by her body, and in sweeping through her veins, were en-dangering her life.

In the institutional bed, Cook spent her days imagining how she would



like to be loved. Her physician, Len, responded and intitiated an affair. At the same time, her prescribed drugs were proving ineffective against the increasing incidence of emboli. The doctors were unanimous in supposing that the clots were coming from veins that surround the ovaries. The cure would be a radical hysterectomy, with her lover as the surgeon.

The surgery brought a total immersion in pain. She sank into dimensions of discomfort that gave a body and weight to sufferings of her mind. Cook began to believe that this suffering would burn away the debts she owed to her family, and resolved to content But she began to experience. content. But she began to experience further symptoms, and was rehospi-talized. The medical staff determined that immediate open-heart surgery was required, as the continuing buildup of emboli was threatening massive assault to the heart. After the operaton, tests showed that the clots were fragments of a tumor. Her symptoms had always been those of a rare form of cancer; a simple urinalysis could have diagnosed the correct disease two years earlier.

Pillow of Drugs

Illness had become an occupation by this time. The world had become a kind of narrow shelf, elevated above the cares of daily life. There was a pillow of drugs that could absorb some of the pain and terror, and there was the ever-present threat of rolling off the shelf and being bundled into eternity. Cook also discovered that she feared getting well, feared climbing down from her narrow shelf and resuming the full load of adult responsibility that health would require of her.

When chemotherapy finally arrested all evidence of the disease, she went home. The book at this point makes its circle. But contentment still eludes her, and she writes, "What I should have known was that to be cured is not necessarily to be healed." After agonizing between the internal voices of desire and duty, Cook decides to divorce her husband. Now single, she begins her life again.

"Second Chance" captures portions of the soul and pins them to the page. The author has a skill with the written word that makes vivid her physical and mental sufferings. Her language is rich with insights and imagery.

As another cancer patient in remission, I can appreciate the precision of. Cook's account. We both have endured the countless hospitalizations; we both have been classified as terminal. We both know how the promises we make about what we'll do with our lives are interwoven with the thread of ... our fears. Cook, like myself, has had her life

returned to her for its season. What concerns me is that she has forgotten, or lacked the power, to make her character match her talent as a writer. I wonder if Stephani Cook will ever learn to know joy, if she will ever come to respect berself.

Laurel Lee is the author of "Walking and "Signs of Spring."

By Alan Truscott

BRIDGE

SOME types of play are familiar to the expert but bitle known to the average player. One of these is the intra-finesse, in which a declarer tackles a suit in unusual fashion in order to prepare for a pinning maneuvre. Another is the lead of a low card from a

doubleton honor during the defense. Two Swedish players brought off these moves on the same deal, in a match against Ireland in the 1981 En-ropean Championship. They were playing in different rooms and combined to turn a likely loss, due to inferior bidding, into a profit. The deal, shown in the diagram, was reported by Phillip Alder, the editor of England's Bridge magazine. It will be a candidate for the 1981 Bols Brilliancy Prize contest conducted by the International Bridge Press Association.

The right contract for North-South is clearly three no-trump, and this was missed by the Swedes. After a convo-luted auction in which both players neglected a series of opportunities to bid three no-trump. Anders Morath, North and Hans Goethe, South, stumbled into what it is tempting to describe as a morass.

Matters deteriorated further, from the Swedish angle, when the Irish West led the club ace and continued the suit to give his partner an immediate ruff.

NORTH

♦ AQJ32 **4**Q94

SOUTH(D) **♦**A9853 ♥AK

North 2 ♦ 3 ♣ 3 ♠

A neart shift left South on lead with

and give his partner another club ruff

to best the contract. So, South had to

ORE

West Pass Pass Pass Pass Pass

West led the club ace.

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WEST

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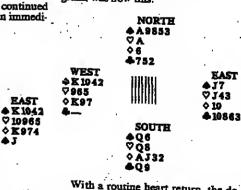
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hope that East held the crucial king, and on that assumption he made an abnormal play: He led the spade eight for a deep finesse.

He was playing for West to have the jack or ten, and was happy with the outcome. East won with the ten and led another heart. South won, crossed to the diamond ace and threw his remaining diamond on the heart queen. Finally, he administered the coup de grace by leading the spade queen. Since this pinned the jack, it did not matter whether or not East covered and the contract was made.

In the replay, the bidding began identically, but at his second turn North bid a simple and effective three no-trump to reach the right contract. North was now the declarer, and the reader may find it helpful to stand on his head to follow the proceedings.

The Swedish defenders were Tommy Gullberg, East, and Per-Olov Sundelin, West. The opening heart lead was won in the dummy, and the diamond queen was finessed. East ducked smoothly, and a low club was led to the jack, king and ace. The position, inverted for convenience to place the declarer at the bottom of the diagram, was now this:

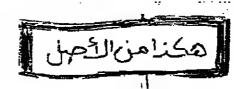


With a routine heart return, the declarer would have had no trouble. He would have won in dummy and per-severed with diamonds. Eventually, he would score three tricks in each red suit, the spade ace and, by finessing the nine, two club tricks.

However, West made the only return to set the declarer a problem: the spade seven. The declarer misjudged by putting up the queen and the defense was in control. The spade king and ace were played, and the declarer repeated the diamond finesse. This time East produced his king and led a spade to his partner's jack.

Back in dummy with a beart return, the declarer finessed successfully in clubs. But when the diamonds failed to break, he was one down, losing a However, West made the only re-The normal way to handle trumps was to lead to the queen in the hope that West held the king. But if West held that card, he would gain the lead

to break, he was one down, losing a diamond trick and a spede trick



عتدامن المعلى

oyals Clinch Divisional Playoff Berth; eds Cut Astros' Lead With 5-2 Victory

ansas City to Play Oakland for Title

OOMINGTON, Minn, — Hurdle hit a decisive two-run r and Larry Gura pitched a hitter, as Kansas City hed a playoff spot Wednesday scating Minnesota, 5-2. The us will meet the Oakland A's, ers of the season's first-half

SEBALL ROUNDUP

inpionship, in the American tue West miniplayoff scries. ven if the A's win the secondchampionship, the Royals ld still gain the miniplayoffs irme of their being runner-up he second half.

worst, enthusiastic crowd of 00 sat through rainy, cool ther to watch the final baseline. ee to be played at Metropolitan Jim. The Twins are scheduled nove into a new domed facility downtown Minneapolis next

Jura (11-7) gave up a two-run

hargers' Dean hreatens to Ouit ver Salary Feud

The Associated Press AN DIEGO - Fred Dean, San ego's all-pro defensive end, has nounced that he would retire ther than continue as one of the

west paid linemen in the Nation-Football League.

"I'm not asking that I be the ghest paid defensive lineman but in asking that my salary be rought to the standard of my aying ability," said Dean, who is ac of the NFL's top pass rushers. Dean's differences with the hargers go back more than a car. The former Louisiana Tech tandout, a No. 2 draft choice in 975, refused to report to the team ntil after the second regular sea-on game a year ago, and failed to how up at two practices last week. I'm willing to sit out the re-named of this season and next, if ecessary, to obtain what is just,"

Dean's attorney, Dave Perrine, aid he was seeking a salary for bean between last year's NFL low or a six-year lineman of \$62,000 nd the high of \$185,000. Dean's contract, which runs through 1984, cas said to pay him \$75,000 summ-

Two weeks and, wide receives ohn Jefferson announced at a rews conference that he would iever again play for the Chargers. Ic was traded to Green Bay two wurs later.

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homer to Pete Mackanin in the second inning but after that allowed only an infield single by Ron Washington in the third and a leadoff single by Gary Ward in the

Hurdle hit his fourth homer of the year in the fourth inning off Fernando Arroyo (7-10), snapping

"No champagne yet," said George Brett, whose club was 20-30 and 12 games behind Oakland when the players' strike started in June. "The champagne's still on ice. After we get to the championship game, maybe some then. Then some more for the World Series,"

Brewers 10, Red Sox 5

In Milwankee, Cecil Cooper's three RBIs and Robin Yount's four hits led Milwankee over Boston, 10-5, in a rain-interrupted game. Yount led off the fifth with a single and moved to third when Cooper doubled, Gorman Thomas' single scored Yount Ben Oglivie's double scored Thomas, and Sal Bando's single gave the Brewers an

The Brewers trail Detroit by three percentgae points at the top of the American League East. The Tiger-Oriole game was rained out and was to be played on Thursday.

The Brewers and Tigers close the season with a three-game series in Milwankee starting Friday.

A's 3, Blue Jays 0

In Oakland, Mike Norris, in his inal time-up for the league playoffs, pitched a three-hitter as Oakland won its final regular-season home game, a 3-0 shutom of Toronto. Norris (12-9) allowed only three singles, struck out four and walked one. Rob Picciolo hit a leadoff home run in the third in-ming off Luis Leal (7-13).

White Sox 10, Angels 3

In Chicago, Greg Luzinski hit his 20th home run of the season and drove in four runs to lead the Chicago to a 10-3 rout of California. The White Sox scored seven runs in the second inning, with Luzinski driving in two and Wayne Nordhagen getting two singles and scoting a run. The Angels helped by making two errors. Bob-by Grich hit his 21st homer for the Angels, tying him for the Ameri-can League lead.

Rangers 3, Mariners I

In Souttle, knuckleballer Charlie Hough pitched a three-hitter as Texas best Santtle, 3-1. It was the second complete game of the year for the 33-year-old righthander (4-1). He strock out eight and walked

Cincinnati Trailing by a Half Game

CINCINNATI - Ron Oester tripled to begin a two-run sixth in-ning and singled home a run during a two-run seventh Wednesday night to enable the Cincinnati Reds to defeat Houston, 5-2, and move within a half-game of the Astros for the National League West

Mario Soto (11-9) surrendered just five hits, striking out three and walking two, before weakening in the ninth. Tom Hume finished and earned his 13th save. Vern Ruhle

(4-6) suffered the loss.
With the score tied, 1-1, in the sixth, Oester opened with a triple to center. One out later, Dave Collins stroked an RBI single. Collins was forced at second in Ken Grif-fey's grounder but Dave Concep-cion ripped an RBI double down the left-field line.

Cesar Cedeno pulled Houston within 3-2 with a homer in the seventh but Cincinnati added Iwn runs in the bottom of the inning off Dave Smith Joe Nulan walked, Ray Knight doubled and Nolan scored on an error by catcher Alan Ashby on the throw to the plate. Knight moved to third on the error and scored on a single by Oester.

Expos 3, Pirates 2

In Pittsburgh, Larry Parrish tripled home two runs and scored a third as Montreal beat Pitts-burgh, 3-2, to reassume the lead in the National League East. In helping the Expos snap a three-game losing streak, Bill Gullickson (7-8) picked up the victory, surrendering two runs on four hits in six imings. The loss went to Eddie Solo-mon (8-6). Woody Fryman, who pitched the final two innings, reg-istered his seventh save. With the score tied, 2-2, in the seventh, Parrish walked and moved to second on Jerry White's sacrifice. One out later, Solomon walked pinch-hitter Wallace Johnson, and reliever Rod Scurry walked pinch-hitter John Milner to load the bases, Rodney Scott then walked on five pitches to force home the winning run.

Mets 2, Cubs 1

In New York, Lee Mazzilli's pinch hit single in the ninth inning drove in John Stearns from second base to lift New York over Chicago, 2-1, Stearns opened with an in-field single off reliever Randy Martz (5-7) and moved to second on a sacrifice by Hubic Brooks. Willie Hernandez relieved Martz

Major League **Standings**

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Major League Leaders

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and walked Dave Kingman intentionally before Mazzilli singled to

Phillies 8, Cardinals 5

In Philadelphia, Lonnie Smith doubled home the tie-breaking run in the seventh inning as Philadelphia knocked St. Louis out of first place in the National League East by beating the Cardinals, 8-5. St. Louis, which had won four consec-utive games, issued 13 walks.

Braves 9, Giants 2

In Atlanta, Larry McWilliams pitched an eight-hitter and Bob Horner and Dale Murphy lofted home runs to beat San Francisco,

Padres 2, Dodgers 0

In Los Angeles, Tim Flannery's sacrifice fly in the eighth inning delivered Terry Kennedy from third base, giving San Diego a 2-0



Manny Trillo, second baseman for the Philadelphia Phillies accidentally kicks the helmet off of Dave Green, a Cardinal baserumper, during a double play in the Phillies' 8-5 victory.

A Bill of Rights for College Athletes

year of eligibility.
Yes, some day a second-string
Alabama linebacker may sue for

medical damages.

By Dave Anderson New York Times Service

NEW YORK - When he was a backup defensive end on Notre Dame's 1966 national champion-ship football team, Allen Sack was walking to practice one day with a

"I was just figuring it out in my room," be remembers a teammate saying. If you added up all the hours we put in on football and divide it into the cost of our tri-tion, room and board, books and laundry, it would come out to less than the minimum wage."

Sack remembers that he and his teammates laughed at that revela-

"Playing football at Notre
Dame was a good life," the 36year-old sociology professor at the
University of New Haven says
now. "Taking jet trips across the country. The recognition. And just the fun of playing football. But we had ambivalent feelings. We knew it wasn't quite right. Even so, we weren't really complaining about

But that was then, and this is

Sack is probably a few years ahead of his time, but, as the director of the Center for Athletes Rights and Education, he has emerged as the James Madison of sports. He has written a "bill of rights" to organize and protect college and scholastic athletes.

Yes, some day the University of Southern California football team may go on strike. Yes, some day an Oklahoma

W L Pd. Ga ary dispute. Transactions

BASKETBALL Perfects Sectional Association
DENCER NUGGETS—Sense Aurino Weatheriv. Introduction and Type Controct.
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Aundra Thomsson, wide receiver.

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DETROIT RED WINGS—Assigned Mork Lofthouse and Joe Patterson, ferwards; and Lotty
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ten-

tion now in college sports," Sack says. "They're trying to impose an amateur label on what is obviously mass commercial pro entertainment. On one hand, a football

player is being asked to perform on the level of a pro; on the other, he's being asked to perform as a student. It's as if an NFL player had to take 15 hours of credits." Sack is not interested in unionizing college athletes himself, but he acknowledges that he would sup-

Tom Hansen, the assistant execmive director of the National Collegiate Athletic Association, has attacked Sack's bill of rights as "totally contrary to the spirit of college athletics." But more and more, the spirit of college athletics appears to be that of a bottom-line business, as reflected in the current

power struggle over two four-year TV contracts involving college football (one for \$263.5 million with the establishment, the NCAA, the other for \$180 million with the rebels, the College Football Association).

Behind that multimillion-dollar

With so much money involved, those colleges have clearly turned pro. No matter how the administrators of those colleges rationalize it, they can no longer pretend to be educational institutions dabbling in football. To all practical purposes for the players involved, they are football franchises dabbling in education.

Call them the NCL - the National College League. Now that the colleges have turned pro, they've obviously turned their players pro as well Sooner nr later, a college athlete is going to ask a court to declare him "professional" who deserves a piece of the pie. Actually, all those "student-athletes" with "grants-in-

CTOUS. At a news conference this week in Washington, the athletes' "bill

aid" have always been pros. To

consider them amateurs is ludi-

of rights" was promulgated: • The right to sport free from discrimination by race or sex.

· The right to tuition-free courses at any time if necessary to complete an athlete's undergraduate education.

• "The right to legal assistance and due process in disputes with athletic departments and coaches.

 The right to information about benefits and dangers of diet. training methods, injury preven-

tion and treatment. "The right to remedial cours es, tutoring and counseling geared to a quality education, not athletic

ability.

The right to an athlete's let-

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Yes, some day a third-string Penn cornerback may sue for an additional year of mittion. There's an inherent contradic-• "The right to a fair share of

ceipts, championship contests and merchandising. • "The right to form mions and bargain collectively on all is-

Many years ago cinb owners laughed when the baseball players

United Press Internation ARCADIA, Calif. - Laffit Pincay Jr. became the third jockey in thoroughbred racing history to win 5,000 races by guiding Wander to victory Wednesday in the seventh

Yes, some day a Michigan guard ter-of-intent signed by the coach may go to court to transfer to clearly outlining the school's edu-Michigan State without losing a cational and financial obligations to the athlete.

The right to a multiyear grant-in-aid which would allow athletes to complete their degree even if seriously injured.

The right of equal access to

facilities, coaching and equipment for males and females.

sues affecting financial aid and working conditions."

and the pro football players formed their unions. And not many people took them seriously at first. But the club owners do not laugh now. And everybody takes it seriously - everybody except the college sports administrators, who think it can't happen to them.

Pincay Wins 5,000th Race

race at Santa Anita.

the revenue generated by the athlete through contracts, gate re-

Juan Antonio Samaranch, president of the International Olympic the Olympics under your firm

"I want you and all the leaders of the Olympic family gathered with you today to know that my administration and the American people strongly support the princi-

ples of the Olympics.
We look forward to greeting

Organizers Tell IOC All Is on Schedule for Los Angeles Olympics

BADEN-BADEN, West Germany - Peter V. Ueberroth, chairman of the Los Angeles Olympic Organizing Committee, said Thursday that preparations for the 1984 Summer Games, the first to be financed privately, were well on schedule.

In presenting a progress report to the International Olympic Committee, he said that work on 18 of the 21 venues had been completed. The swimming pool will be fin-ished by 1983 and cycling facilities within the next six months, he said, but added that there had been no progress yet on the shoot-

Feating an African boycott of the 1984 Olympics, however, he later condemned the recent South African rugby union tour of the

United States as shameful. United States as shameful.

Speaking at a news conference fullowing the organizing committee's presentation of its report, Ueberroth said: "We did everything possible to prohibit this tour from coming. We had help. The American people forced this awful tour to play in hiding in a shameful way and they left in a shameful way. We are against apartheid and against the people who brought against the people who brought them here. We think they left in such disgrace we hope they will not be back."

Describing the Los Angeles Olympics as "the least commercial Games in history," Ueberroth said it was being privately funded without any government or state sup-

port.
The organizers expected the Olympics to cost \$400 million. with revenue coming from TV rights, commercial sponsorship, ticket sales and a coin program. "We do not want to make a profit," Ueberroth said, "but we

would like to finish with a small surplus to show that staging Olympics can still make economic sense Ueberroth also delivered a teleram from President Reagan to

The telegram read: "I am delighted to congratulate you on the success of the 11th Olympic Congress at Baden-Baden and applaud the great strides taken on behalf of

leadership.

participants and spectators from all the Olympic nations in Los Angeles in 1984. It is my sincere desire that the Games of the 23d Olympiad will greatly enhance mutual respect, friendly competition and the cause of international understanding.

"If these goals, as stated by Baron Pierre de Coubertin [founder of the modern Olympic move-ment are realized, the 1984 Games will help make our world a better place for everyone."

Following the presentation of the Los Angeles Olympic Organiz-ing Committee report, the IOC heard the progress report of the Sarajevo organizers, who said that all the necessary sports venues and buildings would be completed by October, 1982 — more than a year before the Games are scheduled.

Some 16,000 youth volunteers worked during the summer months of 1980 and 1981 in help build venues at points where machinery could not be used, said the Sara jevo Organizing Committee presi-dent, Anton Sucic.

The budget for the Games was \$150 million in \$160 million, of which 50 percent would be provided through marketing programs and the rest from the city of Sarajevo, the republic of Bosnia-Herzegovina and the Yugoslav govern-

IOC Votes to Add 2 Olympic Sports For 1988 Games

The Associated Press BADEN-BADEN, West Germany — The International Olympic Committee Thursday decided in reinstate tennis, after an interval of 57 years, and add table termis as Olympie sports for the 1988 Summer Games in Seoul.

Tennis was in the Olympics from the inaugural Games in Athens in 1896 to the Games in Paris in 1924. The International Tennis federation then withdrew, complaining that the Paris facilities were inadequate and the officials incompetent.

Both tennis and table tennis will be restricted to individual events, without any team competition. Tennis already had been approved as an exhibition sport in the 1984 Games at Los Angeles, with no medals.

dispute is the eventual struggle for additional cable TV profits for Hamburg, Bastia Among Soccer Winners

United Press International ZEIST, Netherlands - Hamburg turned an 0-1 first-leg home deficit into a 6-4 aggregate soccer victory Wednesday by defeating Utrecht of the Dutch League, 6-3, in a violent UEFA Cup match.

Dutch supporters threw bottles and stones at the German players, spat at them and poured beer over the coach and reserves on the bench. Police with dogs tried to control the rioting fans but with

Play was interrupted twice, once for six minutes, when fans ran to the pitch and harassed players. At one point, Utrecht supporters poured beer over the Hamburg goalie, Uli Stein. "I have never seen anything like

it," said the Hamburg club mana-ger, Günther Netzer. "What I can't understand is what little control the police seemed to have." The team left immediately after the match to stay overnight in Düsseldorf. "It was too dangerous

to go back to Zeist," Netzer said.
"We were frightened for our lives." Real Madrid, meanwhile, squeezed through to the second round of the UEFA Cup with a victory nn the away-goals rule over Tatabanyi of the Hungarian League Real won the match, 1-0, and ended 2-2 on aggregate after

losing, 2-1, in Hungary in the first "This wasn't soccer," said Real President Luis de Carlos. "We underestimated our opponents. In Bastia, Corsica, Bastia's 5-0 victory over Kotka in the second

leg of the Cup Winners' Cup was

highly praised by its Finnish oppo-nents and aroused Corsican hopes of a season similar to that of 1978, when it reached the UEFA Cup fi-

The Finnish coach, Kalervo Paatanen, said Thursday: "The 5-0 aggregate result is quite normal. It is the difference between amateurs and professionals. Things would have been worse for as if Bastia had not relaxed in the second half.

> Soccer Results **SUROPEAN CLUB COMPETITIONS** All First Round, Second Leg (Approprie winners in bold)

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Berdeaux 4 Vikingur 1 (colond) 6 Borussia Moscherelociboch (West Germany) 2. Mosdeburs (East Germany) 5 Carl Zelss Jesa (East Gerstey) 4. Dynamo Tirana (Albanio) 8

runa (Ascard) o Club Brugge (Belgium (1, Sportel: Mescow 2 Caka (Mascow) 2, Sterm Graz (Asstria) (Dundee United (Scotland) 1, Monaca 2 Dynamo Dresian 1East Germany) 4, Zenith

Levski Spartak (Bulgario) 2 Dyname Sucha-Livifield (K. ireland) Q. Baveron (Belelum) S Leiteren 4, Nontes 2 Noestved (Denmark) 2, PSV Eindhoven (Hal-

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Observer

Ringing Up the Past

By Russell Baker

NEW YORK — The more advanced technology becomes, the more it baffles me. Take the telephone company's latest elec-tronic miracle, which I recently had installed in a moment of weak-

"Connect yourself with the past," the literature urged. "Phone back across the

ages. Now, through the miracle of electronics telephone Abraham Lincoln on the eve of the battle of Gettysburg. Use our time-dissolving international puncb-button

Baker code to ring Napoleon Bonaparte in exile on Elba. For a slight additional monthly charge, you can also make confer-ence calls and hold three-way conversations with people like Grover Cleveland, Lucrezia Borgia and thousands of others."

Well, it was new technology. wasn't it? Also I wanted to talk to Henry James. I was reading Chap-ter 17 of a Henry James novel and wanted to know if anything was going to happen before the end of

I punched the time code, the area code and the number listed lor Henry James. A woman an-

Virginia Woolf here," said a distinctly English voice. "I'm trying to reach Henry James." I said.

"You've dialed the wrong time code. This is 1929," she said. "Try

Unabashed, I punched the but-tons again. "Yes," said a mascu-line voice. Yes, Henry James was the name.

"You don't know me, Mr. James, but I live up here in 1981. How're things going? You had any rain lately back there?"

"I trust you will excuse me," be said, with a courtesy so exquisite that I knew he was the real Henry James, "but I happen to be writing Chapter 35 of my new novel and would prefer not to be interrupted by requests for meteorological re-

ports."
"Anything happen in Chapter 35?" I asked. With the author's irresistible enthusiasm for his own work. Heary James suddenly became voluble.

storm is in progress under my pen," he said. "A hostess has just sensed that one of her male guests senses that her gown is just a touch vulgar, and — bere is the cream of the crisis — the male guest senses that the hostess senses that be senses it. Can you see how delicate the position is, with the guest sensing that the hostess senses what he

Not wanting to seem slow-wit-ted, I changed the subject. "I just spoke to Virginia Woolf," I said. There was a long pause. I sensed he was struggling to overcome some embarrassment. Moreover, he sensed that I sensed it, for he said, "I sense that you sense my sense of embarrassment, so I might as well put the question hundy. You are telephoning from 1981, you say. Be good enough to tell me: What are you doing there?"

"Calling up people in the past, Thanks to the miracle of technology I can get Abraham Lincoln and Lucrezia Borgia on a conference call right now. Like to talk to

"Don't you have anything to do up there in 1981?" he said. So I told him about the miracles of technology. I had plenty to do. By flipping a switch I could condi-tion the air. Twisting a dial allowed me to watch grown men playing boys' games thousands of miles away. Activating my computer, I could obtain the reading on my bank balance. Adjusting my video screen, I could play a game with little electronic figures while headphoues clamped to my ears pumped music directly into my skull. With miraculous pills I could deaden my senses or achieve visions and frenzies -

He interrupted. "But what do you do there?" he repeated. "Don't you have anything to do?." I sensed that he sensed people at

1981 didn't know what they were doing here. I told him as much. You sense wrong," he said. "I sense that you pass your time play-ing with toys because you have nothing you believe to be worth

I suddenly sensed it too, and what's more I sensed that he sensed that I sensed it, Ior when I tried to bluff it out by asking, How's the lamily these days?" he bung up with the most exquisite courtesy.

New York Times Service

Christopher Plummer

By Megan Rosenfeld

Washington Post Service
WASHINGTON — Christopher Plummer admits that there have been a lew times in his career when he truly hated an audience. During performances at the Stratford Shakespeare Festival (which spawned the current Baltimore production of "Othello," in which he plays Iago), he recalled, people would often come equipped with a lext, which they would proceed to read during the performance.

"It's perfectly all right, I suppose, except that the moment you stop speaking, they look up, and when you start speaking they look down again. Very annoying.

"Once I got very angry with someone who was sitting in the Iront row. He was very conspicuous because he was also wearing this white suit. He looked lairly well-to-do, and I was very angry with him because he looked like a man who should know better. And I picked a moment at the end of a soliloguy—it was at the end of an act in 'King John' and I flicked his book into the air with my sword. And I got a tremendous round of ap-plause and the man left the theater immedi-

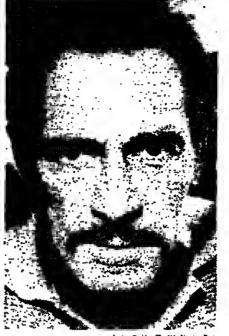
ately, to our great relief.
"But at the end he had left the sweetest and most apologetic note, apologizing for the fact that he didn't realize we could see him. apologizing for disturbing us, said he didn't know the play. I lelt awful. I tried to search him out and write back, because I'd done a very violent act, and I lound out he was in jail! He'd been in some diamond swindle, which sounded lascinating and they'd

thrown him into some prison without bail.
"So I gave up Iollowing these little incidents. I didn't want to know about people's lives; they sounded much more dramatic than what we were doing on stage. I was quite envious."

Plummer, it would seem, has little cause for envy. During his 35-year career be has carned a reputation as a major classical actor who is equally in demand in film. Having played such parts as Hamlet, Macbeth, Hen-V. Mercutio, Oedipus, Cyrano and Richard III, as well as Georg von Trapp in the film The Sound of Music," he can be said to have sought and met the challenges of the acting profession. Furthermore, he has made his peace with that strange occupation, keeping one loot firmly planted in the nether world of imagination and theater, and the

other in the "real" one.
"You certainly must throw yourself into another aspect of life, or interest, in order to save your sanity. And if you do that, it's really the most delightful profession to be in. Be-cause the world itself, looking at it today, is not particularly lascinating. At least we have that escape to go to, and carn good money at it. We travel all over the world, we're treated like bloody royalty wherever we go, whether we deserve it or not. We see the world and get paid for it, and have fun,

He is of medium height, dressed in a sports



Actor Phanmer: Don't read.

shirt and slacks, loafers without socks, a gold chain around his neck. He has longish dark hair and a mustache he grew to make Iago look somewhat discontented and bitter, as well as militaristic. He is handsome, but his leatures appear stronger in photographs or on stage. His voice is low and resonant.

At 51 he has full control of technique ("I know how to breathe, at last") and can use his body as the full agent of the mind. His lago is a many-layered villain, fascinating and frightening, moving some audiences to

hiss at his perfidy.

"It's wonderful when they hiss," he said.

"That's part of what it's all about."

His interpretation of Iago was influenced somewhat by his reading of articles by Shakespearean scholar Wilson Knight, who posed the theory "of the ecstasy and purity of evil." Plummer said.

"He explains the Nietzschean philosophy on the growth of all the great villains into a kind of heroic stature and purity. He compares, for example, Hitler to Christ, Hitler achieving the same kind of purity through evil that Christ did through good.

There is a theory that you haven't really lived until you have killed, that you are not fully grown, fully pure, until you have killed. The same theory can apply to Iago, because in the end he comes on absolutely secure, reveling in his own purity through evil. The end is written rather flimsily by Mr. Shake-speare — he has not given Iago many lines in the last scenes, so you have to supply a kind of radiance, which I try desperately to do. A

'Othello's' Iago, the 'Purity

Of Evil' and Other Scenes

sort of ecstasy through evil. "He's also a thing. I like to think of him as

a . . . spider. I certainly think he is the darker side of all our natures." Plummer, a Canadian, went on the stage at 17 after a childhood in which he was taken often to concerts and plays. His mother, who was divorced from his father, was "artistic," and for a time headed the Canadian Handi-

crafts Guild "My Iamily were very well-read people. My grandmother used to love reading aloud after dinner. This was before television had destroyed the mind. My whole upbringing was verse, poetry, books — words. I studied the piano and imagined myself as a concert pianist. But my attraction to words was greater. It didn't require all that lonely torturous work, and I preferred it because it was giving of yourself.

Daughter on Broadway .

He has a daughter by his first marriage, to Tammy Grimes. He saw little of her while she was growing up, he has said, since she was in the United States and he was most often in Europe. Amanda Plummer is one of the sensations of Broadway, making her de-but in a revival of "A Taste of Honey." He said he is proud of her, but maintains a "discreet distance." If her play is still running in February and "Othello" finds a theater, they may both be on Broadway.

The actor he most respects is Sir Ralph Richardson, not just for his artistry but for his "extreme interest in life."

"He's the only person I absolutely adore and admire in life because he has so many resources; he's not just an actor, which I try not to be. He has his own publishing firm, and he's a motorcycle fanatic - he still rides

his motorcycle at the age of 78. "He's someone who's come to terms with so many aspects of the actor's life, whereas most of the old actors I've met - and one tries to avoid being like then — become quite selfish, and lonely, having not thrown them-selves early enough into the rest of life. One understands why, but it is possible to do

both. I watch that carefully."

His other life is locused on a consuming interest in real estate. With his wife, Elaine Taylor, he buys and restores old houses and then sells them. "My wife is extraordinarily good at decorating. I'm the one who says, Take that wall out or Heighten that ceiling. I choose all the floors. And I'm Iascinated by landscaping — that's my new interest.

Over the years — Plummer met his wife

when they both had parts in "Lock Up Your Daughters," a film Pezer Coe directed in 1961 — they have done eight houses in En-rope and the United States, moving most recently into a home in Connecticut.

"Twe never done one from scratch," he said. "But I'm determined to do that before I get too old and settled."

SEC Sues Carlo Ponti PEOPLE: SEC Sues Cas as Formal

The U.S. Securities and Exchange Commission has filed suit against the film producer Carlo Ponti, husband of the actress Sophia Loren, and two of his business associates, charging that they misled and defrauded investors in five film production partnerships. The suit, filed in U.S. District Court in Chicago, charged that the three men faked documents showing that the partnership received loans from a company owned by Ponti. The loans were to provide the majority of the budgets for films produced by the partnerships

"Poopsie and Company," "Cry
Onion," "The Baby Sitter," "Flower in His Mouth" and "Nurse Anna." According to the SEC. members of the partnerships were promised net profits about equal to their original investments and tax deductions as large as lour times that amount. Ponti's partners were identified as Ronald Tash and Denis Kleinfeld, Chicago attorneys who were law partners when the partnerships were created in 1974 and 1975. The SEC charged that the production partnerships raised about \$3.52 million. The partnership included

It was not billed as a roman a clef, but June E. Pritchard says that Stephen King's novel "The was just that, and that she was the key. In a damage suit filed in Los Angeles, Pritchard said the novel and the horror film made Irom it were based on details of ber life that she confided to a psychiatric social worker while in therapy from 1972 to 1978. She said the social worker passed on the information to King, who used it in his book without her consent. Pritchard asked \$75 million from King, the publisher Doubleday & Co., and Warner Bros. Inc., which produced the film. A Doubleday lawyer said the publisher was not responsible for the novel's con-tents. King, his agent and a spokesman for Warner's declined comment.

from 47 to 58 investors.

About 30 friends and neighbors in Provincetown, Mass., were on hand to help Beverly Mailer, one of the former wives of the writer Norman Mailer, load her posses-sions onto a rented truck after she was evicted from her Cape Cod home. Sheriff's deputies took con-trol of the bome after Mrs. Mailer lost a legal battle with Mailer and the Internal Revenue Service. The home was sold by the IRS in 1979 as partial payment of back taxes

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owed by Mailer, Mrs. Mailer, who lived there for 15 years, fought the sale, claiming the house was promised to her by Mailer as part of a divorce settlement. She also has an apartment in Brooklyn

The award-winning film, "Play-ing for Time" will not be televised in Israel because of star Vaccation Israel because of star Vaccation Redgrave's strong anti-Israel views, a spokeswoman for israel rive backer of the Palestine Liberation Organization, advocates for ation Organization, advocates or mantling Israel and replacing with a Palestinian state where Advised and Jews would live as compared to the same of the compared woman who survived Auschaft by performing in an orchesta hard the entertainment of the compared to the compared commanders. tration camp commanders.

Shortly after Nebraska-bond Henry Fonda arrived in New York in 1927 he had his first big cipi date — and his first big Apple less. Later be was stunned by receive a letter that read. "Twe los my mother about our beautifules perience together. She will an nounce the engagement when we get home." The girl with the sens of humor was Bette Davis. The appropriate the sens of humor was Bette Davis. The appropriate the sens of humor was Bette Davis. of humor was Bette Davis. The inecdote appears in "Fonda, his
Life," as told to Heward Teldiman, to be published in November
Fonda and Jimmy Stewart and
double dated with Lucille Ball and
Ginger Rogers. "If I'd behand
myself," Fonda said, "they might
have named that studio Henry not Desilu."

Nancy Reagan will be honorage chairman of the national commit tee for the 25th anniversary seas of the Joffrey Ballet, which open Oct. 21. Mrs. Reagan's son, Ron a a dancer with the Joffrey compa

The last trappings of the family construction empire of forms Tennessee Gov, Ray Blanton have been sold at auction at Tupin Miss., and Blanton said if was it "losing a member of the family." More than 200 bidders paid more than \$1.5 million for 160 items from the Tupelo and Cruss Miss. plants of B-B Constructor Co. Blanton, 51. has been tentenced to three years in prison for extortion, conspiracy and me fraud in connection with the me of liquor licenses during his al-

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